

## INSTITUTIONAL PRESENTATION: GRUPO COOPERATIVO CAJAMAR

(Financial data as of March 31<sup>th</sup> 2025)





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## Grupo Cooperativo Cajamar: Identity features

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#### **Corporate governance**

Mission, vision and business model



**Activity and Results** 



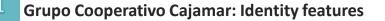
Leading financial cooperative group in Spain by asset size

18 credit unions make up Grupo Cooperativo Cajamar.

It is one of the 10 Spanish entities monitored by the Single Supervisory Mechanism (SSM).

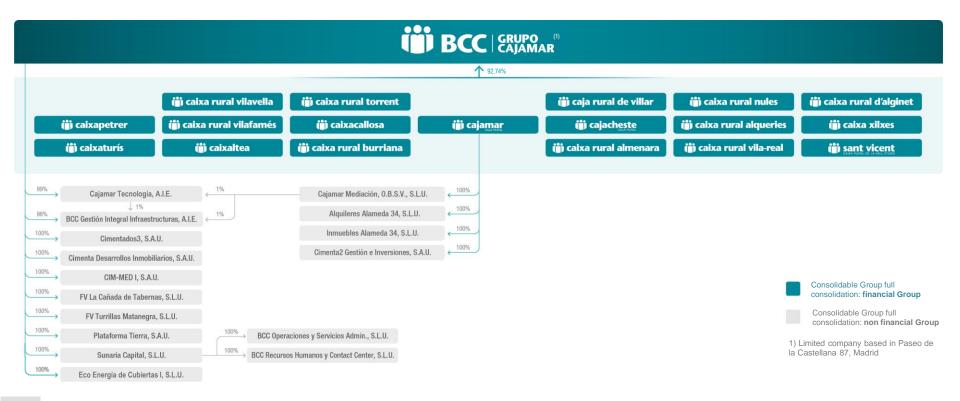
Leading in the union of credit cooperatives through successful integration processes throughout its history.





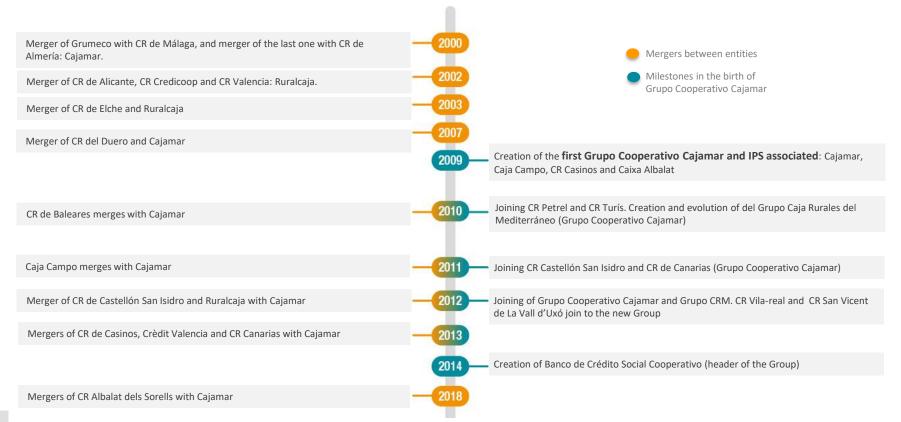


#### Group consolidation perimeter (financial and non financial)



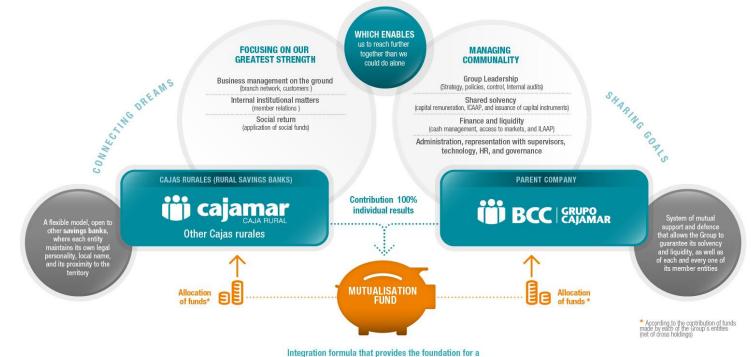


#### Grupo Cooperativo Cajamar timeline, background and historical developments





#### Banco de Crédito Cooperativo. Functions and delegated powers

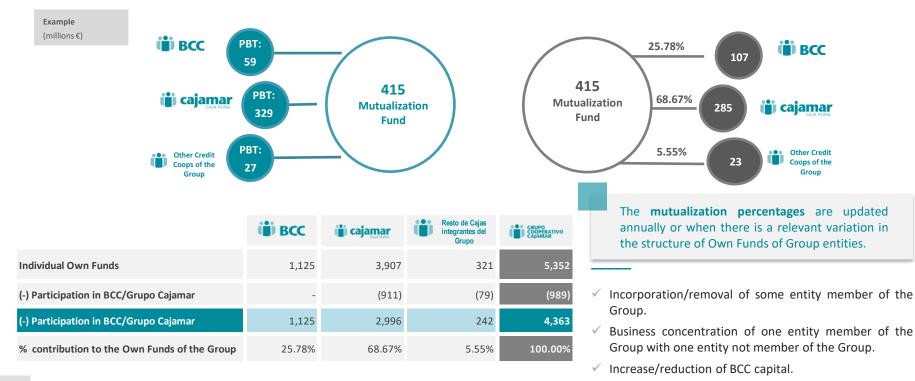


common project to strengthen cooperative banking in Spain

# 

## **Results mutualization**

Entities members of the Group put together 100 % of their individual Results before taxes to provide a Mutualization Fund. The % of assignment of the Mutualization Fund is calculated depending on the contribution of Own Funds to the Group (net of cross-shareholdings).



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#### **Cooperative Banking (I)**

Variable share capital.

#### **Credit cooperatives**

**Completely private institutions** with dual status due to their legal form:

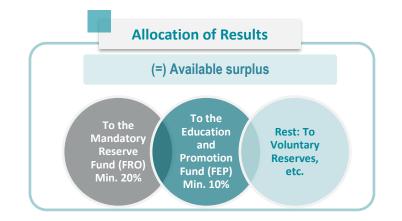
- 1. Cooperative societies, with a specific legal rules,
- Financial deposit-taking institutions, similar to other banking institutions

**Company purpose:** to serve the financial needs of their partners and third parties through the exercise of activities pertaining to credit institutions (Credit cooperative law).

Peculiarity: the distribution policy of **available surplus**.

The **Education and Promotion fund**, constituted with 10% of the available surplus each year, is mainly intended for the training of cooperative members and workers in cooperative, business, economic and professional principles and techniques, actions promoting social responsibility and the promotion of intercooperative relationships, cultural activities and the creation of new cooperative enterprises.

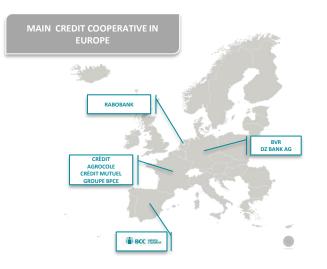
The first Credit Cooperative in Spain was founded in 1901. There are various types of Credit Cooperative (rural saving banks, popular saving banks and professional saving banks). Grupo Cooperativo Cajamar forms part of the dominant typology in Spain (rural saving banks).



## **Cooperative Banking (I)**

Banco de Crédito Cooperativo is member of the European Association of Cooperative Banks (EACB), that...

- ✓ Represents credit and savings cooperatives in the European framework,
- ✓ Is responsible for dialogue and negotiation, directly, with the official institutions of the European Union.



The credit cooperatives in Europe:

- ✓ They are **key actors** in society.
- 2,500 credit cooperatives.
- ✓ **225** million customers.
- They employ 712,000 people.
- ✓ More than **36.5** thousand outlets offer close and **unique** relationships with customers.
- ✓ The apply **solid business practices**.
- ✓ They can **face the challenges** of the new enviroment.
- ✓ They serve to provide financial access at **local level**.
- ✓ They are sustained in **strong structures**.
- ✓ Their wide-ranging networks oftenmake them the main employers and taxpayers in their own regions.
- ✓ Their **business model** answer to the current needs/expectatives.

#### Main partnerships, adhesions and recognitions to Grupo Cooperativo Cajamar (I)





The Group heads up the Forética Climate Change Cluster, Spain's leading business Platform on climate change.



The Group certifies that its management system has been audited in accordance with the requirement of the standard, providing a solid framework in the management and improvement of the Group's consumption and efficiency.

## **RE100** °CLIMATE GROUP

Global corporate renewable energy initiative whose objective is to increase renewable energy consumption by companies.



International environmental mobilisation event organised by th World Wide Fund for Nature in which the Group participates every year.



Business initiative leading the transition to a circular economy model, focused on three objectives: increasing ambition, accelerating action, and enhancing partnerships.



The Group certifies that its Central Services management system has been audited in accordance with the requirements of the standard, demostrating the Group's its environmental commitment to improving performance.

PROGRAMA DE CAPACITACIÓN

PROVEEDORES



The Group has joined the Spanish Business and Biodiversity Initiative (IEEB) "Iniciativa Española Empresa v Biodiversidad" by signing the Pact for Biodiversity and Natural Capital





Grupo Cooperativo Cajamar has renewed its commitment to the Diversity Charter for the period 2023-2025, to continue acting in compliance with the European principles of diversity and inclusion in the workplace.

In support of

#### WOMEN'S EMPOWERMENT PRINCIPLES

Established by LIN Women and the UN Global Compact Office

Initiative to support the Women's Empowerment Principles, promoted by the United Nations for Gender Equality, UN Women, and the United Nations Global Compact.



The Group leads the Forética Social Impact Cluster; a business meeting point in leadership, knowledge, exchange and dialogue on social impact.

forética Sistemas Alimentarios Sostenibles

Sectoral platform contributing to the sustainable

transformation of food systems by increasing ambition,

accelerating action, and fostering business alliances.

The Sustainable Suppliers Global Compact initiative empowers SMEs to enhance their sustainability, adhering to the Ten Principles of the Global Compact and the Sustainable Development Goals.



Gender equality accelerator programme for companies participating in the United Nations Global Compact. This initiative addresses gender equality barriers and sets corporate objectives for equal representation and leadership of women in business.



Recognition awarded by the consultancy Great Place to Work (period Oct 2023 - Oct 2024), endorsing the Group's performance in people management.





#### Main partnerships, adhesions and recognitions to Grupo Cooperativo Cajamar (II)



#### EUROPEAN ASSOCIATION OF CO-OPERATIVE BANKS

An association that represents, promotes and defends the common interests of its members and cooperative banks, both in terms of banking and cooperative legislation.

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## spainsif

The Group is affiliated to Spainsif, a leading platform and reference for Socially Responsible Investment in Spain.



The Group voluntarily adopts the recommendations of the *TCFD*, identifying the risks and opportunities related to climate change and its management.

UN @ environment programme	finance initiative	1	net-zero banking alliance
Principles for Responsible Banking			

As a founding signatory, the Group supports the Principles of Responsible Banking promoted by the financial initiative of the United Nations Environment Programme (UNEP FI), aligning its business model with the Sustainable Development Goals and the Paris Agreement on climate change.



The Group is a member and leader of the Forética Transparency, Good Governance and Integrity Cluster.



Cajamar Group, as an early adopter of TNFD for 2025, proactively participates in the TNFD Forum, the TNFD Spain Consultation Group, and the evaluation of impacts, risks, and opportunities related to nature.



The Group is committed to the corporate responsibility initiative of the United Nations Global Compact for Sustainable Development, committing to its ten principles and the Sustainable Development Goals. In addition, the Group is a member of the Spanish Global Compact Association.



## 

The Group is recognised by the CDP organisation for its corporate transparency and performance on climate change, granting it the "A" (Leadership) rating.



Grupo Cooperativo Cajamar received an ESG Risk Rating of 10.8 and was assessed by Sustainalytics to be at low risk of experiencing material financial impacts from ESG factors.





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#### Grupo Cooperativo Cajamar: Identity features

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#### **Corporate governance**

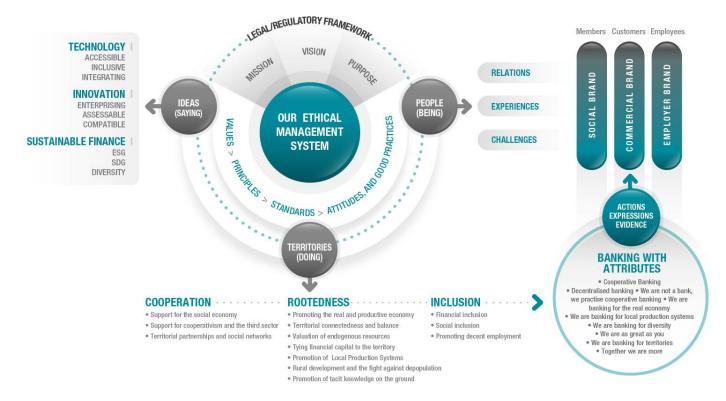
Mission, vision and business model



#### **Activity and Results**



#### Mission, vision and values





#### Committed with the future: climate neutrality by 2050

✓ The Group has reaffirmed its commitment to the fight against climate change in order to become a climate-neutral organization by 2050. The Group has thus joined the Net-Zero Banking Alliance (NZBA); an Alliance promoted by UNEP FI.

✓ The initiative call for the establishment of interim targets (taking 2030 as the time horizon) that are consistent with the goal of achieving climate neutrality by 2050.

2014	2016	2016 2019 2020			
First measurement of the Group's operational footprint.	Energy consumption 100% from renewable sources.	Adherence to Principles of Responsible Banking (PRB). The Group offsets 100% of its identified operational footprint. Monitoring of indicators and targets.	Group adherence to the RE100 initiative.		
2021	2022	2023	2030		
Presentation of Cooperative Performance Indicators. Adherence to the TCFD. First estimate of financed emissions (Scope 3, category 15 of the GHG Protocol). Definition of sustainability scorecard.	Presentation PRB targets. Adherence to the NZBA initiative.	Adhesión al Partnership for Carbon Accounting Financials (PCAF). Presentation of first sectoral targets.	Time horizon for interim targets.		



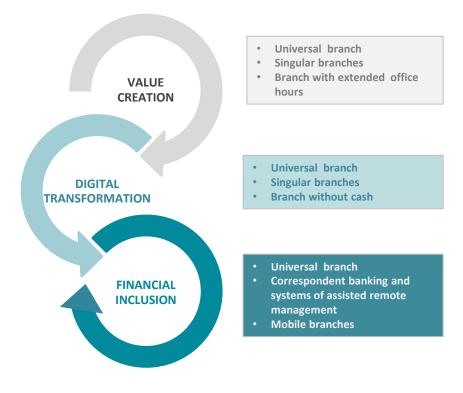
#### The branch in the Group model of territorial planning

The branch model of Grupo Cooperativo Cajamar, rooted in the territory, allows to reconcile economic-financial efficiency and sustainability with its social and foundational commitment to the development of rural communities, helping fixing population in the territory, combating depopulation, creating employment and promoting sustainable local development.

# Essential drivers in the evolution of the banking branch in Grupo Cooperativo Cajamar

- ✓ Value creation: from transactional branch to advisory
- Digital transformation: from physical dispensation and distribution to self service and new channels
- ✓ **Financial inclusion:** from closeness to nearness

Branch types and functional contribution





#### Items for the territorial planning

- ✓ Support to the cooperativism.
- ✓ Support to the primary sector as a transversal axis for sustainability.
- ✓ Support to agrifood innovation.
- ✓ Support to the social and solidarity economy.
- ✓ Support to sustainable local development.
- ✓ Support to the real and productive economy based on people.
- ✓ Support to local productive systems.
- ✓ Support to sustainable territorial development.
- ✓ Growth with the environment (creation of shared value).

# The Group contributes to the main local production systems in Spain:

- ✓ Through the way of financing and financial intermediation.
- Through the agricultural experimental centers.

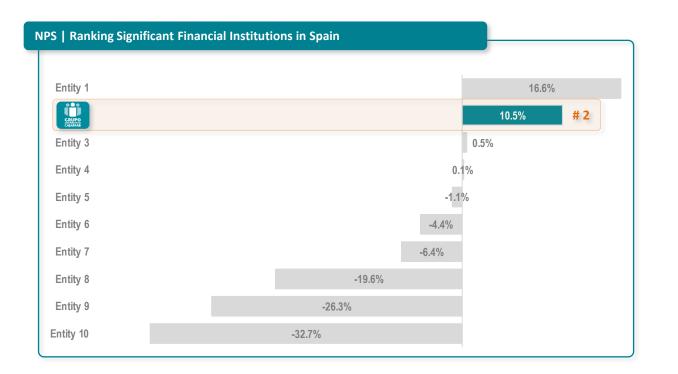
#### Financial inclusion in the rural world

- ✓ The Group seeks innovative ways to manage business in small municipalities.
- ✓ It combines the search for higher levels of efficiency, required by the market and the Regulator, with measures to combat financial exclusion.





The Group is the second highest rated financial institution in terms of customer satisfaction among significant financial institutions over the last twelve months (1)



Benchmarking of customer satisfaction in the financial sector. STIGA:

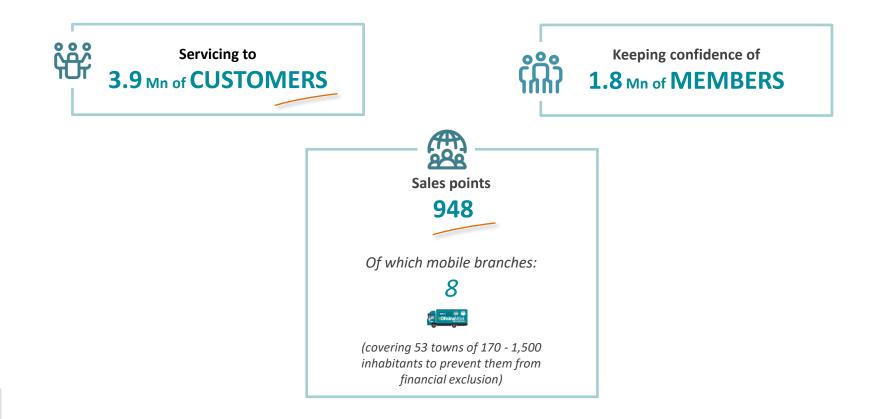
NPS = % Promoters - % Detractors

Net Promoter Score (NPS) is and index measuring the willingness of customers to recommend the company on a scale of 0 to 10. Promoters (score of 9 and 10) and Detractors (score between 0 and 6).

(1) Note: average estimated from the valuation of the last 5 quarters.



Grupo Cooperativo Cajamar is the only Spanish cooperative group supervised by the ECB



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## Digital banking, cybersecurity and data confidentiality

The Group's digital banking ranks first in Spain in terms of availability at the end of June 2024, according to the company AQMetrix

In 2023 the Group has been rated in the highest ranking, in terms of cybersecurity, according to the prestigious agency **Bitsight** 



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#### Obtains the highest rating, level 1

Measures availability, speed and customer service in electronic banking and App.

Users with 0-clicks in phishing drills (+1% vs 2022)

Efforts to improve cybersecurity in the Group continued to evolve during 2023

Phishing campaigns to employees

cybersecurity staff/cyber resilience

+ 24

74 %

+ 40 specialists

#### 810 Average 2023 Figures for Spanish Financial 719 December 2023 Institutions (Average) ADVANCED: 740-900 / INTERMEDIATE: 640-740 / BASIC: 250-640 4.6 /5 Incibe (CiberEx'22) Figures for Spanish financial 4.05 /5 institutions (Average)

#### Group safety certifications in force in 2023





Customer Security CSP (Customer Security me (CSP) Programme) de Swift

Security e Standards Council

2



## Cooperative banking model: people-ideas-places



INNNNN

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Social

### Environmental

- The Group has approved its decarbonization targets for the mortgage portfolio and the agrifood sector as part of its membership of the Net Zero Banking Alliance initiative.
- Expansion of the Undesired Linkages Policy - *Politica de Vinculaciones No Deseadas (VND)*, adding a number of restrictions related to nature, considering for its application both an approach of exclusions per project and exclusions per client.
- As a TNFD early adopter in 2024, the Group has published, following the TNFD framework, a report identifying and developing the impacts, risks and opportunities related to the nature of the Group.
- The Group participates in the Horizonte SUSTAIN project in collaboration with the Spanish Business and Biodiversity Initiative (IEEB).

- Adherence to Red de Empresas Comprometidas con la Diversidad y la Inclusión (ECDI), which encourages the promotion of the principles of diversity, inclusion and equality in all the Group's people management policies.
- The solidarity team, made up of volunteer employees of the Group, has allocated the funds from the second half of 2024 to the project "Invisibles Valencia con la Dana".
- IV edition in 2024 of the 'Finanzas que te hacen crecer' program, carried out by the Group's volunteer staff, which contributes to the promotion of financial education, with sustainability and digitalization as a cross-cutting theme.



#### Governance

- The Group has formulated the Non-Financial Statement of Information 2024 following the criteria of Law 11/2018 and the Corporate Sustainability Reporting Directive (CSRD).
- Following the issuance of social bonds and the subsequent issuance of green bonds, the Group has published its second report on allocation and impact of the sustainable bond framework highlighting the contribution to renewable energy self-consumption and water efficiency.
- ESG criteria in the risk analysis of credit operations for those proposals for relevant amounts, including indicators associated with biodiversity and the forestry sector.
- Updating of the 'ESG Programs', reinforcing the study of environmental aspects, providing staff with training to ensure better support to clients/partners in the process of ecological transition.









#### **Rating ESG Risk**

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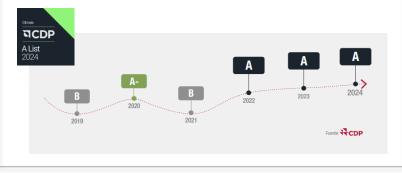
#### Top Rated Company in ESG INDUSTRY and ESG REGIONAL by Morningstar Sustainalytics

 2024 Sectorial recognition for environmental, social and corporate governance risk management.



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- Recognition granted by CDP as one of the 346 companies worldwide that have obtained the maximum "A" rating, which places us in the highest category of 'Leadership'.
- Since 2015, the Group has been evaluated for its environmental commitment by CDP.





Grupo Cajamar's commitment to the elderly and other groups with special needs

Measured aimed at the care of the elderly or people with disabilities

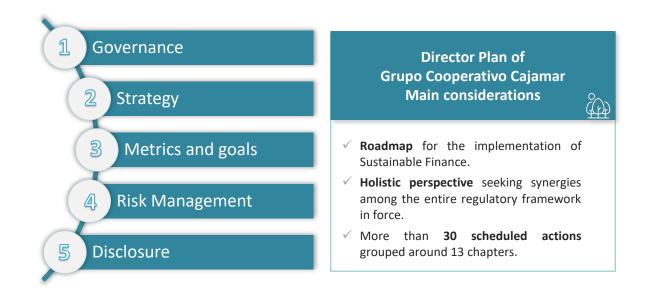






#### THE SUSTAINABLE FINANCE DIRECTOR PLAN

Cajamar Group, through the Sustainable Finance Director Plan, has established the basis of its contribution to the process of decarbonization of the economy (2021-2050) through five major pillars, complying with regulatory expectations in this area, whose main objective is to achieve the reduction of CO2 emissions into the atmosphere to reach zero net emissions by 2050 at the latest.





#### Agri-food innovation is a hallmark of Grupo Cooperativo Cajamar (I)



- ✓ Grupo Cajamar is the only significant Spanish financial institution that for fifty years has had its own structure for the development of applied research services and training activities for professionals, companies and agri-food cooperatives, giving rise to an innovation ecosystem specialized in the transfer of knowledge and technology.
- ✓ At present, this task is developed through four strategic units that support implementation and dissemination: Plataforma Tierra, Cajamar Innova, Publication service and Experimentation Stations.



### Agri-food innovation is a hallmark of Grupo Cooperativo Cajamar (II)

50	PROJECTS	
Effic	ient management of water and ene irol, responsible soil management.	
3)	BIOECONOMY	
	11 PROJECTS	
	Improvements in the treatment of microalgae cultivation, recycling or minimisation of pesticides and fer	f crop res
	FOOD AND HEALTH	, Po
	14 projects	
	c crops vs food quality, foods with greater nutrition.	
GREE	NHOUSE TECHNOLOGY	6449
	9 PROJECTS	
ewable	energy, digital cultivation control, as energy, sustainable technology	

- In 2023, 84 projects were developed in 4 lines of research and in collaboration with technology centers, universities and international companies.
- ✓ Looking to the future, the Group's interest is focused on issues related to the intensive use of technology, the generation of added value, efficiency in the use of available resources, especially water and soil, the sustainability of agricultural ecosystems and commercial differentiation as a major competitive tool in the global market.

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#### Human resources and company culture



The certification as 'Un Gran Lugar para Trabajar', granted by the Great Place to Work consulting firm, is the most prestigious national and international recognition in the field of people management and business strategy, awarded annually to the best employers in the world.



In order to ensure that the entire **Group incorporates ESG (Environmental, Social and Governance)** management as an integral part of its strategy, the Group is strongly committed to **training its employees** in this area.

ESG Basic	ESG Advanced	ESG Investments
4,042	173	218
Numbe	er of people certified i	n 2023



**Grupo Cooperativo Cajamar has been a signatory of the Diversity Charter** since 2014. It has recently renewed its commitment to the Diversity Charter for the period 2023 -2025, in order to continue contributing to the fulfillment of these European principles.

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#### Grupo Cooperativo Cajamar: Identity features

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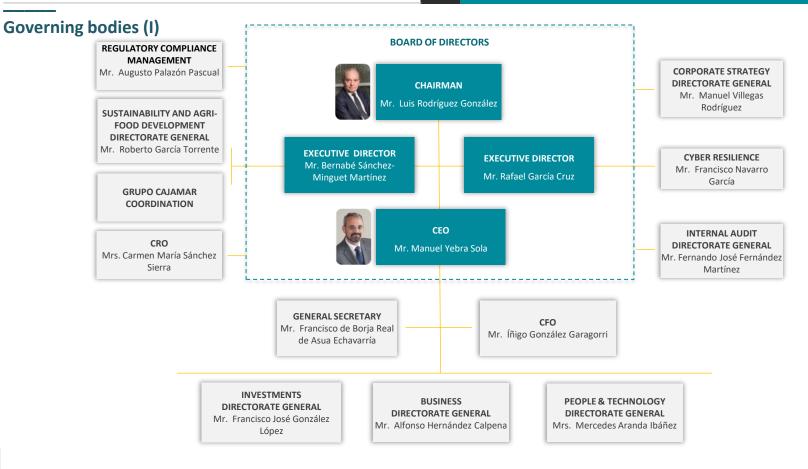
#### **Corporate governance**

Mission, vision and business model



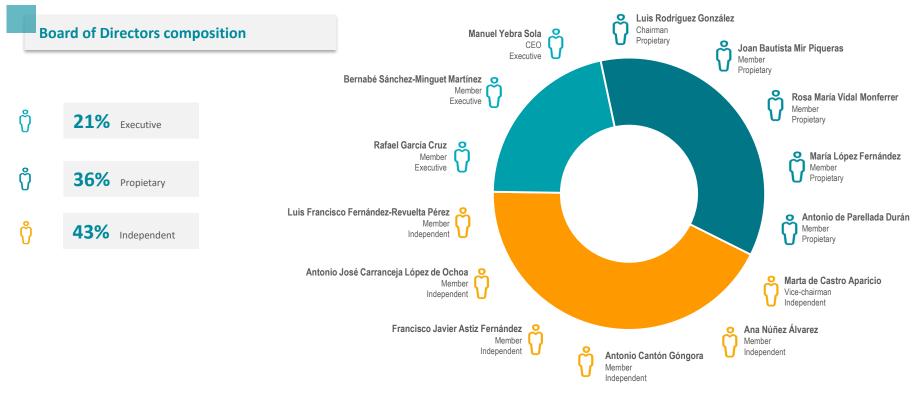
#### **Activity and Results**





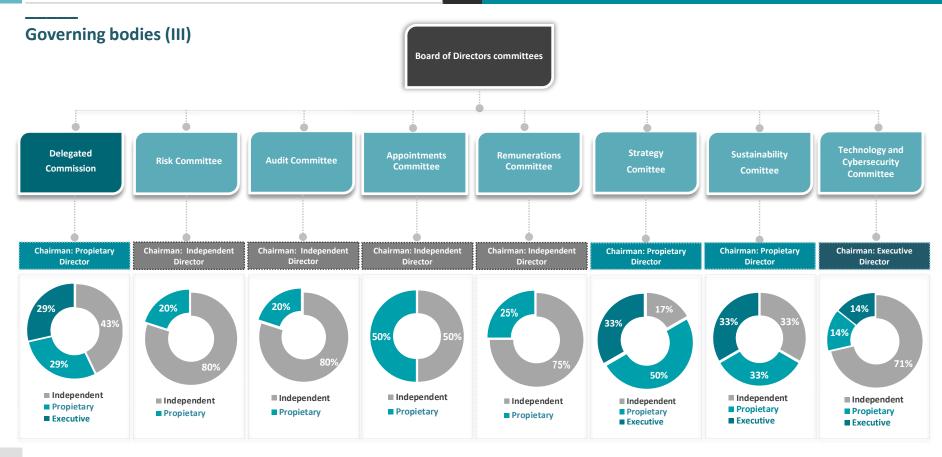


## **Governing bodies (II)**



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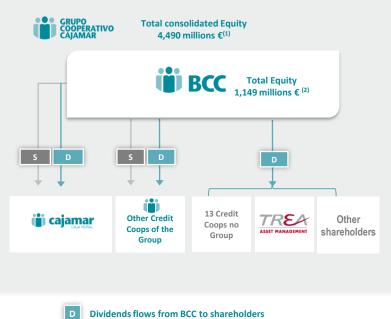






## Equity and BCC shareholders

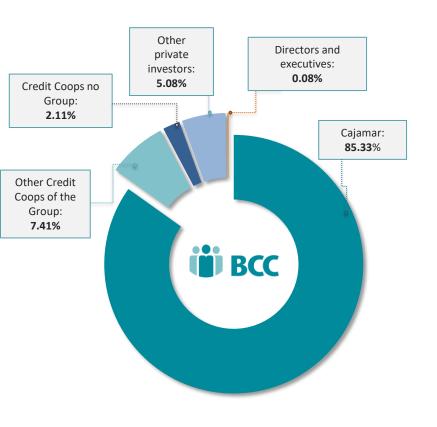
#### Banco de Crédito Cooperativo current shareholders



Services rendered by BCC to shareholders

1. Consolidated Equity of Grupo Cajamar at 31/03/2025

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#### Grupo Cooperativo Cajamar: Identity features

3

#### **Corporate governance**

Mission, vision and business model



#### **Activity and Results**

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## Results

	31/03/2025	o/ ATA	31/03/2024	o/ ATA	Ү-о-у	
(EUR thousands)	51/05/2025				Abs.	%
NET INTEREST INCOME	274,108	1.78%	305,265	2.04%	(31,157)	(10.2%)
Net fees and commissions + exchange differences, net	85,592	0.55%	68,236	0.46%	17,356	25.4%
Gains (losses) on financial transactions	3,600	0.02%	4,378	0.03%	(778)	(17.8%)
Dividend income	2,125	0.01%	923	0.01%	1,202	130.2%
Income from equity-accounted method	10,722	0.07%	9,677	0.06%	1,045	10.8%
Other operating incomes/expenses	3,907	0.03%	(2,708)	(0.02%)	6,615	(244.3%)
GROSS INCOME	380,054	2.46%	385,772	2.58%	(5,717)	(1.5%)
Operating expenses	(182,865)	(1.18%)	(172,840)	(1.16%)	(10,025)	5.8%
Personnel expenses	(103,728)	(0.67%)	(97,449)	(0.65%)	(6,278)	6.4%
Other administrative expenses	(58,895)	(0.38%)	(55,680)	(0.37%)	(3,215)	5.8%
Depreciation and amortisation	(20,242)	(0.13%)	(19,711)	(0.13%)	(532)	2.7%
PRE-PROVISION PROFIT	197,189	1.28%	212,932	1.42%	(15,742)	(7.4%)
Impairment losses	(39,947)	(0.26%)	(54,717)	(0.37%)	14,769	(27.0%)
Net provisions + Other losses / gains	(22,385)	(0.14%)	(54,657)	(0.37%)	32,272	(59.0%)
PROFIT BEFORE TAX	134,857	0.87%	103,558	0.69%	31,299	30.2%
Tax <sup>(1)</sup>	(43,955)	(0.28%)	(16,827)	(0.11%)	(27,128)	161.2%
CONSOLIDATED NET PROFIT	90,902	0.59%	86,731	0.58%	4,171	4.8%
Cost-income ratio (%)	48.12%		44.80%		3.32	-
ROE (%)	8.36%		8.58%		(0.22)	
ROA (%)	0.59%		0.58%		0.01	

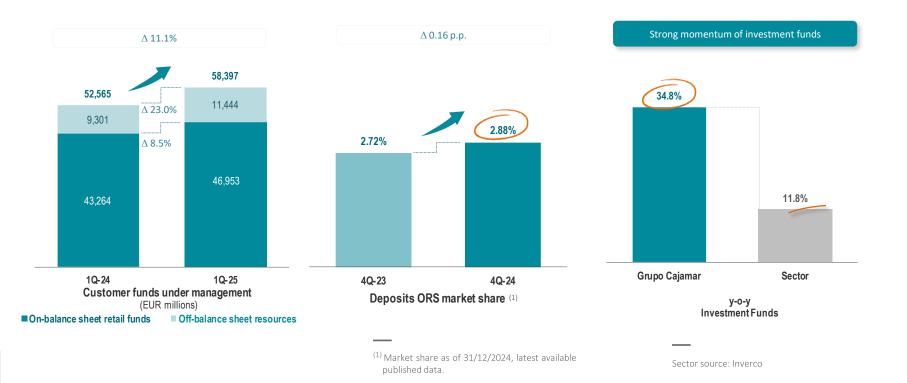
(1) Taxes: includes in 2025 the Tax on Interest Margin and Commissions in the amount of 14.1 million ("Banking Tax").



## Activity and Results

## Customer funds under management grew by 11.1% in 1Q

Driven by both on-balance sheet retail funds (+8.5%) and off-balance sheet resources (+23.0%)



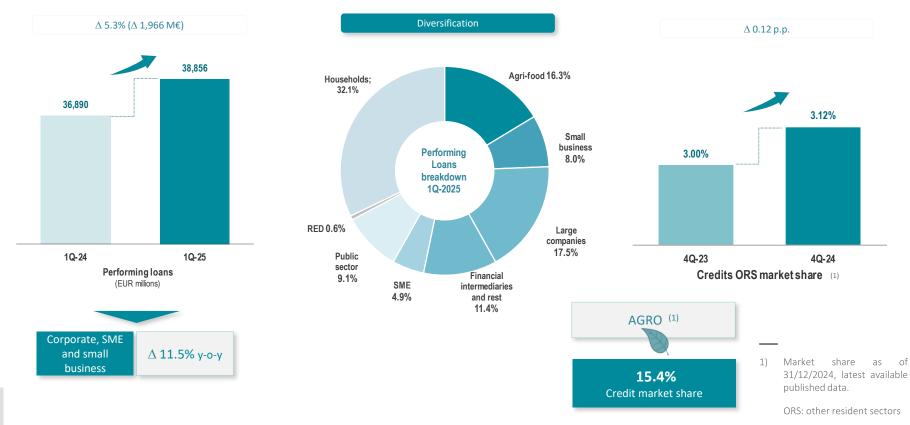


## Activity and Results

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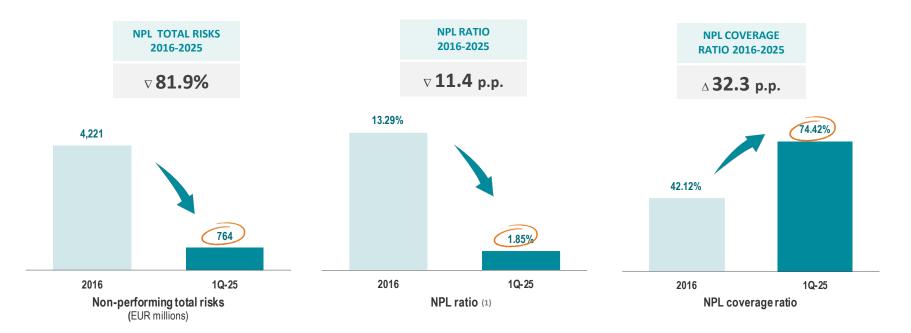
## Loan portfolio growth of 5.3% and improved market share to 3.1%

#### Broadly diversified loan portfolio





With a higher performance than the sector, the Group continues to be one of the significant institutions with the lowest non-performing loans ratio



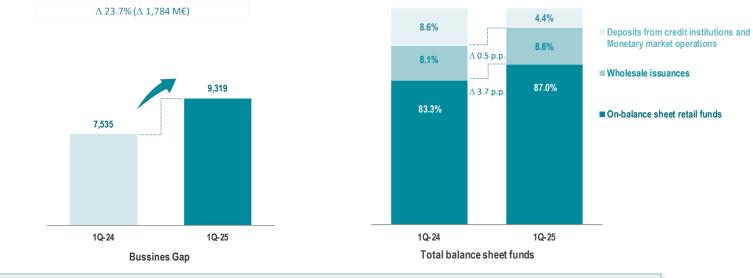
(1) Non-performing Loans + Non-performing contingent risks) / (Gross Loans + Contingent Risks)

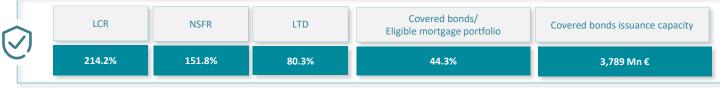


## Activity and Results

## Comfortable liquidity position, driven by the evolution and stability of retail deposits

Diversified funding sources

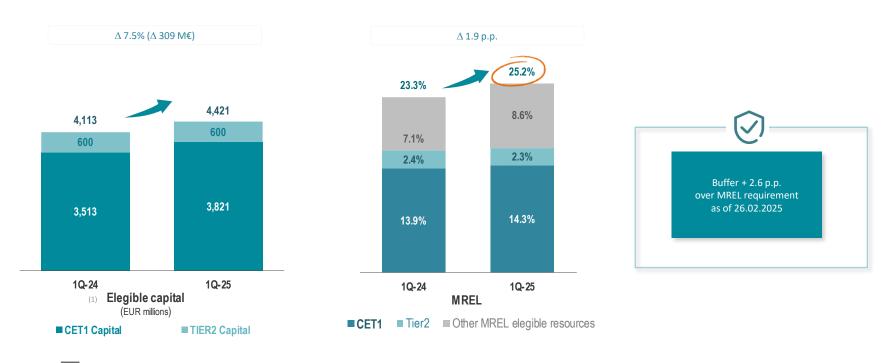






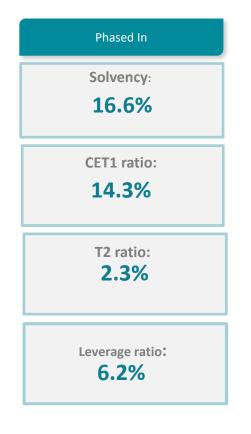
## Year-over-year increase in eligible capital (7.5%)

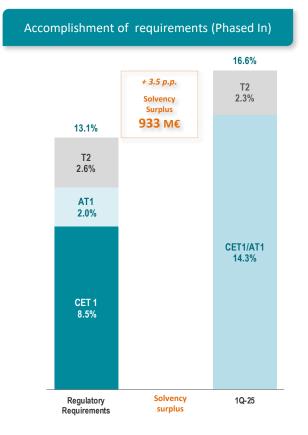
Capital ratio stands at 16.6% and comfortable management buffer over MREL requirement





## **Compliance with regulatory capital requirements**





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