

# **QUARTERLY RESULTS**

**SECOND QUARTER, 2022** 



#### Most significant figures

(EUR Thousands)					a o a					
	30/06/2022	31/03/2022	31/12/2021	30/06/2021	y- o - Abs.	γ %	Annual Abs. %		q- o -( Abs.	9 %
					ADS.	%	Abs.	%	Abs.	%
Profit and loss account										
Net interest income Gross income	328,836 593,312	161,199 358,370	672,414 1,370,736	360,197 943,043	(31,361) (349,731)	(8.7%) (37.1%)				
Pre-provision profit	293,885	210,187	776,490	660,847	(366,961)	(55.5%)				
Profit before tax	55,798	32,888	77,815	94,842	(39,043)	(41.2%)				
Consolidated net profit	50,106	29,491	62,626	57,148	(7,042)	(12.3%)				
Attributable net profit	50,106	29,491	62,626	57,148	(7,042)	(12.3%)				
Business										
Total assets	62,292,023	59,666,236	58,513,026	56,380,479	5,911,544	10.5%	3,778,997	6.5%	2,625,787	4.4%
Equity	3,756,172	3,699,477	3,594,866	3,509,653	246,519	7.0%	161,306	4.5%	56,695	1.5%
On-balance sheet retail funds	41,176,228	39,952,656	38,740,365	37,425,862	3,750,366	10.0%	2,435,863	6.3%	1,223,572	3.1%
Off-balance sheet funds	6,011,685	6,267,390	6,404,843	5,810,248	201,437	3.5% 6.4%	(393,158)	(6.1%)	(255,705)	(4.1%)
Performing loans	35,601,482	34,660,587	34,273,041	33,448,038	2,153,444	6.4%	1,328,441	3.9%	940,895	2.7%
Risk management										
Gross loans	36,721,979	35,848,622	35,584,965	34,927,588	1,794,391	5.1%	1,137,014	3.2%	873,357	2.4%
Contingent risks Non-performing loans	1,146,402 1,120,497	1,013,261 1,188,035	956,517 1,311,924	845,551 1,479,550	300,851 (359,053)	35.6% (24.3%)	189,885 (191,427)	19.9% (14.6%)	133,141 (67,538)	13.1% (5.7%)
Non-performing contingent risks	5,111	5,284	5,025	6,790	(1,679)	(24.7%)	(131,427)	1.7%	(173)	(3.7%)
NPL ratio (%)	2.97%	3.24%	3.60%	4.15%	(1.18)	(2, )	(0.63)	21770	(0.27)	(5.570)
NPL coverage ratio (%)	74.50%	72.59%	71.28%	72.25%	2.25		3.22		1.91	
Texas ratio	53.67%	56.25%	59.92%	69.35%	(15.68)		(6.25)		(2.58)	
Liquidity										
LTD (%)	83.84%	84.11%	85.71%	86.58%	(2.74)		(1.87)		(0.27)	
LCR (%)	189.16%	204.40%	206.05%	227.76%	(38.60)		(16.89)		(15.24)	
NSFR (%)	132.81%	139.52%	138.12%	135.61%	(2.80)	24 70/	(5.31)	40 70/	(6.71)	
Business gap	6,815,856	6,516,942	5,695,785	5,176,574	1,639,282	31.7%	1,120,071	19.7%	298,914	4.6%
Solvency phased in										
CET1 ratio (%)	13.22%	13.12%	13.29%	13.57%	(0.35)		(0.07)		0.11	
Tier 2 ratio (%) Capital ratio (%)	2.43% 15.65%	2.41% 15.53%	2.42% 15.71%	2.47% 16.05%	(0.04) (0.40)		0.01 (0.06)		0.01 0.12	
Leverage ratio (%)	5.17%	5.39%	5.47%	5.70%	(0.40)		(0.06)		(0.22)	
Solvency fully loaded				001	(0.00)		(0.20)		(0)	
CET1 ratio (%)	12.98%	12.87%	12.78%	12.93%	0.05		0.20		0.11	
Tier 2 ratio (%)	2.43%	2.42%	2.42%	2.48%	(0.05)		0.01		0.01	
Capital ratio (%)	15.41%	15.28%	15.20%	15.40%	0.00		0.21		0.13	
Levarage ratio (%)	5.08%	5.29%	5.26%	5.44%	(0.36)		(0.18)		(0.21)	
Profitability and efficiency										
ROA (%)	0.17%	0.20%	0.11%	0.21%	(0.04)		0.06		(0.03)	
RORWA (%)	0.41%	0.48%	0.26%	0.49%	(0.08)		0.15		(0.07)	
ROE (%)	2.78%	3.31%	1.80%	3.35%	(0.57)		0.98		(0.53)	
Cost-income ratio (%)	50.47%	41.35%	43.35%	29.92%	20.55		7.12		9.12	
Other data	4.000	4.500.45	4.550.451	4.504.40	401.00:	6.000	40.05=	2.224	22.22:	4.501
Cooperative members Employees	1,608,498 5,264	1,582,407 5,314	1,559,101 5,317	1,504,434 5,332	104,064 (68)	6.9% (1.3%)	49,397 (53)	3.2% (1.0%)	26,091 (50)	1.6%
Branches	5,264 868	5,314 870	5,317 873	908	(40)	(4.4%)	(53)	(0.6%)	(50)	(0.9%)
brancies	808	370	3/3	308	(40)	(4.470)	(5)	(0.070)	(2)	(0.270)



#### **Balance sheet**

(EUR Hillousarius)					y- o -y		Annual		q- o -q	
	30/06/2022	31/03/2022	31/12/2021	30/06/2021	Abs.	-y %	Abs.	%	Abs.	-ч %
Cash, cash balances at central banks and other demand deposits	6,474,326	5,175,720	4,978,130	3,293,015	3,181,311	96.6%	1,496,196	30.1%	1,298,606	25.1%
Financial assets held for trading	1,029	324	1,131	1,618	(589)	(36.4%)	(102)	(9.0%)	705	217.6%
Non-trading financial assets mandatorily at fair value through profit or loss Of which:	541,104	581,811	462,547	468,776	72,328	15.4%	78,557	17.0%	(40,707)	(7.0%)
Loans and advances to Customers	471,561	469,624	349,683	348,458	123,103	35.3%	121,878	34.9%	1,937	0.4%
Financial assets designated at fair value through profit or loss Of which:	-	-	-	-	-	-	-	-	-	-
Loans and advances to Customers	-	-	-	-	-	-	-	-	-	-
Financial assets at fair value through other comprehensive income	1,662,135	960,169	570,206	1,744,020	(81,885)	(4.7%)	1,091,929	191.5%	701,966	73.1%
Financial assets at amortised cost	47,724,470	48,076,931	48,561,611	46,651,942	1,072,528	2.3%	(837,141)	(1.7%)	(352,461)	(0.7%)
Of which:										
Loans and advances to Customers	34,889,592	34,020,043	33,808,876	33,042,963	1,846,629	5.6%	1,080,716	3.2%	869,549	2.6%
Derivatives – hedge accounting	2,727,885	1,656,785	606,871	556,875	2,171,010	389.9%	2,121,014	349.5%	1,071,100	64.6%
Investments in subsidaries, joint ventures and associates	95,514	113,812	106,383	111,183	(15,669)	(14.1%)	(10,869)	(10.2%)	(18,298)	(16.1%)
Tangible assets	913,702	940,419	959,451	1,018,352	(104,650)	(10.3%)	(45,749)	(4.8%)	(26,717)	(2.8%)
Intangible assets	186,986	176,013	172,704	153,941	33,045	21.5%	14,282	8.3%	10,973	6.2%
Tax assets	1,157,020	1,147,268	1,159,585	1,171,341	(14,321)	(1.2%)	(2,565)	(0.2%)	9,752	0.9%
Other assets  Non current assets and dispasal groups classified as held for sale.	669,388 138,464	691,898 145,087	779,791 154,616	972,451 236,965	(303,063) (98,501)	(31.2%) (41.6%)	(110,403) (16,152)	(14.2%) (10.4%)	(22,510) (6,623)	(3.3%) (4.6%)
Non-current assets and disposal groups classified as held for sale  Total assets	62,292,023	59,666,236	58,513,026	56,380,479	5,911,544	10.5%	3,778,997	6.5%	2,625,787	4.4%
				, ,						
Financial liabilities held for trading	904	113	907	1,375	(471)	(34.3%)	(3)	(0.3%)	791	700.0%
Financial liabilities measured at amortised cost	57,768,597	55,238,780	54,246,746	52,067,474	5,701,123	10.9%	3,521,851	6.5%	2,529,817	4.6%
Of which:										
Central Banks deposits	10,220,843	10,243,795	10,269,833	10,323,423	(102,580)	(1.0%)	(48,990)	(0.5%)	(22,952)	(0.2%)
Central counterparty deposits	156,931	-	544,356	-	156,931	100.0%	(387,425)	(71.2%)	156,931	100.0%
Customer deposits	41,176,228	39,952,656	38,740,365	37,425,862	3,750,366	10.0%	2,435,863	6.3%	1,223,572	3.1%
Debt securities issued	1,599,690	1,635,598	2,389,123	1,914,891	(315,201)	(16.5%)	(789,433)	(33.0%)	(35,908)	(2.2%)
Derivatives – Hedge accounting	140,418	184,605	188,706	99,536	40,882	41.1%	(48,288)	(25.6%)	(44,187)	(23.9%)
Provisions	78,858	92,034	95,202	106,181	(27,323)	(25.7%)	(16,344)	(17.2%)	(13,176)	(14.3%)
Tax liabilities Other liabilities	76,693	73,381	75,062	78,825	(2,132)	(2.7%) 3.9%	1,631	2.2% 64.1%	3,312	4.5%
of which: Welfare funds	537,702 7,157	427,365 4,679	327,596 5,124	517,514 6,932	20,188 225	3.9%	210,106 2,033	39.7%	110,337 2,478	25.8% 53.0%
Total liabilities	58,603,172	56,016,277	54,934,219	52,870,905	5,732,267	10.8%	3,668,953	6.7%	2,586,895	4.6%
Equity	3,756,172	3,699,477	3,594,866	3,509,653	246,519	7.0%	161,306	4.5%	56,695	1.5%
Of which:	-, -, -, -, -	-,,	-, ,	-,,	-,,	- / -	- ,	- / -	,	
Capital / equity instruments issued other than capital / treasury shares	3,347,900	3,296,635	3,222,634	3,135,322	212,578	6.8%	125,266	3.9%	51,265	1.6%
Retained earnings / revaluation reserves / other reserves	358,166	381,850	318,105	317,183	40,983	12.9%	40,061	12.6%	(23,684)	(6.2%)
Profit or loss attributable to owners of the parent	50,106	29,491	62,626	57,148	(7,042)	(12.3%)	(12,520)	(20.0%)	20,615	69.9%
(-) Interim dividends	-	(8,498)	(8,499)	-	_	-	8,499	(100.0%)	8,498	(100.0%)
Accumulated other comprehensive income	(67,321)	(49,518)	(16,059)	(79)	(67,242)	85116.5%	(51,262)	319.2%	(17,803)	36.0%
Minority interests	-	-	_		-	-	_	-	-	_
Total equity	3,688,851	3,649,959	3,578,807	3,509,574	179,277	5.1%	110,044	3.1%	38,892	1.1%



## **Funds managed**

(100.00000000)	20/05/2022	21/02/2022	24 /42 /2024	20/05/2021	у- о -у	,	Annua	ı	q- o -q	
	30/06/2022	31/03/2022	31/12/2021	30/06/2021	Abs.	%	Abs.	%	Abs.	%
Sight deposits	37,551,703	36,137,888	34,644,088	32,755,208	4,796,495	14.6%	2,907,615	8.4%	1,413,815	3.9%
Term deposits	3,624,525	3,814,768	4,096,277	4,670,654	(1,046,129)	(22.4%)	(471,752)	(11.5%)	(190,243)	(5.0%)
Customer deposits	41,176,228	39,952,656	38,740,365	37,425,862	3,750,366	10.0%	2,435,863	6.3%	1,223,572	3.1%
On-balance sheet retail funds	41,176,228	39,952,656	38,740,365	37,425,862	3,750,366	10.0%	2,435,863	6.3%	1,223,572	3.1%
Bonds and other securities *	886,191	909,958	1,694,943	1,780,465	(894,274)	(50.2%)	(808,752)	(47.7%)	(23,767)	(2.6%)
Subordinated liabilities/Senior Preferred Debt	1,114,833	1,147,762	1,142,178	662,862	451,971	68.2%	(27,345)	(2.4%)	(32,929)	(2.9%)
Monetary market operations	156,931	-	544,356	-	156,931	100.0%	(387,425)	(71.2%)	156,931	100.0%
Deposits from credit institutions	755,684	789,851	840,295	803,027	(47,343)	(5.9%)	(84,611)	(10.1%)	(34,167)	(4.3%)
ECB	10,220,843	10,243,795	10,269,833	10,323,423	(102,580)	(1.0%)	(48,990)	(0.5%)	(22,952)	(0.2%)
Wholesale funds	13,134,482	13,091,366	14,491,605	13,569,777	(435,295)	(3.2%)	(1,357,123)	(9.4%)	43,116	0.3%
Total balance sheet funds	54,310,710	53,044,022	53,231,970	50,995,639	3,315,071	6.5%	1,078,740	2.0%	1,266,688	2.4%
Mutual funds	4,000,241	4,248,944	4,409,670	3,796,874	203,367	5.4%	(409,429)	(9.3%)	(248,703)	(5.9%)
Pension plans	926,594	942,022	944,318	926,388	206	0.0%	(17,724)	(1.9%)	(15,428)	(1.6%)
Savings insurances	538,190	549,494	569,443	606,269	(68,079)	(11.2%)	(31,253)	(5.5%)	(11,304)	(2.1%)
Fixed-equity income	546,660	526,931	481,412	480,718	65,942	13.7%	65,248	13.6%	19,729	3.7%
Off-balance sheet funds	6,011,685	6,267,390	6,404,843	5,810,248	201,437	3.5%	(393,158)	(6.1%)	(255,705)	(4.1%)
Customer funds under management	47,187,913	46,220,046	45,145,208	43,236,110	3,951,803	9.1%	2,042,705	4.5%	967,867	2.1%
Funds under management	60,322,395	59,311,412	59,636,813	56,805,887	3,516,508	6.2%	685,582	1.1%	1,010,983	1.7%

<sup>\*</sup> Covered bonds, territorial bonds and securitization.



### **Loans and advances to customers**

(LON Housanus)	20/05/2022	24 /02 /2022	24/42/2024	20/05/2024	у- о -у		Annua	I	q- o -q	
	30/06/2022	31/03/2022	31/12/2021	30/06/2021	Abs.	%	Abs.	%	Abs.	%
General governments	1,619,134	1,478,072	1,441,066	1,445,154	173,980	12.0%	178,068	12.4%	141,062	9.5%
Other financial corporations	1,661,136	1,516,975	1,337,243	1,132,876	528,260	46.6%	323,893	24.2%	144,161	9.5%
Non-financial corporations	14,926,884	14,731,111	14,651,498	14,232,199	694,685	4.9%	275,386	1.9%	195,773	1.3%
Households	17,988,731	17,625,898	17,663,917	17,650,187	338,544	1.9%	324,814	1.8%	362,833	2.1%
Loans to customers (gross)	36,195,885	35,352,056	35,093,724	34,460,416	1,735,469	5.0%	1,102,161	3.1%	843,829	2.4%
Of which:										
Real estate developers	467,015	491,148	589,447	688,729	(221,714)	(32.2%)	(122,432)	(20.8%)	(24,133)	(4.9%)
Performing loans to customers	35,075,388	34,164,021	33,781,800	32,980,866	2,094,522	6.4%	1,293,588	3.8%	911,367	2.7%
Non-performing loans	1,120,497	1,188,035	1,311,924	1,479,550	(359,053)	(24.3%)	(191,427)	(14.6%)	(67,538)	(5.7%)
Other loans *	-	-	-	-	-	-	-	-	-	-
Debt securities from customers	526,094	496,566	491,241	467,172	58,922	12.6%	34,853	7.1%	29,528	5.9%
Gross loans	36,721,979	35,848,622	35,584,965	34,927,588	1,794,391	5.1%	1,137,014	3.2%	873,357	2.4%
Performing loans	35,601,482	34,660,587	34,273,041	33,448,038	2,153,444	6.4%	1,328,441	3.9%	940,895	2.7%
Credit losses and impairment	(834,733)	(862,389)	(935,165)	(1,068,995)	234,262	(21.9%)	100,432	(10.7%)	27,656	(3.2%)
Total lending	35,887,247	34,986,233	34,649,800	33,858,593	2,028,654	6.0%	1,237,447	3.6%	901,014	2.6%
Off-balance sheet risks										
Contingent risks	1,146,402	1,013,261	956,517	845,551	300,851	35.6%	189,885	19.9%	133,141	13.1%
of which: non-performing contingent risks	5,111	5,284	5,025	6,790	(1,679)	(24.7%)	86	1.7%	(173)	(3.3%)
Total risks	37,868,381	36,861,883	36,541,482	35,773,139	2,095,242	5.9%	1,326,899	3.6%	1,006,498	2.7%
Non-performing total risks	1,125,608	1,193,319	1,316,949	1,486,340	(360,732)	(24.3%)	(191,341)	(14.5%)	(67,711)	(5.7%)

<sup>\*</sup> Mainly reverse repurchase agreements Page 4/9



#### Risk management

(EUR Thousands)										
(ESN :::Gusunus)	30/06/2022	31/03/2022	31/12/2021	30/06/2021	y- o -	γ «	Annua Abs.	ıl «	q- o -( Abs.	q %
Defaulting debtors					ADS.	/6	ADS.	76	ADS.	/6
Non-performing total risks	1,125,608	1,193,319	1,316,949	1,486,340	(360,732)	(24.3%)	(191,341)	(14.5%)	(67,711)	(5.7%
Total risks	37,868,381	36,861,883	36,541,482	35,773,139	2,095,242	5.9%	1,326,899	3.6%	1,006,498	2.7
NPL ratio (%) Gross loans coverage	<b>2.97%</b> 834,744	<b>3.24</b> % 862,394	<b>3.60%</b> 935,167	4.15% 1,069,017	(1.18) (234,273)	(21.9%)	(0.63) (100,423)	(10.7%)	( <b>0.27</b> ) (27,650)	(3.29
NPL coverage ratio (%)	74.50%	72.59%	71.28%	72.25%	2.25		3.22		1.91	
Net NPL ratio (%)	0.77%	0.91%	1.06%	1.18%	(0.41)		(0.29)		(0.14)	
Foreclosed assets										
Foreclosed assets (gross)	1,719,267	1,775,763	1,867,938	2,441,892	(722,625)	(29.6%)	(148,671)	(8.0%)	(56,495)	(3.29
Foreclosed assets coverage Foreclosed assets (net)	1,037,898 681,370	1,057,767 717,996	1,069,133 798,805	1,396,460 1,045,432	(358,562) (364,063)	(25.7%) (34.8%)	(31,235) (117,436)	(2.9%) (14.7%)	(19,869) (36,626)	(1.99 (5.19
Foreclosed assets coverage ratio (%)	60.37%	59.57%	57.24%	57.19%	3.18	(3 11070)	3.13	(211770)	0.80	
Foreclosed assets coverage ratio with debt forgiveness (%)	64.82%	64.08%	61.68%	61.72%	3.10		3.14		0.74	
NPA ratio (%)	7.39%	7.88%	8.49%	10.49%	(3.10)		(1.10)		(0.49)	
NPA coverage ratio (%)	65.94%	64.79%	63.03%	62.87%	3.07		2.91		1.15	
NPA coverage ratio with debt forgiveness (%)	68.36%	67.25%	65.39%	65.42%	2.94		2.97		1.11	
Net NPA ratio (%)	2.64%	2.92%	3.32%	4.17%	(1.53)		(0.68)		(0.28)	
Loans impairment coverage breakdown										
Total coverage	849,279	876,181	948,246	1,084,351	(235,072)	(21.7%)	(98,967)	(10.4%)	(26,902)	(3.1%
Non-performing coverage Performing coverage	593,422 255,858	627,354 248,827	701,012 247,234	781,260 303,090	(187,838) (47,232)	(24.0%) (15.6%)	(107,590) 8,624	(15.3%) 3.5%	(33,932) 7,031	(5.4% 2.8
NPL breakdown										
Past due >90 days	1,009,773	1,046,770	1,171,473	1,363,019	(353,246)	(25.9%)	(161,700)	(13.8%)	(36,997)	(3.5%
Doubtful non past due	110,724	141,265	140,451	116,531	(5,807)	(5.0%)	(29,727)	(21.2%)	(30,541)	(21.69
Total  Of which:	1,120,497	1,188,035	1,311,924	1,479,550	(359,053)	(24.3%)	(191,427)	(14.6%)	(67,538)	(5.7%
Forborne loans	563,738	618,813	748,518	864,115	(300,377)	(34.8%)	(184,780)	(24.7%)	(55,075)	(8.9%
NPL breakdown by segment										
General governments	488 170	488	486	487	(1.072)	0.2%	(1.122)	0.4%	- (1.022)	/OF 70
Other financial corporations Other corporations	528,323	1,192 556,016	1,293 644,165	1,242 724,970	(1,072) (196,647)	(86.3%) (27.1%)	(1,123) (115,842)	(86.9%) (18.0%)	(1,022) (27,693)	
Households	591,516	630,339	665,980	752,851	(161,335)	(21.4%)	(74,464)	(11.2%)	(38,823)	(6.29
Total  Of which:	1,120,497	1,188,035	1,311,924	1,479,550	(359,053)	(24.3%)	(191,427)	(14.6%)	(67,538)	(5.7%
Real estate developers	90,861	108,478	205,922	295,114	(204,253)	(69.2%)	(115,061)	(55.9%)	(17,617)	(16.29
Forborne loans breakdown										
Non-performing	563,738 1,010,505	618,813	748,518 1,051,563	864,115	(300,377)	(34.8%) 31.5%	(184,780)	(24.7%)	(55,075)	
Total forborne loans	1,574,243	1,665,478	1,800,081	1,632,648	(58,405)	(3.6%)	(225,838)	(12.5%)	(91,235)	(3.37
REOs breakdown										
REOs (gross)	1,924,338	2,023,135	2,103,107	2,777,100	(852,761)	(30.7%)	(178,768)	(8.5%)	(98,797)	(4.9%
Foreclosed assets  Non-current assets held for sale	<b>1,719,267</b> 248,284	<b>1,775,763</b> 261,818	<b>1,867,938</b> 272,691	<b>2,441,892</b> 454,054	( <b>722,625</b> ) (205,770)	( <b>29.6%</b> ) (45.3%)	<b>(148,671)</b> (24,407)	(8.0%) (9.0%)	<b>(56,495)</b> (13,533)	(3.29 (5.29
Inventories	1,470,983	1,513,945	1,595,247	1,987,838	(516,855)	(26.0%)	(124,264)	(7.8%)	(42,962)	
RE Investments	205,071	247,372	235,169	335,208	(130,137)	(38.8%)	(30,098)	(12.8%)	(42,301)	(17.1%
REOs (coverage)	1,144,362	1,191,620	1,181,049	1,553,506	(409,144)	(26.3%)	(36,687)	(3.1%)	(47,259)	(4.0%
Foreclosed assets  Non-current assets held for sale	<b>1,037,898</b> 137,913	<b>1,057,767</b> 144,665	<b>1,069,133</b> 146,658	<b>1,396,460</b> 257,901	<b>(358,562)</b> (119,987)	<b>(25.7%)</b> (46.5%)	<b>(31,235)</b> (8,745)	(2.9%) (6.0%)	(19,869) (6,752)	
Inventories	899,985	913,102	922,474	1,138,559	(238,575)	(21.0%)	(22,490)	(2.4%)	(13,117)	
RE Investments	106,464	133,853	111,916	157,046	(50,582)	(32.2%)	(5,452)	(4.9%)	(27,389)	(20.5%
REOs (net) Foreclosed assets	779,977	831,515	922,058 798,805	1,223,594	(443,617)	(36.3%)	(142,081)	(15.4%)	(51,538)	(6.29
Non-current assets held for sale	<b>681,370</b> 110,371	<b>717,996</b> 117,153	126,033	<b>1,045,432</b> 196,154	( <b>364,063</b> ) (85,783)	( <b>34.8%</b> ) (43.7%)	<b>(117,436)</b> (15,662)	(14.7%) (12.4%)	(36,626) (6,781)	
Inventories	570,998	600,843	672,773	849,278	(278,280)	(32.8%)	(101,774)	(15.1%)	(29,845)	
RE Investments	98,607	113,519	123,253	178,162	(79,555)	(44.7%)	(24,645)	(20.0%)	(14,912)	(13.19
REOs (% coverage)	59.47%	58.90%	56.16%	55.94%	3.53		3.31		0.57	
Foreclosed assets  Non-current assets held for sale	<b>60.37%</b> 55.55%	<b>59.57%</b> 55.25%	<b>57.24%</b> 53.78%	<b>57.19%</b> 56.80%	<b>3.18</b> (1.25)		<b>3.13</b> 1.76		<b>0.80</b> 0.29	
Inventories	61.18%	60.31%	57.83%	57.28%	3.91		3.36		0.87	



#### Foreclosed assets (\*)

(EUR Thousands)									
	30/06/2022	31/03/2022	31/12/2021	30/06/2021	y- o -y Abs.	% Abs	Annual %	q- o -c	4
Foreclosed assets (gross)	1,719,267	1,775,763	1,867,938	2,441,892	(722,625) (29	.6%) (148	,671) (8.0%)	(56,495)	(3.2%)
Foreclosed assets coverage	(1,037,898)	(1,057,767)	(1,069,133)	(1,396,460)	358,562 (25	.7%) 3:	1,235 (2.9%)	19,869	(1.9%)
Foreclosed assets (net)	681,370	717,996	798,805	1,045,432	(364,063) (34	.8%) (117	,436) (14.7%)	(36,626)	(5.1%)
Foreclosed assets coverage ratio (%) Foreclosed assets coverage ratio with debt forgiveness (	60.37% 64.82%	59.57% 64.08%	<b>57.24%</b> 61.68%	57.19% 61.72%	3.18 3.10		<b>3.13</b> 3.14	0.80 0.74	
By asset type									
Foreclosed assets (gross)	1,719,267	1,775,763	1,867,938	2,441,892	(722,625) (29	.6%) (148	,671) (8.0%)	(56,495)	(3.2%)
Residential properties	660,279	672,939	694,618	1,091,730			,339) (4.9%)	(12,660)	(1.9%)
Of which: under construction	188,174	185,082	185,375	208,792			2,798 1.5%	3,092	1.7%
Commercial properties  Of which: countryside land	<b>1,051,239</b> 36,977	<b>1,096,638</b> 37,983	<b>1,162,727</b> 39,412	<b>1,335,173</b> 42,365			<b>,488) (9.6%) (</b> 6.2%)	<b>(45,399)</b> (1,006)	(4.1%)
Of which: under construction	1,358	1,358	1,828	1,782			(470) (6.2%) (470) (25.7%)	(1,006)	(2.6%
Of which: urban land	795,148	838,301	899,144	994,987			,996) (11.6%)	(43,153)	(5.1%
Of which: developable land	7,429	7,605	8,151	9,982			(722) (8.9%)	(176)	(2.3%
Others	7,749	6,185	10,593	14,989	(7,240) (48	3.3%) (2	,844) (26.8%)	1,564	25.3%
Coverage	(1,037,898)	(1,057,767)	(1,069,133)	(1,396,460)	358,562 (25	3.7%)	1,235 (2.9%)	19,869	(1.9%)
Residential properties	(336,346)	(339,172)	(332,580)	(562,831)	226,485 (40	.2%) (3	,766) 1.1%	2,826	(0.8%
Of which: under construction	(110,876)	(106,864)	(99,570)	(111,871)	*		,306) 11.4%	(4,012)	3.8%
Commercial properties	(699,281)	(717,053)	(733,225)	(828,745)			3,944 (4.6%)	17,772	(2.5%
Of which: countryside land Of which: under construction	(22,346) (631)	(21,578) (631)	(20,347) (764)	(22,709) (891)		6%) (1 ).1%)	,999) 9.8% 133 (17.4%)	(768)	3.69
Of which: urban land	(570,587)	(593,506)	(610,878)	(660,802)		*	0,290 (6.6%)	22,919	(3.9%
Of which: developable land	(5,101)	(5,068)	(5,635)	(7,174)		3.9%)	534 (9.5%)	(33)	0.7%
Others	(2,271)	(1,543)	(3,327)	(4,884)			1,056 (31.7%)	(729)	47.2%
Foreclosed assets (net)	681,370	717,996	798,805	1,045,432	(364,063) (34	.8%) (117	,436) (14.7%)	(36,626)	(5.1%)
Residential properties	323,933	333,768	362,038	528,899	(204,965) (38	3.8%) (38	,104) (10.5%)	(9,834)	(2.9%)
Of which: under construction	77,298	78,218	85,805	96,922			,508) (9.9%)	(920)	(1.2%
Commercial properties	351,959	379,585	429,502	506,428			,544) (18.1%)	(27,626)	(7.3%
Of which: countryside land	14,631	16,405	19,066	19,657			,435) (23.3%)	(1,774)	(10.8%
Of which: under construction Of which: urban land	727 224,560	727 244,794	1,064 288,266	892 334,184	. , ,		(337) (31.7%) (706) (22.1%)	(20,234)	(8.3%
Of which: developable land	2,328	2,536	2,516	2,808			(188) (7.5%)	(20,234)	(8.2%
Others	5,478	4,643	7,266	10,106			,788) (24.6%)	835	18.09
Coverage (%)	60.37%	59.57%	57.24%	57.19%	3.18		3.13	0.80	
Residential properties	50.94%	50.40%	47.88%	51.55%	(0.61)		3.06	0.54	
Of which: under construction	58.92%	57.74%	53.71%	53.58%	5.34		5.21	1.18	
Commercial properties	66.52%	65.39%	63.06%	62.07%	4.45		3.46	1.13	
Of which: countryside land	60.43%	56.81%	51.62%	53.60%	6.83		8.81	3.62	
Of which: under construction Of which: urban land	46.49% 71.76%	46.49% 70.80%	41.80% 67.94%	49.98% 66.41%	(3.49) 5.35		4.69 3.82	0.00 0.96	
Of which: developable land	68.67%	66.65%	69.13%	71.87%	(3.20)		0.47)	2.02	
Others	29.31%	24.94%	31.41%	32.58%	(3.27)	,	2.10)	4.37	
Coverage with debt forgiveness (%)	64.82%	64.08%	61.68%	61.72%	3.10		3.14	0.74	
Residential properties	57.34%	56.82%	54.60%	57.37%	(0.03)		2.74	0.74	
Of which: under construction	127.66%	124.59%	119.18%	115.95%	11.71		8.48	3.07	
Commercial properties	69.90%	68.88%	66.35%	65.67%	4.24		3.56	1.02	
Of which: countryside land	65.88%	63.79%	59.01%	60.53%	5.35		6.86	2.09	
Of which: under construction	51.70%	51.70%	46.67%	53.32%	(1.62)		5.03	0.00	
Of which: urban land	74.41%	73.52%	70.57%	69.33%	5.07		3.84	0.88	
Of which: developable land	76.47%	75.54%	73.26%	78.56%	(2.09)		3.21	0.92	
Others	29.31%	24.94%	31.41%	32.58%	(3.27)	(	2.10)	4.37	

<sup>(1)</sup> RE investments are not included.



### Solvency

Solvericy										
(EUR Thousands)										
Phased-in	30/06/2022	31/03/2022	31/12/2021	30/06/2021	Abs.	o -y %	Ann Abs.	ual %	q- o Abs.	-q %
Capital	3,347,900	3,296,635	3,222,634	3,135,323	212,578	6.8%	125,266	3.9%	51,265	1.6%
Reserves and results	420,159	421,405	486,624	512,113	(91,954)	(18.0%)	(66,465)	(13.7%)	(1,246)	(0.3%)
AFS Surplus/ others	(47,007)	(19,960)	(3,646)	398	(47,405)	(11924.3%)	(43,361)	1189.2%	(27,047)	135.5%
Capital deductions	(454,024)	(438,247)	(408,212)	(355,061)	(98,962)	27.9%	(45,811)	11.2%	(15,776)	3.6%
Ordinary tier 1 capital	3,267,029	3,259,832	3,297,399	3,292,772	(25,743)	(0.8%)	(30,371)	(0.9%)	7,197	0.2%
CET1 ratio (%)	13.22%	13.12%	13.29%	13.57%	(0.35)		(0.07)		0.11	
Tier2 capital	599,919	599,913	599,871	599,874	45	0.0%	48	0.0%	6	0.0%
Tier 2 ratio (%)	2.43%	2.41%	2.42%	2.47%	(0.04)		0.01		0.01	
Eligible capital	3,866,947	3,859,745	3,897,270	3,892,646	(25,698)	(0.7%)	(30,323)	(0.8%)	7,202	0.2%
Capital ratio (%)	15.65%	15.53%	15.71%	16.05%	(0.40)		(0.06)		0.12	
Total risk-weighted assets	24,708,512	24,852,638	24,813,847	24,257,030	451,482	1.9%	(105,335)	(0.4%)	(144,126)	(0.6%)
Credit risk	22,682,168	22,428,116	22,168,141	21,638,595	1,043,573	4.8%	514,027	2.3%	254,052	1.1%
Operational risk	1,609,118	1,609,118	1,609,118	1,557,390	51,728	3.3%	-	_	_	-
Other risk	417,226	815,404	1,036,588	1,061,045	(643,819)	(60.7%)	(619,362)	(59.8%)	(398,178)	(48.8%)
Fully-loaded										
Capital	3,347,900	3,296,635	3,222,634	3,135,323	212,578	6.8%	125,266	3.9%	51,265	1.6%
Reserves and results	358,165	357,709	356,590	349,331	8,835	2.5%	1,575	0.4%	456	0.1%
AFS Surplus/ others	(47,007)	(19,960)	(3,646)	398	(47,405)	(11924.3%)	(43,361)	1189.2%	(27,047)	135.5%
Capital deductions	(454,024)	(438,247)	(408,212)	(355,061)	(98,962)	27.9%	(45,811)	11.2%	(15,776)	3.6%
Ordinary tier 1 capital	3,205,035	3,196,136	3,167,365	3,129,989	75,045	2.4%	37,669	1.2%	8,899	0.3%
CET1 ratio (%)	12.98%	12.87%	12.78%	12.93%	0.05		0.20		0.11	
Tier2 capital	599,919	599,913	599,871	599,874	45	0.0%	48	0.0%	6	0.0%
Tier 2 ratio (%)	2.43%	2.42%	2.42%	2.48%	(0.05)		0.01		0.01	
Eligible capital	3,804,954	3,796,049	3,767,236	3,729,864	75,091	2.0%	37,718	1.0%	8,905	0.2%
Capital ratio (%)	15.41%	15.28%	15.20%	15.40%	0.00		0.21		0.13	
Total risk-weighted assets	24,695,413	24,839,082	24,779,159	24,214,915	480,498	2.0%	(83,746)	(0.3%)	(143,669)	(0.6%)
Credit risk	22,669,069	22,414,560	22,133,452	21,596,480	1,072,589	5.0%	535,617	2.4%	254,509	1.1%
Operational risk	1,609,118	1,609,118	1,609,118	1,557,390	51,728	3.3%	-	_	_	-
Other risk	417,226	815,404	1,036,589	1,061,045	(643,819)	(60.7%)	(619,363)	(59.8%)	(398,178)	(48.8%)
MREL										
Eligible liabilities MREL	4,496,822	4,489,623	4,527,132	3,892,646	604,177	15.52%	(30,310)	(0.7%)	7,199	0.16%
Eligible capital	3,866,948	3,859,745	3,897,270	3,892,646	(25,698)	(0.7%)	(30,322)	(0.8%)	7,203	0.2%
Senior Preferred Debt	499,941	499,946	499,930	- · · · · -	499,941	100.0%	10	0.0%	(5)	(0.0%)
Other eligible liabilities	129,934	129,932	129,932		129,934	100.0%	2	0.0%	2	0.0%
MREL TREA available (%)	18.20%	18.06%	18.24%	16.05%	2.15		(0.04)		0.14	
Exposure (LRE)	63,155,688	60,482,860	60,310,066	57,729,047	5,426,640	9.4%	2,845,621	4.7%	2,672,828	4.4%
MREL LRE available (%)	7.12%	7.42%	7.51%	6.74%	0.38		(0.39)		(0.30)	

Pág. 7/9 (\*) Reserves and results (phased in): they include IFRS9



## **Profit & loss account**

	30/06/2022	o/ATA	30/06/2021	o/ATA	y- o -y	/ %	31/12/2021	o/ATA
Interest income	382,556	1.28%	403,274	1.48%	(20,718)	(5.1%)	763,357	1.36%
Interest expenses	(53,720)	(0.18%)	(43,077)	(0.16%)	(10,643)	24.7%	(90,943)	(0.16%)
Net interest income	328,836	1.10%	360,197	1.32%	(31,361)	(8.7%)	672,414	1.20%
Dividend income	2,188	0.01%	1,005	0.00%	1,183	117.7%	3,925	0.01%
Income from equity-accounted method	23,312	0.08%	22,019	0.08%	1,294	5.9%	44,474	0.08%
Net fees and commissions	134,903	0.45%	109,317	0.40%	25,587	23.4%	224,602	0.40%
Gains (losses) on financial transactions	120,089	0.40%	470,405	1.73%	(350,316)	(74.5%)	466,569	0.83%
Exchange differences [gain or (-) loss], net	3,629	0.01%	1,495	0.01%	2,134	142.8%	3,817	0.01%
Other operating incomes/expenses	(19,646)	(0.07%)	(21,394)	(0.08%)	1,748	(8.2%)	(45,065)	(0.08%)
of which: Mandatory transfer to Education and Development Fund	(1,866)	(0.01%)	(174)	-	(1,692)	972.8%	(2,213)	-
Gross income	593,312	1.99%	943,043	3.46%	(349,731)	(37.1%)	1,370,736	2.44%
Administrative expenses	(264,606)	(0.89%)	(248,457)	(0.91%)	(16,149)	6.5%	(525,996)	(0.94%)
Personnel expenses	(172,431)	(0.58%)	(159,546)	(0.59%)	(12,886)	8.1%	(345,420)	(0.61%)
Other administrative expenses	(92,175)	(0.31%)	(88,911)	(0.33%)	(3,263)	3.7%	(180,576)	(0.32%)
Depreciation and amortisation	(34,821)	(0.12%)	(33,739)	(0.12%)	(1,082)	3.2%	(68,250)	(0.12%)
Pre-provision profit	293,885	0.99%	660,847	2.43%	(366,961)	(55.5%)	776,490	1.38%
Provisions or (-) reversal of provisions	(3,360)	(0.01%)	(45,368)	(0.17%)	42,007	(92.6%)	(51,108)	(0.09%)
Impairment losses on financial assets	(122,313)	(0.41%)	(247,733)	(0.91%)	125,421	(50.6%)	(307,182)	(0.55%)
Operating income	168,212	0.56%	367,746	1.35%	(199,533)	(54.3%)	418,200	0.74%
Impairment losses on non financial assets	(86,612)	(0.29%)	(206,806)	(0.76%)	120,194	(58.1%)	(221,576)	(0.39%)
Gains or (-) losses on derecognition of non financial assets, net	(15,490)	(0.05%)	(11,393)	(0.04%)	(4,097)	36.0%	(51,989)	(0.09%)
Profit or (-) loss from non-current assets and disposal groups classified as held for sale	(10,312)	(0.03%)	(54,705)	(0.20%)	44,394	(81.2%)	(66,820)	(0.12%)
Profit before tax	55,798	0.19%	94,842	0.35%	(39,043)	(41.2%)	77,815	0.14%
Tax	(5,692)	(0.02%)	(37,694)	(0.14%)	32,002	(84.9%)	(15,189)	(0.03%)
Consolidated net profit	50,106	0.17%	57,148	0.21%	(7,042)	(12.3%)	62,626	0.11%



#### **Quarterly yields & costs**

(EUR Thousands and annualised rates)

		30/06/2	2022			31/03,	2022			30/06	/2021		31/12/2021			
	Average balance	Distribution (%)	Income or expense	Average rate (%)	Average balance	Distribution (%)	Income or expense	Average rate (%)	Average balance	Distribution (%)	Income or expense	Average rate (%)	Average balance	Distribution (%)	Income or expense	Average rate (%)
Financial system	5,959,003	9.91%	723	0.02%	5,382,045	9.11%	86	0.01%	3,200,273	5.83%	68	0.00%	3,844,238	6.84%	162	0.00%
Loans to customers (gross) <sup>(a)</sup>	35,547,222	59.09%	273,366	1.55%	35,222,890	59.61%	135,058	1.56%	34,031,324	61.95%	273,083	1.62%	34,352,593	61.15%	540,688	1.57%
Securities portfolio	14,495,917	24.10%	46,704	0.65%	14,846,187	25.12%	20,422	0.56%	14,499,992	26.40%	49,877	0.69%	14,768,869	26.29%	84,004	0.57%
Other assets	4,154,954	6.91%	2,975	0.14%	3,638,509	6.16%	1,970	0.22%	3,198,917	5.82%	2,401	0.15%	3,214,019	5.72%	4,886	0.15%
Total earning assets (b)	60,157,095	100.00%	323,768	1.09%	59,089,631	100.00%	157,536	1.08%	54,930,507	100.00%	325,429	1.19%	56,179,719	100.00%	629,739	1.12%
Customer deposits (c)	39,956,416	66.42%	1,138	0.01%	39,346,511	66.59%	658	0.01%	36,309,966	66.10%	4,092	0.02%	37,204,430	66.22%	8,672	0.023%
Sight deposits	36,111,226	60.03%	600	0.00%	35,390,988	59.89%	381	0.00%	31,168,453	56.74%	3,526	0.02%	32,411,114	57.69%	7,469	0.02%
Term deposits	3,845,190	6.39%	538	0.03%	3,955,523	6.69%	278	0.03%	5,141,513	9.36%	566	0.02%	4,793,316	8.53%	1,203	0.03%
Wholesale funds	13,572,484	22.56%	(19,681)	(0.29%)	13,791,486	23.34%	(10,817)	(0.32%)	13,624,254	24.80%	(45,564)	(0.67%)	13,878,544	24.70%	(65,888)	(0.47%)
Other funds	2,988,989	4.97%	13,475	0.91%	2,337,252	3.96%	6,495	1.13%	1,555,018	2.83%	6,704	0.87%	1,610,192	2.87%	14,541	0.90%
Equity	3,639,206	6.05%	-	-	3,614,383	6.12%	-	-	3,441,269	6.26%	-	-	3,486,553	6.21%	-	-
Total funds <sup>(d)</sup>	60,157,095	100.00%	(5,068)	(0.02%)	59,089,631	100.00%	(3,664)	(0.03%)	54,930,507	100.00%	(34,768)	(0.13%)	56,179,719	100.00%	(42,675)	(0.08%)
Customers' spread (a)-(c)				1.55				1.55				1.60				1.55
NII o/ATA (b)-(d)			328,836	1.10			161,199	1.11			360,197	1.32			672,414	1.20

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