

# BCC Grupo Cajamar

## 2Q20 CREDIT UPDATE

6 August 2020

# Table of Contents

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## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

## 6. Conclusions

## 7. Annex:

- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview

# Response to impact of COVID-19 on business, asset quality, solvency and liquidity metrics

## COVID-19 RESPONSE



- Contingency plan successfully implemented during the lockdown (85% of employees working remotely and 95% of branches fully operating). Currently working under normal circumstances.
- Proactive use of COVID supportive measures: legal moratorium up to 811 Mn€ (2.5% over loan book) and other financial solutions up to 1,765 Mn€ (5.4% over loan book) of which 92% has the ICO related guarantee.
- Special COVID provisions of 75Mn€, resulting in a higher Cost of Risk in the quarter up to 1.39%, following the strategy to allocate non recurring results (i.e. trading income) to provisions.
- Restrictions on remuneration to shareholders and coop members following ECBs recommendation.

## DEFENSIVE LOAN BOOK



### Low risk profile of the loan book:

- High exposure to better performing segments ( >18% of loan book in agrobusiness, 38% in household mortgages).
- Low exposure to more affected segments (exposure to leisure: 0.6% of the loan book, hotels & restaurants 3.9%, passenger transportation 0.6% including public transport).
- Ongoing evolution of the loan book towards corporates and agro (tighter credit spreads but higher risk quality) in detriment of small business and self-employed.

## CONTINUING TO STRENGTHEN THE BALANCE SHEET



### Balance sheet strengthening despite the crisis, with an improvement of key metrics:

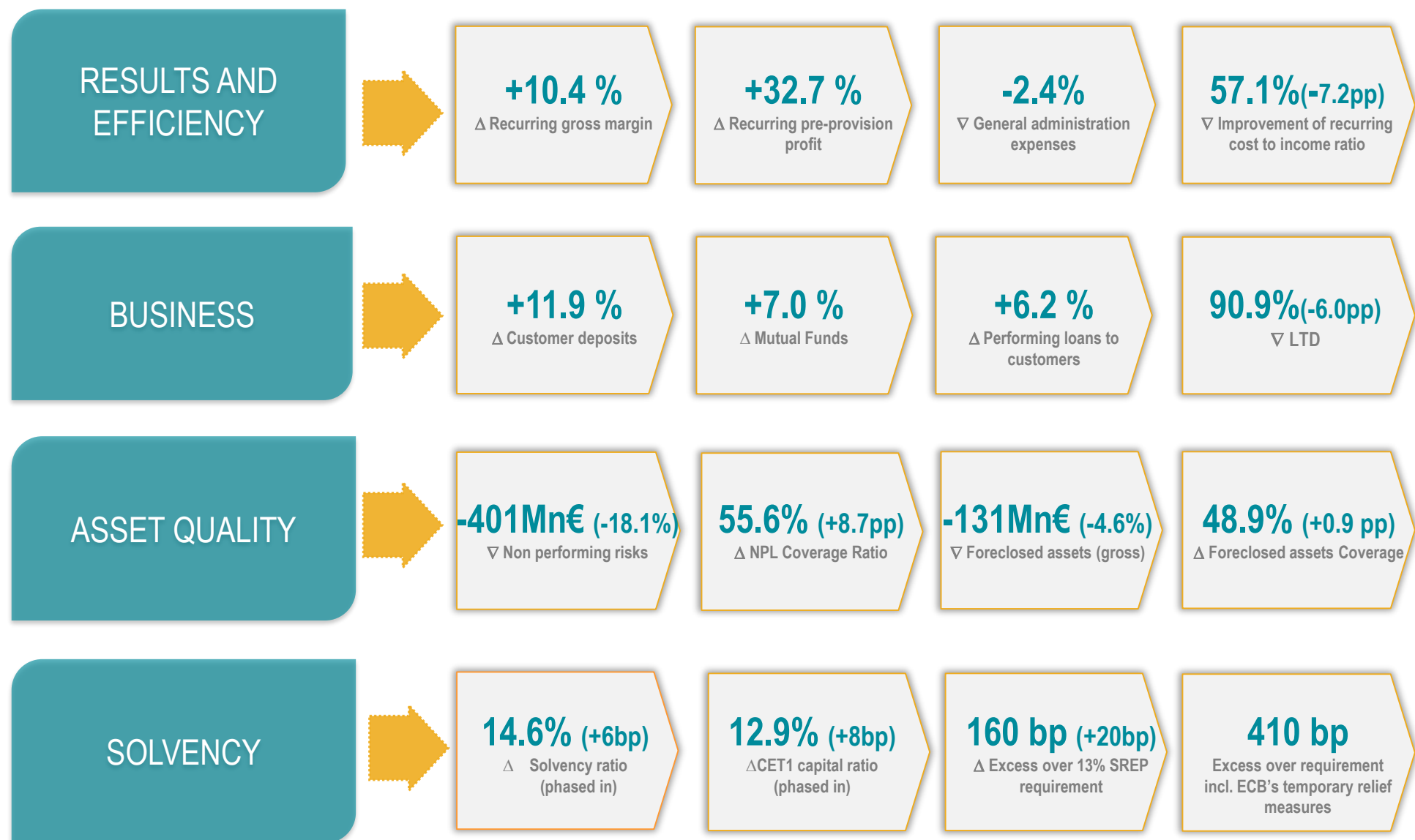
- Improving asset quality: (i) increased NPL coverage up to 55.7% (+ 8.7% y-o-y, + 5.9% q-o-q, having reached > 50% target) (ii) consistent NPL reduction (-18.2% y-o-y , -4.6% q-o-q), reaching a NPL ratio of 5.4%, even under COVID-19 circumstances. Nevertheless, REOs outflows slow down due to lockdown and market uncertainty.
- Improved solvency: phased-in capital ratio at 14.60% (+6 bps y-o-y, +20 bps q-o-q). Distance to 13% SREP requirement of 160 bps (+20 bps q-o-q), up to 410 bps with ECB's temporary relief measures.

## BUSINESS AND RESULTS



- Stable NII (-0.2% q-o-q, +0.4% y-o-y).
- Decrease in commissions by -18.8% q-o-q (-6.1% y-o-y) due to the COVID-19 crisis and non-recurring rebate agreements held with TREA in the 1Q20.
- Growth in gross margin by +64.4% q-o-q (-7.9% y-o-y) thanks to the increase of 129Mn€ in trading income (212Mn€ by 2Q19), that have been allocated to provisions.
- Admin expenses down (-2.4% y-o-y, -1.1% q-o-q) with 930 branches (-34 y-o-y) and 5,448 employees (-38 y-o-y).
- Net profit down by 61.2% y-o-y as a result of lower commissions and extraordinary COVID provisions allocation.

## 2Q20: Relevant improvement in asset quality, business, solvency and recurring margins y-o-y



# Most significant figures (I)

(EUR Thousands)

(EUR Thousands)	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
Profit and Loss Account							
Net interest income	295,069	147,656	293,917	1,152	0.4%		
Gross Income	611,050	231,102	663,469	(52,419)	(7.9%)		
Recurring Gross Income	494,201	254,683	447,541	46,660	10.4%		
Pre-provision Profit	328,684	87,625	375,602	(46,918)	(12.5%)		
Recurring Pre-provision Profit	211,835	111,205	159,674	52,161	32.7%		
Profit before tax	28,872	18,624	72,106	(43,234)	(60.0%)		
Consolidated Net profit	18,247	17,261	47,010	(28,763)	(61.2%)		
Attributable Net profit	18,247	17,261	47,010	(28,763)	(61.2%)		
Business							
Total Assets	52,725,077	48,183,200	45,334,985	7,390,092	16.3%	4,541,877	9.4%
Equity	3,362,903	3,338,257	3,200,803	162,100	5.1%	24,646	0.7%
On-balance sheet retail funds	33,339,582	31,643,164	29,799,437	3,540,145	11.9%	1,696,418	5.4%
Off-balance sheet funds	4,655,023	4,498,734	4,537,637	117,386	2.6%	156,289	3.5%
Performing Loans	31,082,845	30,013,962	29,436,858	1,645,987	5.6%	1,068,883	3.6%
Risk management							
Non-performing assets (gross)	4,506,035	4,588,208	5,038,430	(532,395)	(10.6%)	(82,173)	(1.8%)
Non-performing assets (net)	2,181,522	2,353,850	2,646,086	(464,564)	(17.6%)	(172,328)	(7.3%)
NPA coverage (%)	51.59%	48.70%	47.48%	4.1		2.89	
Non-performing loans	1,805,440	1,892,853	2,206,339	(400,899)	(18.2%)	(87,413)	(4.6%)
NPL ratio (%)	5.39%	5.82%	6.84%	(1.5)		(0.43)	
NPL coverage ratio (%)	55.65%	49.80%	46.91%	8.7		5.85	
Foreclosed assets (gross)	2,700,595	2,695,355	2,832,091	(131,496)	(4.6%)	5,240	0.2%
Foreclosed assets (net)	1,380,890	1,403,550	1,474,696	(93,806)	(6.4%)	(22,660)	(1.6%)
Foreclosed assets Coverage ratio (%)	48.87%	47.93%	47.93%	0.9		0.94	
Texas ratio	82.77%	86.35%	93.54%	(10.8)		(3.58)	
Cost of risk	1.39%	0.65%	1.25%	(1.3)		0.74	

## Most significant figures (II)

(EUR Thousands)

	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
<b>Liquidity</b>							
LTD (%)	90.93%	93.11%	96.96%	(6.0)		(2.2)	
LCR (%)	258.98%	242.21%	217.23%	41.8		16.8	
NSFR (%)	126.67%	132.68%	126.55%	0.1		(6.0)	
<b>Solvency phased in</b>							
CET1 ratio (%)	12.94%	12.75%	12.86%	0.08		0.19	
Tier 2 ratio (%)	1.66%	1.66%	1.68%	(0.02)		0.01	
Capital ratio (%)	14.60%	14.40%	14.54%	0.06		0.20	
Leverage ratio (%)	5.55%	6.02%	6.29%	(0.74)		(0.47)	
<b>Solvency fully loaded</b>							
CET1 ratio (%)	12.35%	12.16%	12.14%	0.21		0.19	
Tier 2 ratio (%)	1.67%	1.66%	1.69%	(0.02)		0.01	
Capital ratio (%)	14.01%	13.82%	13.83%	0.19		0.19	
Leverage ratio (%)	5.30%	5.74%	5.94%	(0.64)		(0.44)	
<b>Profitability and efficiency</b>							
ROA (%)	0.07%	0.15%	0.21%	(0.1)		(0.1)	
RORWA (%)	0.16%	0.30%	0.41%	(0.3)		(0.1)	
ROE (%)	1.10%	2.10%	3.02%	(1.9)		(1.0)	
Cost-income ratio (%)	46.21%	62.08%	43.39%	2.8		(15.9)	
Recurring cost-income ratio (%)	57.14%	56.34%	64.32%	(7.2)		0.8	
<b>Other data</b>							
Cooperative members	1,440,626	1,434,758	1,428,750	11,876	0.8%	5,868	0.4%
Employees	5,448	5,450	5,486	(38)	(0.7%)	(2)	(0.0%)
Branches	930	933	964	(34)	(3.5%)	(3)	(0.3%)

# Table of Contents

---

## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

## 6. Conclusions

## 7. Annex:

- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview

## Asset Quality Highlights

NPL coverage ratio up to 55.7% (+ 8.7% y-o-y), reaching the target of being >50% and in the average of the sector. Coverage including collateral at 165%.

High Cost of Risk at 1.39% (+74 bps q-o-q), following BCC policy of allocating non recurring income to enhance the balance sheet. 43 bps of total CoR (75Mn€) dedicated to COVID 19 provisions.

Good performance of NPLs (-18.2% y-o-y, - 4.6% q-o-q), with remarkable lower inflows and stable outflows q-o-q (net -401Mn€ NPL reduction y-o-y, -87Mn€ q-o-q).

NPLs continue to reduce supported by a proactive implementation of Government's relief measures to help businesses (legal moratorium, ICO, etc.). On the other hand, due to lockdown and market uncertainty, REOs outflows have been affected.

NPA management has been the key priority of the Group of the past 8 years (26 consecutive quarters reducing NPLs).

GCC is much better positioned now to face the new COVID19 environment, than in the previous crisis (2013) after the Ruralcaja merger

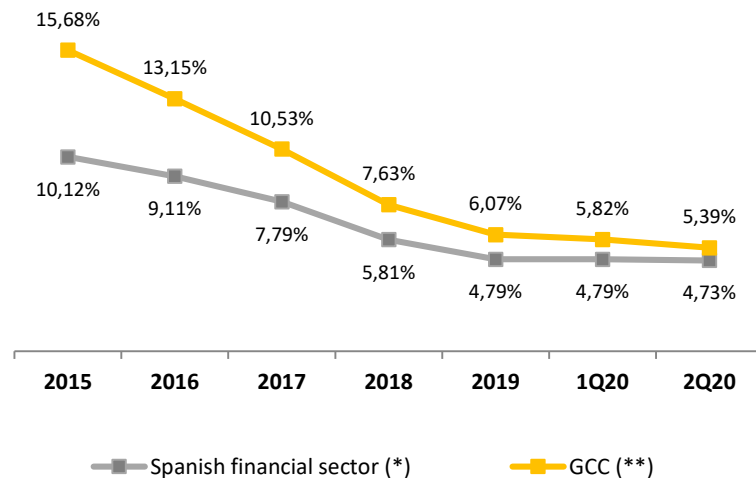
In 2013: NPL ratio 17.15%, Coverage ratio 44% and Total Capital (phased in) 11.28%

In 2020: NPL ratio 5.39%, Coverage ratio 55.7% and Total Capital (phased in) 14.60%



# Asset Quality: Proven track record on reducing NPLs

## NPL ratio: Reducing the gap with the sector



## NPL variation q-o-q

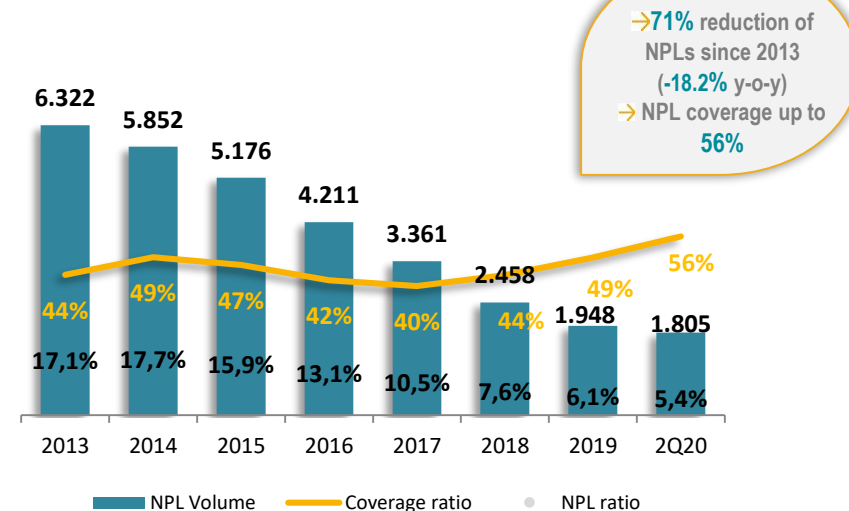
NPL evolution	2Q19	3Q19	4Q19	1Q20	2Q20	Last 4 quarters
NPL inflow	87	93	100	80	65	339
NPL outflow	-246	-189	-263	-136	-153	-740
Variation	-159	-95	-163	-55	-87	-401

Figures in EUR million

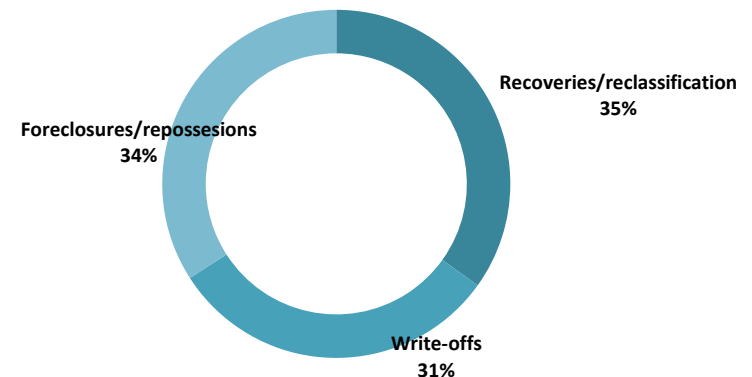
(\*) Figures as of May 2020. Source: Bank of Spain for business in Spain

(\*\*) GCC figure as of June 2020

## Non performing loans

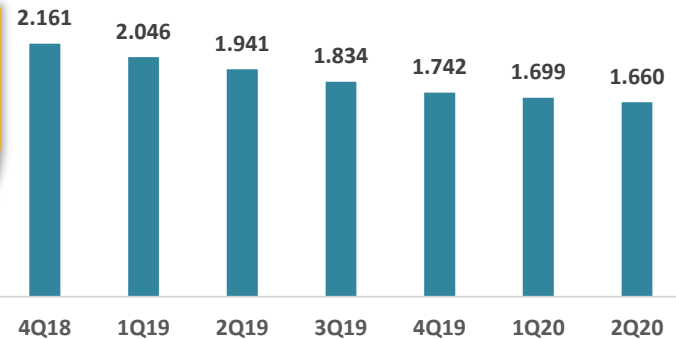


## Average NPL outflow (last 12 months)



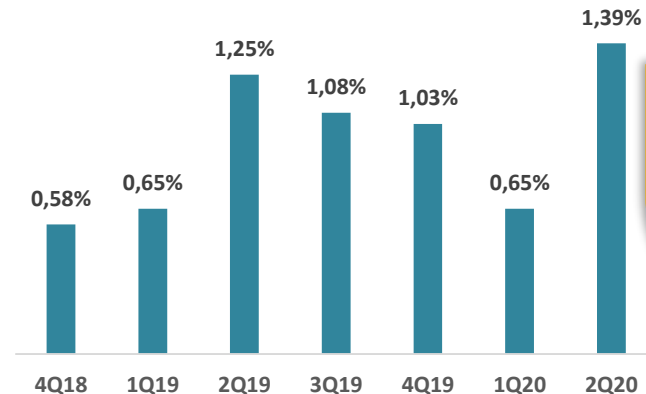
# NPL management and evolution of stages

## Forborne loans evolution



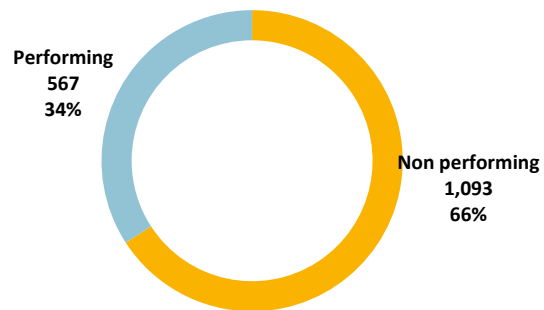
→ Consistent q-o-q reduction (-23% since 4Q18)

## Evolution of Cost of Risk



→ 75Mn€ COVID-19 provisions (c.43 bps of the total CoR)

## Breakdown of forborne loans



→ 66% already in the NPL Figure

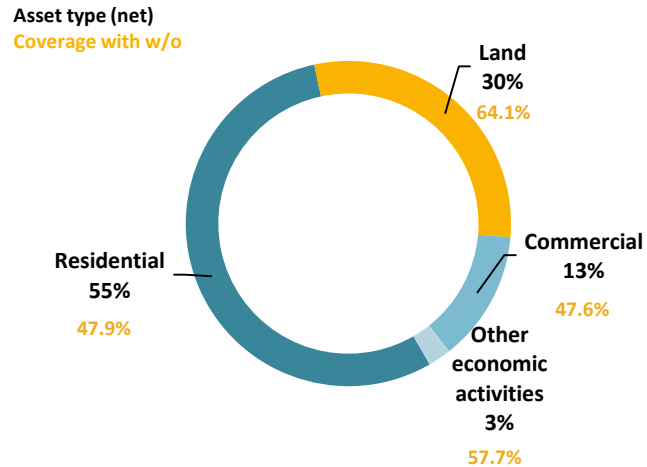
## Breakdown of ratios by segment

	Gross loans	NPLs	NPL ratio	Coverage	Coverage + Collateral
Home purchase	12,452	525	4%	49%	169%
Agrobusiness	5,902	233	4%	55%	167%
Small SMEs	4,500	404	9%	48%	156%
Big corporates	2,760	9	0%	136%	>100%
Corporate SMEs	2,135	98	5%	55%	160%
Other retail loans	1,733	170	10%	48%	168%
Other	1,549	8	1%	>100%	>100%
RED loans	786	358	46%	53%	134%
Public admin.	613	0	0%	0,0%	0%
<b>TOTAL</b>	<b>32,429</b>		<b>5%</b>	<b>56%</b>	<b>165%</b>

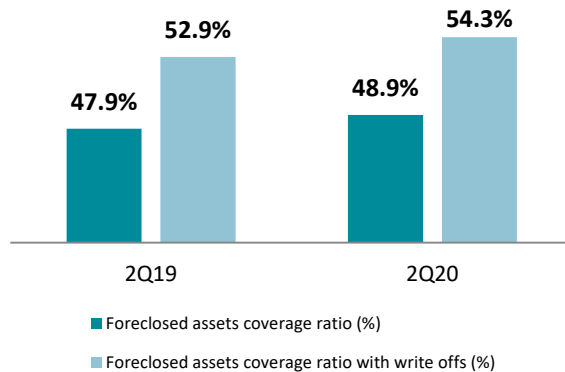
Figures in EUR million

# Foreclosed assets: Outflows slow down due to lockdown and market uncertainty

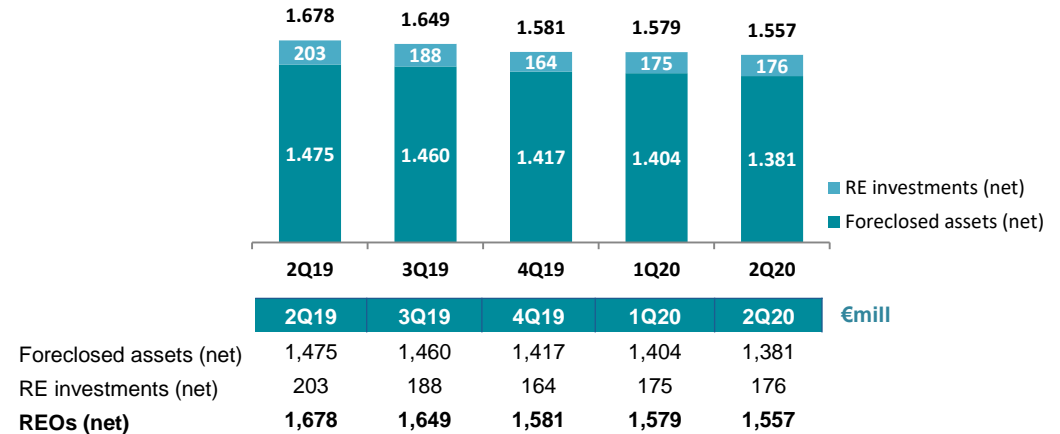
## Foreclosed assets by asset type & coverage



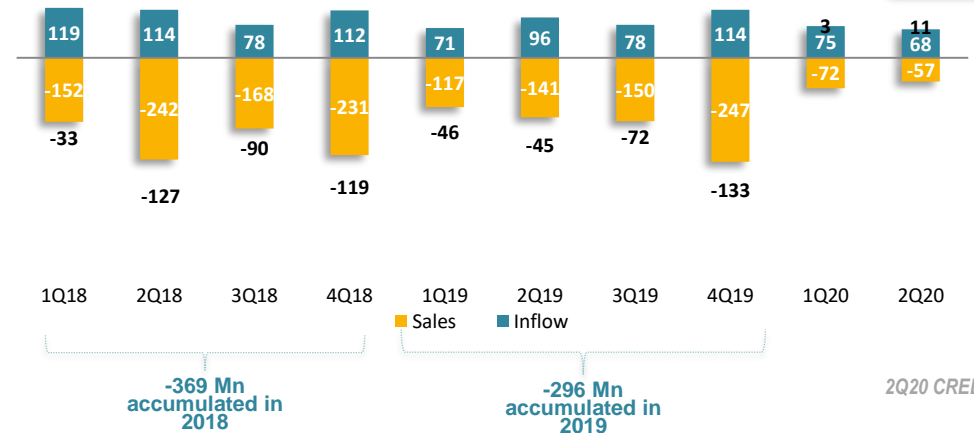
## Foreclosed assets Coverage



## Net REOs



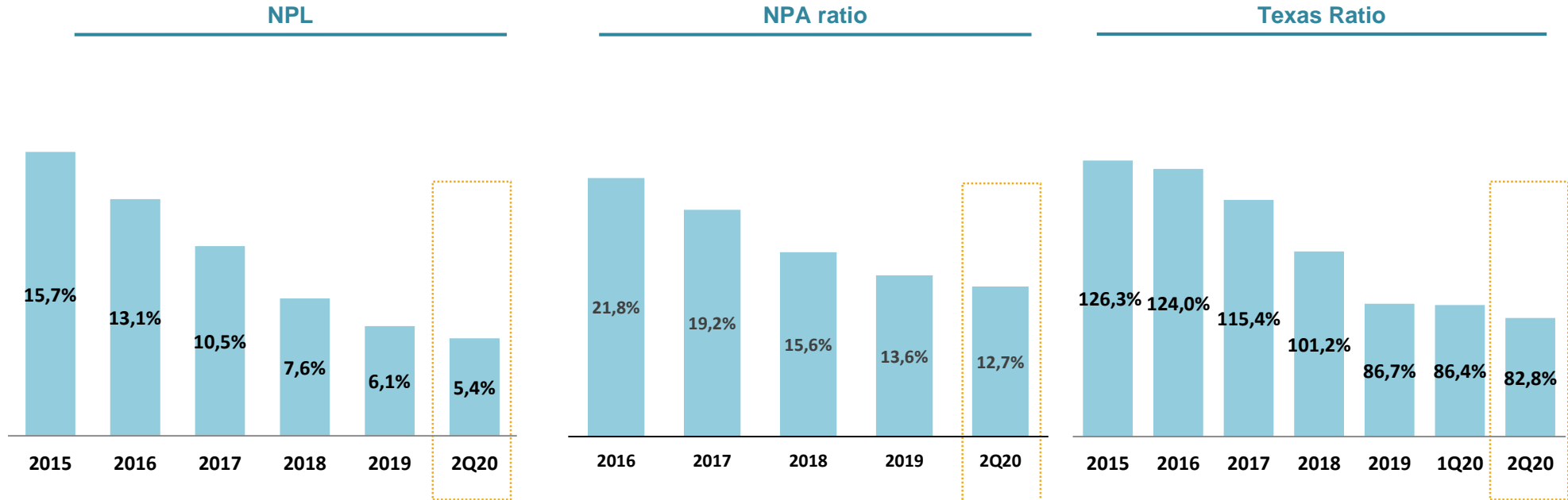
## Quarterly evolution of REOs (gross)



Slow down of REOs outflows due to lockdown

## Strong track-record in improvement of asset quality

→ BCC has strengthened its balance sheet to face COVID-19 crisis from a better position



(1) NPA ratio is calculated with gross foreclosed assets.

(2) Texas ratio = (Non performing total risks + gross REOs) / (Gross loans coverage + REOs coverage + Total equity)

# Table of Contents

---

## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

## 6. Conclusions

## 7. Annex:

- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview

## Solvency Highlights

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Improvement of fully loaded solvency ratio at 14.01% (+19 bps q-o-q and +16 bps y-o-y).

Distance to MDA of 160 bps, which increases to 410 bps if including the ECB's crisis related waivers to relief banks' solvency requirements (i.e waiver of 2.5% CCB expected until year end 2022).

According to ECB's recommendation to all entities, it is not foreseen to pay dividends to shareholders/coop members, at least until January 2021 (c. +15/+17 bps impact on CET1). BCC will take advantage of this by increasing provisions.

Stable capital base despite COVID 19 and remuneration restrictions. Support of 1.4Mn cooperative members (+ 5.870 new members in 2Q20). Cooperative capital increased by +4.9% y-o-y (+1% q-o-q).

Impacts of COVID 19 measures on solvency: new SMEs reduction factor implies +18 bps of capital. BCC was already applying transitional IFRS9 with an impact of -12 bps in the 1Q20.

## 20 basis points of capital (phased in) generated in the last quarter

- Solvency improves by +20 bps q-o-q and +6 bps y-o-y in phased-in terms
- Distance to 10.5% capital requirement (considering ECB temporary relief measures) is 410 bps (957Mn€)

PHASED IN	30/06/2019	31/03/2020	30/06/2020	y-o-y	q-o-q
<b>CET1</b>	12.86%	12.75%	<b>12.94%</b>	8 bps	19 bps
<b>T2</b>	1.68%	1.66%	<b>1.66%</b>	-2 bps	-
<b>Total Capital</b>	14.54%	14.40%	<b>14.60%</b>	6 bps	20 bps

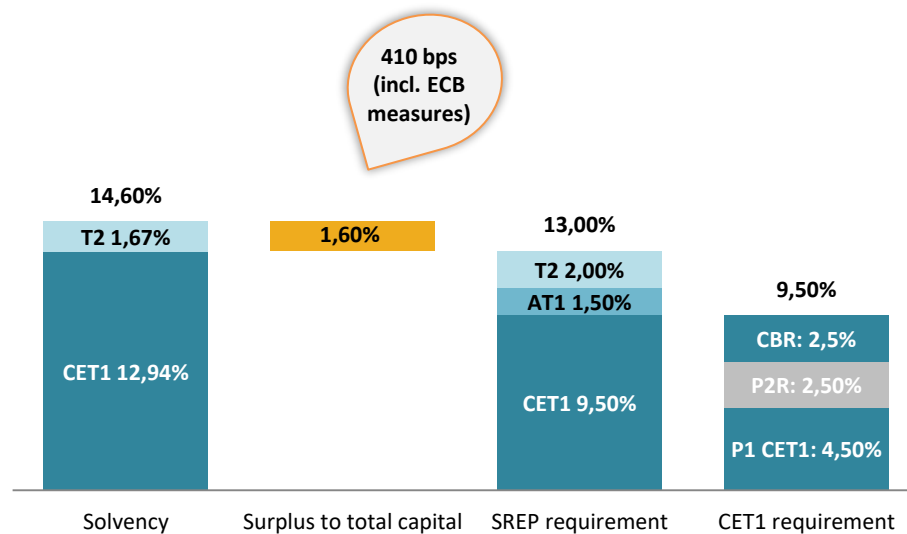
FULLY LOADED	30/06/2019	31/03/2020	30/06/2020	y-o-y	q-o-q
<b>CET1</b>	12.14%	12.16%	<b>12.35%</b>	21 bps	19 bps
<b>T2</b>	1.69%	1.66%	<b>1.67%</b>	-2 bps	1 bps
<b>Total Capital</b>	13.83%	13.82%	<b>14.01%</b>	19 bps	19 bps

→ BCC received its 2020 **SREP capital requirements** in December 2019: **9.50% of CET1** and **13% of total capital**. **P2R for 2020** remains unchanged at **2.50%**.

→ No plans for T2 or SNP issuances in 2020 unless very supportive market conditions. **MREL requirement of 21.76% of RWAs** <sup>(1)</sup>, equivalent to 11.42% of TLOF, of which 8.66% must be met with subordinated instruments (already covered with current figures) with an allowance of 2.2% of the total exposure, expected to be complied with by January 2024.

→ **Breakdown of the “other” CET1 variation of -34 bps**: -15 bps of deductions and -18 bps of portfolio valuations.

Breakdown of CET1 variation



# Table of Contents

---

## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

## 6. Conclusions

## 7. Annex:

- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview



## Liquidity Highlights

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Significant increase of deposits in the quarter (+ €1,696Mn, +5.4% q-o-q), maintaining a consolidated and granular customer deposit base. This leads to an improvement of the LTD ratio: 91% (93% as of 1Q20).

ECB borrowing up to € 9.5bn, maximizing TLTRO facility usage to take advantage of its expected -100 bps cost. The average cost of BCC's wholesale funding stands at -29 bps.

Strong liquidity ratios, well above requirements (LCR 259% and NSFR 127%).

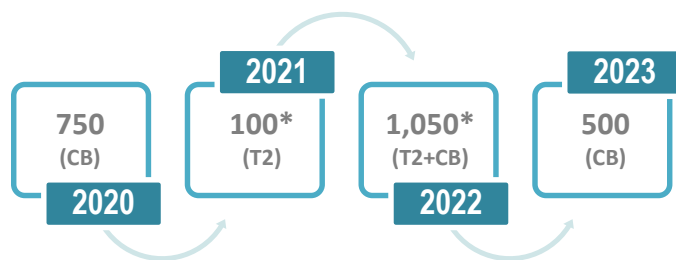
High amount of HQLA available (6,967 Mn€) and 3,075 Mn€ of additional capacity to issue covered bonds. ALCO portfolio of €12bn of which 95% is sovereign debt. Bonds with a duration > 2 years are clasified as held to maturity.

MREL requirement of 21.76% of RWAs (estimated issuance need of c.1.7Bn€), to comply with by January 2024, equivalent to 11.42% of TLOF, with a 8.66% subordination requirement, of which 2.2% of the total exposure can be met with no subordinated instruments. With current figures BCC is already complying with the subordination requirement.

# Liquidity

- TLTRO II fully replaced by TLTRO III, maximizing its usage up to €9.5bn for opportunistic reasons.
- Manageable upcoming debt maturities.

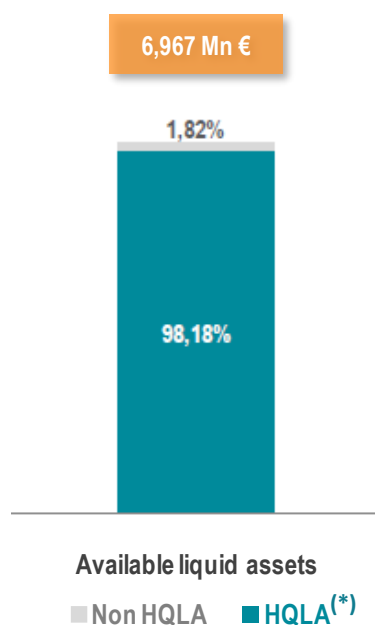
## Upcoming debt maturities (EUR mill)



## Funding cost (EUR mill)

	Amount	Cost	%
TLTRO III	9,482	-1.00%	67%
Repos	1,486	-0.40%	11%
Capital markets	3,109	1.8%	22%
<b>TOTAL</b>	<b>14,077</b>	<b>-0.3%</b>	<b>100%</b>

## Available liquidity



(\*) HQLA: High quality liquid assets.

LTD

**90.9%**

▽ 6.03 p.p.

LCR

**259.0%**

+ 41.75 p.p.

NSFR

**126.7%**

+0.12 p.p.

Covered bonds  
/ Eligible mortgage  
portfolio

**52.1%**

Covered bond  
issuance capacity

**3,075 Mn€**

(\*) Variations y-o-y

# Table of Contents

---

## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

## 6. Conclusions

## 7. Annex:

- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview

## Business and Results Highlights

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GCC has 15% of the market share of agribusiness in Spain (compared to 2.9% loan market share), which has demonstrated a good and stable performance over the years, in spite of economic crisis. Agribusiness is at the core of the strategy of the Group (18% of the loan book is devoted to this segment).

New lending focused on COVID19 products to support customers: legal moratorium of €811Mn (2.5% of the loan book), other COVID new lending of €1,765Mn (5.4% of the loan book), out of which 91% with ICO guarantee.

Increase of lending activity (+3.9% y-o-y, 3.1% q-o-q in gross loans and +5.6% y-o-y, +3.6% q-o-q in performing loans). Strong customer deposit base which continues its positive tendency despite the current situation (+11.9% y-o-y, +5.4% q-o-q).

Comissions decrease less than expected (-6.1% y-o-y, -18.8% q-o-q). Drivers: Decrease of overdraft, claims and payment services fees and, particularly, the rebate agreements with TREA as of the 1Q20. Increased comissions coming from insurance (+4.2% y-o-y) and funds (+67.5% y-o-y).

Consumer lending and Asset Management businesses have been affected during the crisis.

Cost to income ratio at 46.2%. Remarkable decrease in admin costs (-4.0% q-o-q), improving the recurring cost to income ratio to 57.1%. Evolution of branches (+3 openings, strategically opened in new locations and– 9 closures) and employees (-38 FTEs y-o-y).

# Profit and Loss Account

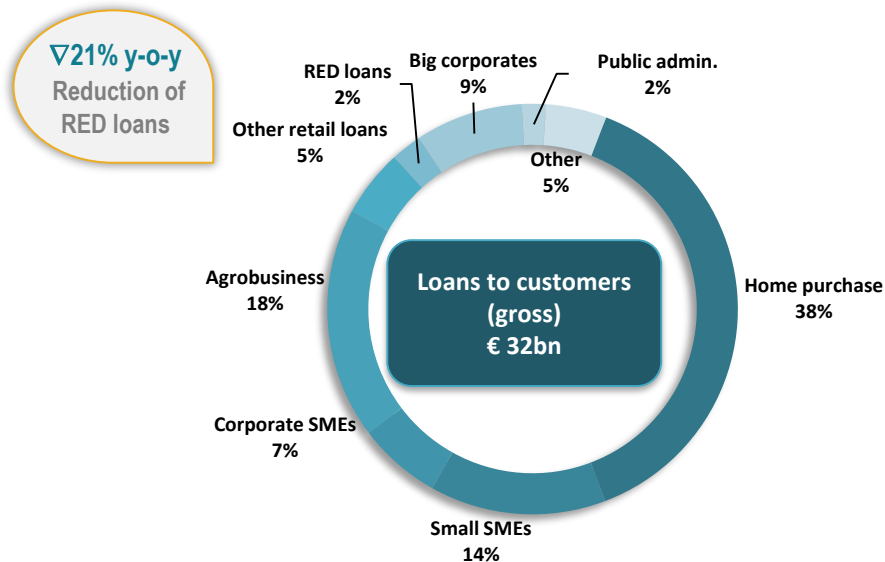
	30/06/2020	%ATM	30/06/2019	%ATM	y-o-y		31/12/2019	%ATM
					Abs.	%		
Interest income	344,090	1.40%	350,557	1.59%	(6,467)	(1.8%)	704,293	1.55%
Interest expenses	(49,021)	(0.20%)	(56,640)	(0.26%)	7,619	(13.5%)	(114,497)	(0.25%)
<b>NET INTEREST INCOME</b>	<b>295,069</b>	<b>1.20%</b>	<b>293,917</b>	<b>1.33%</b>	<b>1,152</b>	<b>0.4%</b>	<b>589,796</b>	<b>1.30%</b>
Dividend income	2,815	0.01%	3,139	0.01%	(324)	(10.3%)	8,705	0.02%
Income from equity-accounted method	17,555	0.07%	17,366	0.08%	189	1.1%	38,435	0.08%
Net fees and commissions	114,710	0.47%	122,148	0.55%	(7,438)	(6.1%)	245,260	0.54%
Gains (losses) on financial transactions	196,710	0.80%	242,721	1.10%	(46,011)	(19.0%)	295,677	0.65%
Exchange differences [gain or (-) loss], net	419	-	1,144	0.01%	(725)	(63.4%)	3,160	0.01%
Other operating incomes/expenses	(16,227)	(0.07%)	(16,966)	(0.08%)	739	(4.4%)	(33,379)	(0.07%)
of which: Mandatory transfer to Education and Development Fund	(632)	-	(2,551)	(0.01%)	1,919	(75.2%)	(3,803)	(0.01%)
<b>GROSS INCOME</b>	<b>611,050</b>	<b>2.49%</b>	<b>663,469</b>	<b>3.00%</b>	<b>(52,419)</b>	<b>(7.9%)</b>	<b>1,147,654</b>	<b>2.53%</b>
Administrative expenses	(252,597)	(1.03%)	(258,875)	(1.17%)	6,278	(2.4%)	(517,272)	(1.14%)
Personnel expenses	(163,172)	(0.66%)	(165,472)	(0.75%)	2,300	(1.4%)	(331,706)	(0.73%)
Other administrative expenses	(89,425)	(0.36%)	(93,403)	(0.42%)	3,978	(4.3%)	(185,566)	(0.41%)
Depreciation and amortisation	(29,769)	(0.12%)	(28,992)	(0.13%)	(777)	2.7%	(56,840)	(0.13%)
<b>PRE-PROVISION PROFIT</b>	<b>328,684</b>	<b>1.34%</b>	<b>375,602</b>	<b>1.70%</b>	<b>(46,918)</b>	<b>(12.5%)</b>	<b>573,542</b>	<b>1.26%</b>
Provisions or (-) reversal of provisions	(29,565)	(0.12%)	(61,372)	(0.28%)	31,807	(51.8%)	(53,362)	(0.12%)
Impairment losses on financial assets	(208,375)	(0.85%)	(185,637)	(0.84%)	(22,738)	12.2%	(333,633)	(0.74%)
<b>OPERATING INCOME</b>	<b>90,744</b>	<b>0.37%</b>	<b>128,593</b>	<b>0.58%</b>	<b>(37,849)</b>	<b>(29.4%)</b>	<b>186,547</b>	<b>0.41%</b>
Impairment or reversal of investments in joint ventures or associates (net)	-	-	-	-	-	-	-	-
Impairment losses on non financial assets	(32,386)	(0.13%)	(30,857)	(0.14%)	(1,529)	5.0%	(32,947)	(0.07%)
Gains or (-) losses on derecognition of non financial assets, net	(17,059)	(0.07%)	(16,676)	(0.08%)	(383)	2.3%	(27,338)	(0.06%)
Profit or (-) loss from non-current assets&disposal groups at held for sale	(12,426)	(0.05%)	(8,955)	(0.04%)	(3,471)	38.8%	(12,850)	(0.03%)
<b>PROFIT BEFORE TAX</b>	<b>28,872</b>	<b>0.12%</b>	<b>72,106</b>	<b>0.33%</b>	<b>(43,234)</b>	<b>(60.0%)</b>	<b>113,412</b>	<b>0.25%</b>
Tax	(10,625)	(0.04%)	(25,096)	(0.11%)	14,471	(57.7%)	(20,917)	(0.05%)
<b>CONSOLIDATED NET PROFIT</b>	<b>18,247</b>	<b>0.07%</b>	<b>47,010</b>	<b>0.21%</b>	<b>(28,763)</b>	<b>(61.2%)</b>	<b>92,495</b>	<b>0.20%</b>

## Business position: loan book

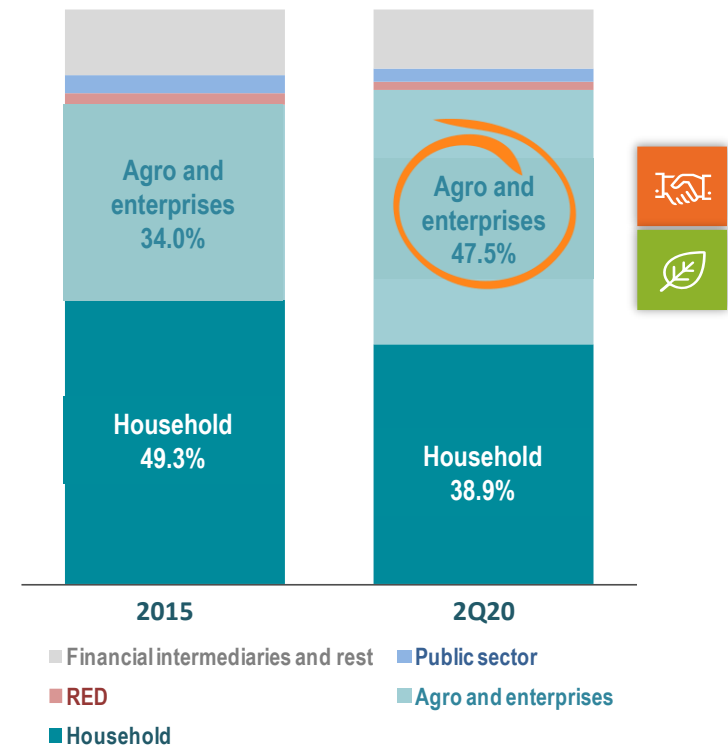
- Growth in performing loans (+3.6% q-o-q, +5.6% y-o-y), focused on Enterprises and Agro while decreasing RED exposure (2.4% Grupo Cajamar).

### Loans to customers 2Q20

	Gross loans	y-o-y	% of gross loans
Home purchase	12,452	-1.4%	38%
Agrobusiness	5,902	9.6%	18%
Small SMEs	4,500	-0.9%	14%
Big corporates	2,760	70.8%	9%
Corporate SMEs	2,135	16.4%	7%
Other retail loans	1,733	-5.4%	5%
Other	1,549	5.4%	5%
RED loans	786	-21.1%	2%
Public admin.	613	-16.9%	2%
	32,429	4.5%	100%



### Evolution of performing loan mix



# Measures to support customers to face the COVID-19 health crisis

## → For individual customers



### Support the use of Payment Media :

- ✓ Free debit withdrawals across all ATM networks
- ✓ Debit cards with no issuance fee
- ✓ Extension to 50 euros of contactless payment without PIN in shops
- Access to mortgage moratorium + Loans and non-mortgage loans moratoriums (until the new deadline of September 30).
- We advance the pension and unemployment benefits to our clients. Possibility of making liquid consolidated rights of pension plans of our more vulnerable clients
  - Provide financing under special conditions:
  - ✓ Advance at no cost of temporary unemployment subsidies (ERTE)
  - ✓ Technological equipment for remote working
  - ✓ Tax payment (Credirenta) and advance of the return on tax payment (Credianticipo)
  - ✓ Deferral of up to 3 rental payments of leased assets at no extra cost

## → For businesses and self-employed



### Special measures for business with activity:

- ✓ ECOMMERCE Solutions
- ✓ Mobile POS rate. Possibility of prepayment TPC billing.
- ✓ Funding service and 24-hour income card at no cost
- Special financing to provide liquidity to freelancers and companies with periods of capital short (up to 12 months) and Term (up to 5 years).
- New facilities for remote business management
- Flexibilization of deadlines and conditions in certain products
- Commission exemption measures for retail POS
- AGRO: Special funding for the different agri-food sectors affected by the crisis. Extension of the deadline for CAP aid in the Agro sector

## → Proactive application of COVID-19 measures

- Total COVID new lending:
  - €1,765Mn (5.4% over loan book) → 92% with the ICO Guarantee
- Total Legal Moratorium:
  - €811Mn (2.5% over loan book, 6.3% over households)

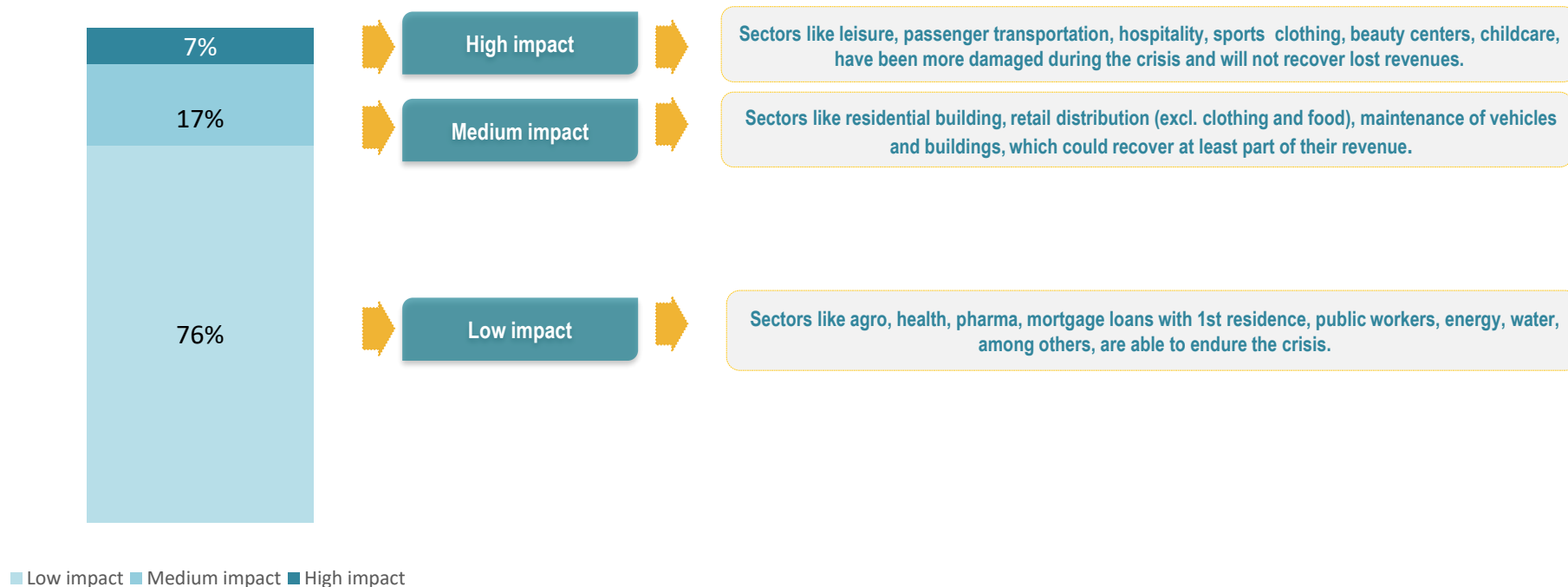
## → Explanation of the measures implemented

- ✓ ICO Guarantee Line: Line for a max. of €100bn (+€40bn added by the end of July with a first tranche of €8bn) to offset the economic impact for businesses. Can be requested by enterprises and self-employed that justify this economic impact. Term: up to 5 years. Guarantee's coverage: (i) 80% for SMEs and the self-employed ii) 70% (if new transactions) or 60% (if renewals) for all other enterprises. Line availability was for a second time postponed to Dec 2020.
- ✓ Legal moratorium: Suspension of payments of mortgage and non-mortgage loans and of the accrual of interests until Sept 2020. Applies to debtors that have suffered a loss and comply with the 4 vulnerability req: 1. Unemployment, 2. Total income of the household the month prior<3xIPREM, 3. Mortgage payment + expenses + basic supplies>35% of total net income of the family, 4. The mortgage payment over family income has increased >1.3x, or sales<-40%.
- ✓ Sectorial moratorium: The AEB and CECA implemented moratoria on mortgages and private loans, apart from the legal one, to help clients affected by the COVID-19. Deferral periods (just for the principal amount, not the interests): (i) if mortgage on 1st residence deferral up to 12 months of the principal amortization, and (ii) if personal loans deferral up to 6 months. The Entity is responsible for formalizing the specific documents. More flexible requirements to access. Applicable for another 9 months.

## Business position: lower exposure to most affected segments by COVID-19

→BCC loan portfolio includes a low exposure to the more affected sectors to the COVID-19 health crisis (c.7%), and a relatively defensive composition, because of its high exposure to agro business and mortgage loans for first residence.

### Loan breakdown by COVID-19 impact





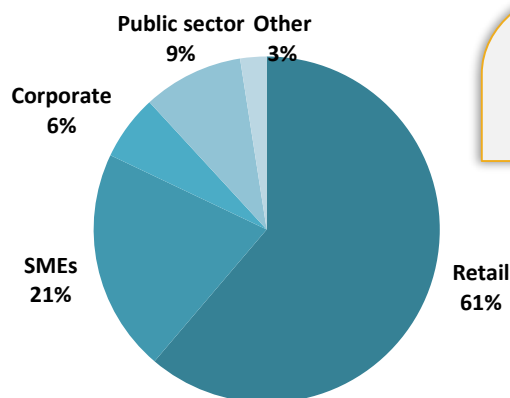
## Business position: significant increase in customer resources despite the crisis

- Growth in deposits from customers implies an improvement in business gap. This leads to an increase of liquidity ratios.
- The cost of front book deposits stands at 1 pb as of June 2020.

Change of deposits by segment

	2Q19	1Q20	2Q20	q-o-q	%	y-o-y	%
Retail	19,175	19,891	20,413	522	2.6%	1,238	6.5%
SMEs	5,649	6,344	6,946	602	9.5%	1,298	23.0%
Corporates	1,644	1,688	2,031	343	20.3%	388	23.6%
Public Sector	2,398	2,854	3,128	273	9.6%	730	30.4%
Other	934	866	822	-44	-5.1%	-113	-12.1%
<b>Total</b>	<b>29,799</b>	<b>31,643</b>	<b>33,340</b>	<b>1,696</b>	<b>5.4%</b>	<b>3,540</b>	<b>11.9%</b>

Deposits by segment



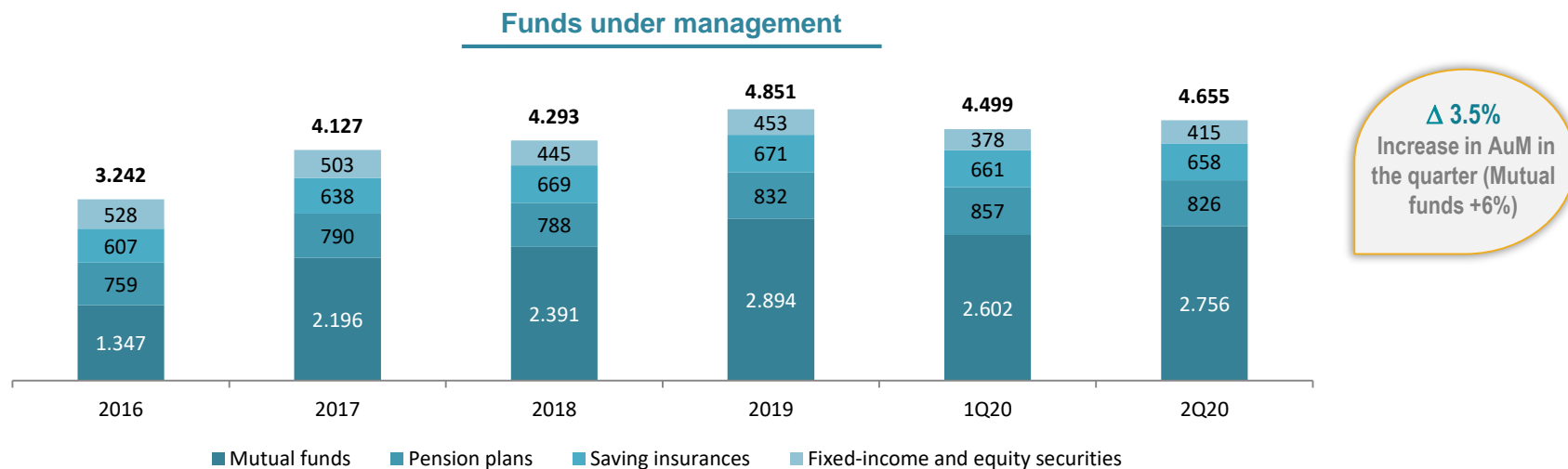
Δ 12%  
Increase in  
deposits  
(€+3,540 yoy)

Credit yield vs deposits (back book)

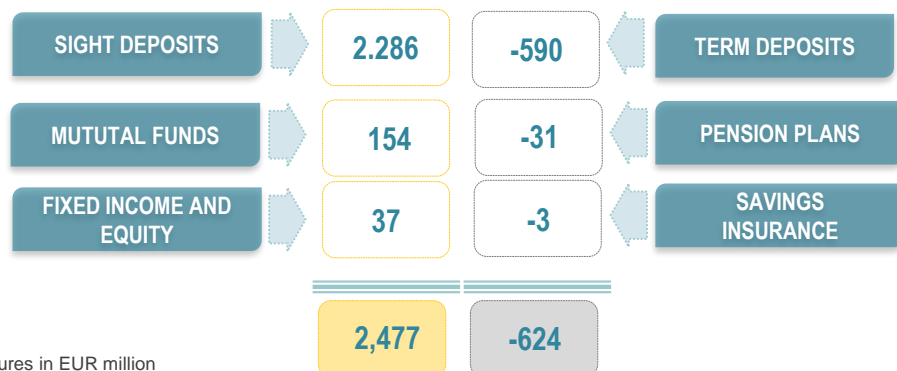
	4Q-2019	1S-2020
Credit yields	1.830%	1.733%
Client margin	1.732%	1.673%
Cost of customer resources	0.098%	0.060%

## Business position: solid increase in AuM business in the quarter

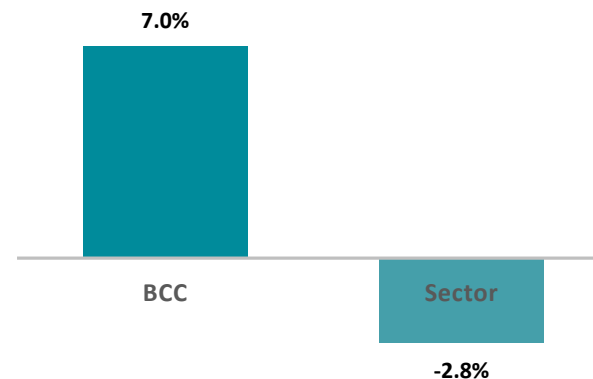
→ Good performance of AuM in the quarter, particularly Mutual Funds (+6% q-o-q, +7% y-o-y).



### Change of customer funds (q-o-q)



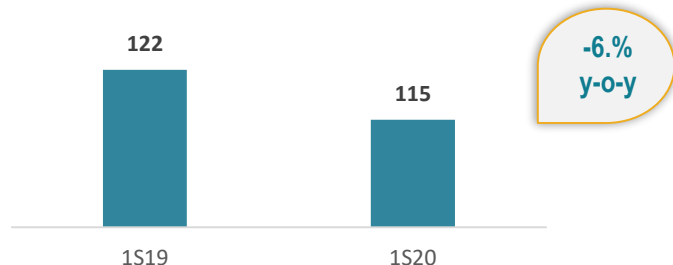
### Funds variation y-o-y: comparison with the sector <sup>(1)</sup>



Figures in EUR million  
<sup>1</sup> Source: Inverco

# Comissions on the commercialization of products contribute to maintain its volume

Net fees and comissions (Mn€)

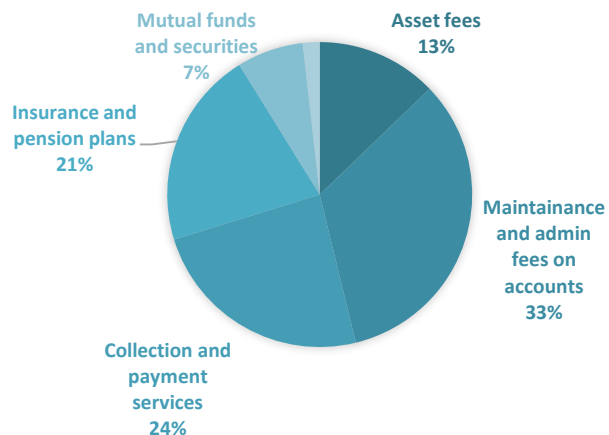


→ Decrease of comissions due to:

- Reduction of recovery and overdraft fees due to a reduction of doubtful clients.
- Exemption of some collection and payment services fees in the quarter to support customers and coop members in the crisis.
- More digital customers operating through the wefferent account.

→ Comissions from mutual funds and insurance products recovering from COVID-19 lockdown.

Breakdown of comissions



INSURANCE

Δ 7.6% yoy  
General insurance premiums

Δ 19.8% yoy  
Risk- life insurance premiums

Planes de pensiones personalizados



PENSION PLANS

Δ 16.0% yoy  
Contributions to pension plans



MUTUAL FUNDS

Δ 7.0% yoy  
Δ Funds under mgmt



CONSUMER LENDING

764Mn€ outstanding  
risk (-6.5% y-o-y) with an  
NPL ratio of 4.1%.

# Impulse of digital customers

- ➔ Increase of digital customers during the crisis, being able to reach traditional offline customers.
- ➔ BCC has been able to provide excellent service levels and ad hoc financial solutions to all clients.

Choose your mobile banking APP for tablets

Access all online banking services with the comfort and ease of viewing offered by a tablet.

Digital customers  
875 k

Δ 12.8% y-o-y

Grupo Cooperativo Cajamar with Apple Pay.

Online banking customers  
630 k

Δ 38.5% y-o-y

Everything you can do at our ATMs

Withdrawing cash or checking your account movements are the most regular operations at ATMs, but you can also carry out other operations 24 hours a day:

Paying in money and cash drops

Transfers

Top-ups: Prepaid cards and mobiles

Pension advance

Credit card operations  
Check next card payment.  
Manage credit. Spread payment

Other transactions  
NFC. Without bank books.  
Accessible Menu

ATM  
1,551

40% of the branches have more than one ATM

# Table of Contents

---

## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

## 6. Conclusions

## 7. Annex:

- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview

## The past... 2014

### WHERE WE WERE

NPLs	€5,852m
NPL Ratio	17.7%
Texas Ratio	128%

## The present... 2Q20

### WHERE WE ARE

NPLs	€1,805m
NPL Ratio	5.4%
Texas ratio	82.8%

## The future...

### WHERE WE WANT TO BE

- Continue strengthening Balance Sheet and Solvency
- Support and protect our customers/stakeholders
- Targets under review subject to macro evolution due to COVID-19 crisis

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## Balance sheet (I)

(EUR Thousands)	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
Cash, cash balances at central banks and other demand deposits	3,427,419	2,179,747	1,080,923	2,346,496	217.1%	1,247,672	57.2%
Financial assets held for trading	5,158	4,328	4,339	819	18.9%	830	19.2%
Financial assets designated at fair value through profit or loss	424,817	373,109	301,415	123,402	40.9%	51,708	13.9%
<i>Of which:</i>						-	
<i>Loans and advances to Customers</i>	316,369	276,160	180,751	135,618	75.0%	40,209	14.6%
Financial assets at fair value through other comprehensive income	5,886,466	1,629,471	2,673,003	3,213,463	120.2%	4,256,995	261.3%
Financial assets at amortised cost	39,039,795	40,039,056	37,233,058	1,806,737	4.9%	(999,261)	(2.5%)
<i>Of which:</i>						-	
<i>Loans and advances to Customers</i>	31,107,380	30,300,844	30,031,013	1,076,367	3.6%	806,536	2.7%
Derivates – Hedge Accounting	-	595	-	-	-	(595)	(100.0%)
Investments in subsidiaries, joint ventures and associates	106,511	123,023	93,943	12,568	13.4%	(16,512)	(13.4%)
Tangible assets	1,021,995	1,016,960	1,041,777	(19,782)	(1.9%)	5,035	0.5%
Intangible assets	187,050	179,036	166,438	20,612	12.4%	8,014	4.5%
Tax assets	1,129,472	1,132,843	1,115,349	14,123	1.3%	(3,371)	(0.3%)
Other assets	1,162,852	1,160,319	1,249,670	(86,818)	(6.9%)	2,533	0.2%
Non-current assets and disposal groups classified as held for sale	333,543	344,715	375,071	(41,528)	(11.1%)	(11,172)	(3.2%)
<b>TOTAL ASSETS</b>	<b>52,725,077</b>	<b>48,183,200</b>	<b>45,334,985</b>	<b>7,390,092</b>	<b>16.3%</b>	<b>4,541,877</b>	<b>9.4%</b>



## Balance sheet (II)

(EUR Thousands)	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
Financial liabilities held for trading	3,047	2,856	2,778	269	9.7%	191	6.7%
Financial liabilities measured at amortised cost	48,709,996	44,368,318	41,294,943	7,415,053	18.0%	4,341,678	9.8%
<i>Of which:</i>						-	
<i>Central Banks deposits</i>	9,473,896	5,646,412	5,024,871	4,449,025	88.5%	3,827,484	67.8%
<i>Central counterparty deposits</i>	636,420	818,322	430,206	206,214	47.9%	(181,902)	(22.2%)
<i>Customer deposits</i>	33,339,582	31,643,164	29,799,437	3,540,145	11.9%	1,696,418	5.4%
<i>Debt securities issued</i>	2,398,973	2,414,127	2,406,308	(7,335)	(0.3%)	(15,154)	(0.6%)
Derivatives – Hedge accounting	81,190	80,022	108,076	(26,886)	(24.9%)	1,168	1.5%
Provisions	88,106	67,749	107,347	(19,241)	(17.9%)	20,357	30.0%
Tax liabilities	86,722	81,468	81,771	4,951	6.1%	5,254	6.4%
Other liabilities	401,783	284,743	519,364	(117,581)	(22.6%)	117,040	41.1%
<i>of which: Welfare funds</i>	10,965	3,929	6,516	4,449	68.3%	7,036	179.1%
<b>TOTAL LIABILITIES</b>	<b>49,370,844</b>	<b>44,885,156</b>	<b>42,114,278</b>	<b>7,256,566</b>	<b>17.2%</b>	<b>4,485,688</b>	<b>10.0%</b>
Equity	3,362,903	3,338,257	3,200,803	162,100	5.1%	24,646	0.7%
<i>Of which:</i>						-	
<i>Capital / Equity instruments issued other than capital / Treasury shares</i>	3,010,007	2,981,886	2,873,040	136,967	4.8%	28,121	0.9%
<i>Retained earnings / Revaluation reserves / Other reserves</i>	334,993	377,727	281,572	53,421	19.0%	(42,734)	(11.3%)
<i>Profit or loss attributable to owners of the parent</i>	18,247	17,261	47,010	(28,763)	(61.2%)	986	5.7%
<i>(-) Interim dividends</i>	(344)	(38,618)	(818)	474	(57.9%)	38,274	(99.1%)
Accumulated other comprehensive income	(8,670)	(40,212)	19,904	(28,574)	(143.6%)	31,542	(78.4%)
Minority interests	-	-	-	-	-	-	-
<b>TOTAL EQUITY</b>	<b>3,354,234</b>	<b>3,298,045</b>	<b>3,220,707</b>	<b>133,527</b>	<b>4.1%</b>	<b>56,189</b>	<b>1.7%</b>

# Consolidated P&L

(EUR Thousands)

	30/06/2020	%ATM	30/06/2019	%ATM	y-o-y	
					Abs.	%
Interest income	344,090	1.40%	350,557	1.59%	(6,467)	(1.8%)
Interest expenses	(49,021)	(0.20%)	(56,640)	(0.26%)	7,619	(13.5%)
<b>NET INTEREST INCOME</b>	<b>295,069</b>	<b>1.20%</b>	<b>293,917</b>	<b>1.33%</b>	<b>1,152</b>	<b>0.4%</b>
Dividend income	2,815	0.01%	3,139	0.01%	(324)	(10.3%)
Income from equity-accounted method	17,555	0.07%	17,366	0.08%	189	1.1%
Net fees and commissions	114,710	0.47%	122,148	0.55%	(7,438)	(6.1%)
Gains (losses) on financial transactions	196,710	0.80%	242,721	1.10%	(46,011)	(19.0%)
Exchange differences [gain or (-) loss], net	419	-	1,144	0.01%	(725)	(63.4%)
Other operating incomes/expenses	(16,227)	(0.07%)	(16,966)	(0.08%)	739	(4.4%)
of which: Mandatory transfer to Education and Development Fund	(632)	-	(2,551)	(0.01%)	1,919	(75.2%)
<b>GROSS INCOME</b>	<b>611,050</b>	<b>2.49%</b>	<b>663,469</b>	<b>3.00%</b>	<b>(52,419)</b>	<b>(7.9%)</b>
Administrative expenses	(252,597)	(1.03%)	(258,875)	(1.17%)	6,278	(2.4%)
Personnel expenses	(163,172)	(0.66%)	(165,472)	(0.75%)	2,300	(1.4%)
Other administrative expenses	(89,425)	(0.36%)	(93,403)	(0.42%)	3,978	(4.3%)
Depreciation and amortisation	(29,769)	(0.12%)	(28,992)	(0.13%)	(777)	2.7%
<b>PRE-PROVISION PROFIT</b>	<b>328,684</b>	<b>1.34%</b>	<b>375,602</b>	<b>1.70%</b>	<b>(46,918)</b>	<b>(12.5%)</b>
Provisions or (-) reversal of provisions	(29,565)	(0.12%)	(61,372)	(0.28%)	31,807	(51.8%)
Impairment losses on financial assets	(208,375)	(0.85%)	(185,637)	(0.84%)	(22,738)	12.2%
<b>OPERATING INCOME</b>	<b>90,744</b>	<b>0.37%</b>	<b>128,593</b>	<b>0.58%</b>	<b>(37,849)</b>	<b>(29.4%)</b>
Impairment or reversal of impairment of investments in joint ventures or associates (net)	-	-	-	-	-	-
Impairment losses on non financial assets	(32,386)	(0.13%)	(30,857)	(0.14%)	(1,529)	5.0%
Gains or (-) losses on derecognition of non financial assets, net	(17,059)	(0.07%)	(16,676)	(0.08%)	(383)	2.3%
Profit or (-) loss from non-current assets and disposal groups classified as held for sale	(12,426)	(0.05%)	(8,955)	(0.04%)	(3,471)	38.8%
<b>PROFIT BEFORE TAX</b>	<b>28,872</b>	<b>0.12%</b>	<b>72,106</b>	<b>0.33%</b>	<b>(43,234)</b>	<b>(60.0%)</b>
Tax	(10,625)	(0.04%)	(25,096)	(0.11%)	14,471	(57.7%)
<b>CONSOLIDATED NET PROFIT</b>	<b>18,247</b>	<b>0.07%</b>	<b>47,010</b>	<b>0.21%</b>	<b>(28,763)</b>	<b>(61.2%)</b>

# Quarterly P&L

(EUR Thousands)

	2Q19	3Q19	4Q19	1Q20	2Q20	q-o-q	
						Abs.	%
Interest income	174,268	172,134	181,602	172,376	171,714	(662)	(0.4%)
Interest expenses	(28,469)	(28,949)	(28,908)	(24,720)	(24,301)	419	(1.7%)
<b>NET INTEREST INCOME</b>	<b>145,799</b>	<b>143,185</b>	<b>152,694</b>	<b>147,656</b>	<b>147,413</b>	<b>(243)</b>	<b>(0.2%)</b>
Dividend income	2,639	2,958	2,608	855	1,960	1,105	129.2%
Income from equity-accounted method	8,562	6,556	14,513	6,937	10,618	3,681	53.1%
Net fees and commissions	61,097	60,876	62,236	63,322	51,388	(11,934)	(18.8%)
Gains (losses) on financial transactions	216,009	53,541	(585)	16,669	180,041	163,372	980.1%
Exchange differences [gain or (-) loss], net	185	654	1,362	(243)	662	905	(372.2%)
Other operating incomes/expenses	(7,716)	(9,845)	(6,568)	(4,094)	(12,133)	(8,039)	196.4%
of which: Mandatory transfer to Education and Development Fund	(1,188)	(1,263)	11	(621)	(11)	610	(98.2%)
<b>GROSS INCOME</b>	<b>426,575</b>	<b>257,925</b>	<b>226,260</b>	<b>231,102</b>	<b>379,948</b>	<b>148,846</b>	<b>64.4%</b>
Administrative expenses	(131,303)	(129,261)	(129,136)	(128,892)	(123,705)	5,187	(4.0%)
Personnel expenses	(84,426)	(83,230)	(83,004)	(82,857)	(80,315)	2,542	(3.1%)
Other administrative expenses	(46,877)	(46,031)	(46,132)	(46,036)	(43,389)	2,647	(5.7%)
Depreciation and amortisation	(14,237)	(13,180)	(14,668)	(14,585)	(15,184)	(599)	4.1%
<b>PRE-PROVISION PROFIT</b>	<b>281,035</b>	<b>115,484</b>	<b>82,456</b>	<b>87,625</b>	<b>241,059</b>	<b>153,434</b>	<b>175.1%</b>
Provisions or (-) reversal of provisions	(55,198)	329	7,681	(1,658)	(27,907)	(26,249)	1,583.2%
Impairment losses on financial assets	(131,413)	(69,436)	(78,560)	(57,003)	(151,372)	(94,369)	165.6%
<b>OPERATING INCOME</b>	<b>94,424</b>	<b>46,377</b>	<b>11,577</b>	<b>28,964</b>	<b>61,780</b>	<b>32,816</b>	<b>113.3%</b>
Impairment /reversal of impairment of investments in joint ventures or associates (net)	-	-	-	-	-	-	-
Impairment losses on non financial assets	(26,860)	649	(2,739)	(1,002)	(31,384)	(30,382)	3,032.2%
Gains or (-) losses on derecognition of non financial assets, net	(12,215)	(6,390)	(4,272)	(6,407)	(10,652)	(4,245)	66.3%
Profit or (-) loss of non-current assets and disposal groups classified as held for sale	(6,524)	(824)	(3,071)	(2,931)	(9,495)	(6,564)	223.9%
<b>PROFIT BEFORE TAX</b>	<b>48,827</b>	<b>39,812</b>	<b>1,494</b>	<b>18,624</b>	<b>10,248</b>	<b>(8,376)</b>	<b>(45.0%)</b>
Tax	(26,449)	(4,766)	8,945	(1,363)	(9,262)	(7,899)	579.6%
<b>CONSOLIDATED NET PROFIT</b>	<b>22,378</b>	<b>35,046</b>	<b>10,439</b>	<b>17,261</b>	<b>986</b>	<b>(16,275)</b>	<b>(94.3%)</b>

# Asset quality

(EUR Thousands)

	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
<b>Non-performing total risks</b>	<b>1,813,225</b>	<b>1,900,638</b>	<b>2,214,663</b>	<b>(401,438)</b>	<b>(18.1%)</b>	<b>(87,413)</b>	<b>(4.6%)</b>
<b>Total risks</b>	<b>33,638,425</b>	<b>32,646,922</b>	<b>32,375,612</b>	<b>1,262,813</b>	<b>3.9%</b>	<b>991,503</b>	<b>3.0%</b>
<b>NPL ratio (%)</b>	<b>5.39%</b>	<b>5.82%</b>	<b>6.84%</b>	<b>(1.45)</b>		<b>(0.43)</b>	
Gross loans coverage	1,004,808	942,553	1,034,949	(30,141)	(2.9%)	62,255	6.6%
<b>NPL coverage ratio (%)</b>	<b>55.65%</b>	<b>49.80%</b>	<b>46.91%</b>	<b>8.74</b>		<b>5.85</b>	
Foreclosed Assets (gross)	2,700,595	2,695,355	2,832,091	(131,496)	(4.6%)	5,240	0.2%
Foreclosed Assets Coverage	1,319,705	1,291,805	1,357,395	(37,690)	(2.8%)	27,900	2.2%
<b>Foreclosed assets coverage ratio (%)</b>	<b>48.87%</b>	<b>47.93%</b>	<b>47.93%</b>	<b>0.94</b>		<b>0.94</b>	
<b>Foreclosed assets coverage ratio with debt forgiveness (%)</b>	<b>54.34%</b>	<b>53.42%</b>	<b>52.93%</b>	<b>1.41</b>		<b>0.92</b>	
<b>NPA ratio (%)</b>	<b>12.66%</b>	<b>13.26%</b>	<b>14.61%</b>	<b>(1.95)</b>		<b>(0.60)</b>	
<b>NPA coverage (%)</b>	<b>51.59%</b>	<b>48.70%</b>	<b>47.48%</b>	<b>4.11</b>		<b>2.89</b>	
<b>NPA coverage with debt forgiveness (%)</b>	<b>54.83%</b>	<b>52.02%</b>	<b>50.44%</b>	<b>4.39</b>		<b>2.81</b>	
<b>Coverage breakdown (loan impairments breakdown)</b>							
<b>Total coverage</b>	<b>1,019,062</b>	<b>954,764</b>	<b>1,053,568</b>	<b>(34,506)</b>	<b>(3.3%)</b>	<b>64,298</b>	<b>6.7%</b>
Non-performing coverage	749,491	763,746	885,259	(135,768)	(15.3%)	(14,255)	(1.9%)
Performing coverage	269,571	191,018	168,309	101,262	60.2%	78,553	41.1%
<b>NPL breakdown</b>							
Past due >90 days	1,652,133	1,718,389	1,986,443	(334,310)	(16.8%)	(66,256)	(3.9%)
Doubtful non past due	153,307	174,464	219,896	(66,589)	(30.3%)	(21,157)	(12.1%)
<b>Total</b>	<b>1,805,440</b>	<b>1,892,853</b>	<b>2,206,339</b>	<b>(400,899)</b>	<b>(18.2%)</b>	<b>(87,413)</b>	<b>(4.6%)</b>
Of which:							
Forborne loans	1,093,056	1,148,938	1,398,315	(305,259)	(21.8%)	(55,882)	(4.9%)
<b>NPL breakdown by segment</b>							
General governments	1	5	168	(167)	(99.4%)	(4)	(80.0%)
Other financial corporations	1,708	1,771	3,191	(1,483)	(46.5%)	(63)	(3.6%)
Other corporations	856,905	906,469	1,082,490	(225,585)	(20.8%)	(49,564)	(5.5%)
Households	946,826	984,608	1,120,490	(173,664)	(15.5%)	(37,782)	(3.8%)
<b>Total</b>	<b>1,805,440</b>	<b>1,892,853</b>	<b>2,206,339</b>	<b>(400,899)</b>	<b>(18.2%)</b>	<b>(87,413)</b>	<b>(4.6%)</b>
Of which:							
Real estate developers	357,675	397,980	523,317	(165,642)	(31.7%)	(40,305)	(10.1%)
<b>Forborne loans</b>							
Non-performing	1,093,056	1,148,938	1,398,315	(305,259)	(21.8%)	(55,882)	(4.9%)
Performing	567,180	549,842	542,733	24,447	4.5%	17,338	3.2%
<b>Total Forborne loans</b>	<b>1,660,236</b>	<b>1,698,780</b>	<b>1,941,048</b>	<b>(280,812)</b>	<b>(14.5%)</b>	<b>(38,544)</b>	<b>(2.3%)</b>
<b>REOs breakdown</b>							
<b>REOs (gross)</b>	<b>3,005,578</b>	<b>2,994,466</b>	<b>3,196,584</b>	<b>(191,006)</b>	<b>(6.0%)</b>	<b>11,113</b>	<b>0.4%</b>
<b>Foreclosed assets</b>	<b>2,700,595</b>	<b>2,695,355</b>	<b>2,832,091</b>	<b>(131,496)</b>	<b>(4.6%)</b>	<b>5,240</b>	<b>0.2%</b>
Non-current assets held for sale	531,266	536,704	602,107	(70,841)	(11.8%)	(5,438)	(1.0%)
Inventories	2,169,330	2,158,651	2,229,984	(60,654)	(2.7%)	10,678	0.5%
<b>RE Investments</b>	<b>304,983</b>	<b>299,111</b>	<b>364,493</b>	<b>(59,510)</b>	<b>(16.3%)</b>	<b>5,872</b>	<b>2.0%</b>

# Foreclosed assets

Foreclosed assets (*) (Thousand €)	30/06/2020	30/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
Foreclosed assets (gross)	2,700,595	2,695,355	2,832,091	(131,496)	(4.6%)	5,240	0.2%
Foreclosed assets coverage	(1,319,705)	(1,291,805)	(1,357,395)	37,690	(2.8%)	(27,900)	2.2%
Foreclosed assets (net)	1,380,890	1,403,550	1,474,696	(93,806)	(6.4%)	(22,660)	(1.6%)
						-	#DIV/0!
Coverage ratio (%)	48.87%	47.93%	47.93%	0.94		0.94	
Coverage ratio with w/o (%)	54.34%	53.42%	52.93%	1.41		0.92	
<b>Foreclosed assets (gross)</b>	<b>2,700,595</b>	<b>2,695,355</b>	<b>2,832,091</b>	<b>(131,496)</b>	<b>(4.6%)</b>	<b>5,240</b>	<b>0.2%</b>
<b>Residential properties</b>	<b>1,278,998</b>	<b>1,281,170</b>	<b>1,399,035</b>	<b>(120,037)</b>	<b>(8.6%)</b>	<b>(2,172)</b>	<b>(0.2%)</b>
Of which: under construction	233,812	225,228	177,066	56,746	32.0%	8,584	3.8%
<b>Commercial properties</b>	<b>1,405,241</b>	<b>1,405,684</b>	<b>1,407,036</b>	<b>(1,795)</b>	<b>(0.1%)</b>	<b>(443)</b>	<b>(0.0%)</b>
Of which: countryside land	50,312	59,081	53,939	(3,627)	(6.7%)	(8,769)	(14.8%)
Of which: under construction	2,694	2,168	2,168	526	24.3%	526	24.3%
Of which: urban land	1,039,700	1,026,765	1,025,316	14,383	1.4%	12,935	1.3%
Of which: developable land	10,218	9,893	8,767	1,451	16.6%	325	3.3%
Of which: warehouses and premises	302,317	307,778	316,846	(14,528)	(4.6%)	(5,461)	(1.8%)
<b>Other</b>	<b>16,356</b>	<b>8,501</b>	<b>26,020</b>	<b>(9,664)</b>	<b>(37.1%)</b>	<b>7,855</b>	<b>92.4%</b>
<b>Foreclosed assets (net)</b>	<b>1,380,890</b>	<b>1,403,550</b>	<b>1,474,696</b>	<b>(93,806)</b>	<b>(6.4%)</b>	<b>(22,660)</b>	<b>(1.6%)</b>
<b>Residential properties</b>	<b>753,394</b>	<b>771,001</b>	<b>835,475</b>	<b>(82,081)</b>	<b>(9.8%)</b>	<b>(17,608)</b>	<b>(2.3%)</b>
Of which: under construction	112,739	110,407	81,390	31,349	38.5%	2,332	2.1%
<b>Commercial properties</b>	<b>616,579</b>	<b>627,708</b>	<b>621,981</b>	<b>(5,402)</b>	<b>(0.9%)</b>	<b>(11,129)</b>	<b>(1.8%)</b>
Of which: countryside land	23,708	23,947	19,162	4,546	23.7%	(239)	(1.0%)
Of which: under construction	1,159	953	938	220	23.5%	205	21.6%
Of which: urban land	414,206	417,446	416,588	(2,382)	(0.6%)	(3,240)	(0.8%)
Of which: developable land	2,929	2,241	1,740	1,189	68.3%	688	30.7%
Of which: warehouses and premises	174,577	183,120	183,552	(8,975)	(4.9%)	(8,543)	(4.7%)
<b>Other</b>	<b>10,918</b>	<b>4,841</b>	<b>17,240</b>	<b>(6,323)</b>	<b>(36.7%)</b>	<b>6,077</b>	<b>125.5%</b>
<b>Coverage (%)</b>	<b>48.87%</b>	<b>47.93%</b>	<b>47.93%</b>	<b>0.94</b>		<b>0.94</b>	
<b>Residential properties</b>	<b>41.10%</b>	<b>39.82%</b>	<b>40.28%</b>	<b>0.81</b>		<b>1.27</b>	
Of which: under construction	51.78%	50.98%	54.03%	(2.25)		0.80	
<b>Commercial properties</b>	<b>56.12%</b>	<b>55.35%</b>	<b>55.79%</b>	<b>0.33</b>		<b>0.78</b>	
Of which: countryside land	52.88%	59.47%	64.47%	(11.60)		(6.59)	
Of which: under construction	57.00%	56.03%	56.72%	0.27		0.96	
Of which: urban land	60.16%	59.34%	59.37%	0.79		0.82	
Of which: developable land	71.33%	77.34%	80.15%	(8.82)		(6.01)	
Of which: warehouses and premises	42.25%	40.50%	42.07%	0.18		1.75	
<b>Other</b>	<b>33.25%</b>	<b>43.05%</b>	<b>33.74%</b>	<b>(0.49)</b>		<b>(9.80)</b>	

# Solvency

EUR Thousands

## Phased in

	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
Capital	3,010,007	2,981,886	2,873,040	136,967	4.8%	28,121	0.9%
Reserves	478,248	485,658	484,823	(6,575)	(1.4%)	(7,410)	(1.5%)
AFS Surplus	(48,011)	(69,983)	(5,397)	(42,613)	789.5%	21,972	(31.4%)
Capital deductions	(421,160)	(413,879)	(385,817)	(35,343)	9.2%	(7,281)	1.8%
<b>Ordinary Tier 1 Capital</b>	<b>3,019,085</b>	<b>2,983,683</b>	<b>2,966,649</b>	<b>52,436</b>	<b>1.8%</b>	<b>35,402</b>	<b>1.2%</b>
<b>CET1 ratio (%)</b>	<b>12.94%</b>	<b>12.75%</b>	<b>12.86%</b>	<b>0.08</b>		<b>0.19</b>	

<b>Tier2 Capital</b>	<b>388,000</b>	<b>388,000</b>	<b>388,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Tier 2 ratio (%)</b>	<b>1.66%</b>	<b>1.66%</b>	<b>1.68%</b>	<b>(0.02)</b>		<b>0.01</b>	

<b>Eligible capital</b>	<b>3,407,085</b>	<b>3,371,683</b>	<b>3,354,649</b>	<b>52,436</b>	<b>1.6%</b>	<b>35,402</b>	<b>1.0%</b>
<b>Capital ratio (%)</b>	<b>14.60%</b>	<b>14.40%</b>	<b>14.54%</b>	<b>0.06</b>		<b>0.20</b>	

<b>Total risk-weighted assets</b>	<b>23,335,545</b>	<b>23,409,811</b>	<b>23,068,389</b>	<b>267,156</b>	<b>1.2%</b>	<b>(74,266)</b>	<b>(0.3%)</b>
Credit risk	21,699,209	21,760,398	21,482,321	216,888	1.0%	(61,189)	(0.3%)
Operational risk	1,522,646	1,522,646	1,445,750	76,896	5.3%	-	-
Other risk	113,690	126,767	140,318	(26,628)	(19.0%)	(13,077)	(10.3%)

## Fully-loaded

Capital	3,010,007	2,981,886	2,873,040	136,967	4.8%	28,121	0.9%
Reserves	334,059	341,470	309,736	24,323	7.9%	(7,411)	(2.2%)
AFS Surplus	(48,011)	(69,983)	(5,397)	(42,613)	789.5%	21,972	(31.4%)
Capital deductions	(421,160)	(413,879)	(385,817)	(35,343)	9.2%	(7,281)	1.8%
<b>Ordinary Tier 1 Capital</b>	<b>2,874,896</b>	<b>2,839,494</b>	<b>2,791,562</b>	<b>83,334</b>	<b>3.0%</b>	<b>35,402</b>	<b>1.2%</b>
<b>CET1 ratio (%)</b>	<b>12.35%</b>	<b>12.16%</b>	<b>12.14%</b>	<b>0.21</b>		<b>0.19</b>	

<b>Tier2 Capital</b>	<b>388,000</b>	<b>388,000</b>	<b>388,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Tier 2 ratio (%)</b>	<b>1.67%</b>	<b>1.66%</b>	<b>1.69%</b>	<b>(0.02)</b>		<b>0.01</b>	

<b>Eligible capital</b>	<b>3,262,896</b>	<b>3,227,494</b>	<b>3,179,562</b>	<b>83,334</b>	<b>2.6%</b>	<b>35,402</b>	<b>1.1%</b>
<b>Capital ratio (%)</b>	<b>14.01%</b>	<b>13.82%</b>	<b>13.83%</b>	<b>0.19</b>		<b>0.19</b>	

<b>Total risk-weighted assets</b>	<b>23,284,175</b>	<b>23,357,469</b>	<b>22,996,628</b>	<b>287,547</b>	<b>1.3%</b>	<b>(73,294)</b>	<b>(0.3%)</b>
Credit risk	21,647,839	21,708,057	21,410,560	237,279	1.1%	(60,218)	(0.3%)
Operational risk	1,522,646	1,522,646	1,445,750	76,896	5.3%	-	-
Other risk	113,690	126,766	140,318	(26,628)	(19.0%)	(13,076)	(10.3%)

# Loans and advances to customers

(EUR Thousands)	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
General governments	639,526	598,579	770,175	(130,649)	(17.0%)	40,947	6.8%
Other financial corporations	1,322,345	1,259,375	1,112,813	209,532	18.8%	62,970	5.0%
Non-financial corporations	12,886,468	11,982,748	11,293,154	1,593,314	14.1%	903,720	7.5%
Households	17,580,221	17,678,853	17,865,917	(285,696)	(1.6%)	(98,632)	(0.6%)
<b>Loans to customers (gross)</b>	<b>32,428,560</b>	<b>31,519,555</b>	<b>31,042,059</b>	<b>1,386,501</b>	<b>4.5%</b>	<b>909,005</b>	<b>2.9%</b>
<i>Of which:</i>							
<i>Real estate developers</i>	785,832	832,509	990,567	(204,735)	(20.7%)	(46,677)	(5.6%)
<i>Performing loans to customers</i>	30,623,120	29,626,702	28,835,720	1,787,400	6.2%	996,418	3.4%
<i>Non-performing loans</i>	1,805,440	1,892,853	2,206,339	(400,899)	(18.2%)	(87,413)	(4.6%)
<b>Other loans *</b>	<b>-</b>	<b>-</b>	<b>204,655</b>	<b>(204,655)</b>	<b>(100.0%)</b>		
<b>Debt securities from customers</b>	<b>459,725</b>	<b>387,260</b>	<b>396,483</b>	<b>63,242</b>	<b>16.0%</b>	<b>72,465</b>	<b>18.7%</b>
<b>Gross Loans</b>	<b>32,888,285</b>	<b>31,906,815</b>	<b>31,643,197</b>	<b>1,245,088</b>	<b>3.9%</b>	<b>981,470</b>	<b>3.1%</b>
<b>Performing Loans</b>	<b>31,082,845</b>	<b>30,013,962</b>	<b>29,436,858</b>	<b>1,645,987</b>	<b>5.6%</b>	<b>1,068,883</b>	<b>3.6%</b>
<i>Credit losses and impairment</i>	<i>(1,004,808)</i>	<i>(942,553)</i>	<i>(1,034,949)</i>	30,141	(2.9%)	(62,255)	6.6%
<b>Total lending</b>	<b>31,883,474</b>	<b>30,964,263</b>	<b>30,608,247</b>	<b>1,275,227</b>	<b>4.2%</b>	<b>919,211</b>	<b>3.0%</b>
<b>Off-balance sheet risks</b>							
<i>Contingent risks</i>	750,140	740,107	732,415	17,725	2.4%	10,033	1.4%
<i>of which: non-performing contingent risks</i>	7,785	7,785	8,324	(539)	(6.5%)	-	-
<b>Total risks</b>	<b>33,638,425</b>	<b>32,646,922</b>	<b>32,375,612</b>	<b>1,262,813</b>	<b>3.9%</b>	<b>991,503</b>	<b>3.0%</b>
<b>Non-performing total risks</b>	<b>1,813,225</b>	<b>1,900,638</b>	<b>2,214,663</b>	<b>(401,438)</b>	<b>(18.1%)</b>	<b>(87,413)</b>	<b>(4.6%)</b>

\* Mainly reverse repurchase agreements

# Funds under management

	30/06/2020	31/03/2020	30/06/2019	y-o-y		q-o-q	
				Abs.	%	Abs.	%
Sight deposits	27,455,991	25,169,550	22,757,467	4,698,524	20.6%	2,286,441	9.1%
Term deposits	5,883,591	6,473,614	7,041,970	(1,158,379)	(16.4%)	(590,023)	(9.1%)
<b>Customer deposits</b>	<b>33,339,582</b>	<b>31,643,164</b>	<b>29,799,437</b>	<b>3,540,145</b>	<b>11.9%</b>	<b>1,696,418</b>	<b>5.4%</b>
<b>On-balance sheet retail funds</b>	<b>33,339,582</b>	<b>31,643,164</b>	<b>29,799,437</b>	<b>3,540,145</b>	<b>11.9%</b>	<b>1,696,418</b>	<b>5.4%</b>
Bonds and other securities *	2,715,461	2,748,806	2,891,879	(176,418)	(6.1%)	(33,345)	(1.2%)
Subordinated liabilities	393,847	410,702	404,327	(10,480)	(2.6%)	(16,855)	(4.1%)
Central counterparty deposits	1,486,416	2,821,114	2,158,001	(671,585)	(31.1%)	(1,334,698)	(47.3%)
Financial institutions	745,130	746,445	571,623	173,507	30.4%	(1,315)	(0.2%)
ECB	9,473,896	5,646,412	5,024,871	4,449,025	88.5%	3,827,484	67.8%
<b>Wholesale funds</b>	<b>14,814,750</b>	<b>12,373,479</b>	<b>11,050,701</b>	<b>3,764,049</b>	<b>34.1%</b>	<b>2,441,271</b>	<b>19.7%</b>
<b>Total balance sheet funds</b>	<b>48,154,332</b>	<b>44,016,643</b>	<b>40,850,138</b>	<b>7,304,194</b>	<b>17.9%</b>	<b>4,137,689</b>	<b>9.4%</b>
Mutual funds	2,756,411	2,602,384	2,574,904	181,507	7.0%	154,027	5.9%
Pension plans	825,847	857,221	823,656	2,191	0.3%	(31,374)	(3.7%)
Savings insurances	657,790	660,922	671,110	(13,320)	(2.0%)	(3,132)	(0.5%)
Fixed-equity income	414,975	378,207	467,968	(52,993)	(11.3%)	36,768	9.7%
<b>Off-balance sheet funds</b>	<b>4,655,023</b>	<b>4,498,734</b>	<b>4,537,637</b>	<b>117,386</b>	<b>2.6%</b>	<b>156,289</b>	<b>3.5%</b>
<b>Customer funds under mgmt</b>	<b>37,994,605</b>	<b>36,141,898</b>	<b>34,337,074</b>	<b>3,657,531</b>	<b>10.7%</b>	<b>1,852,707</b>	<b>5.1%</b>
<b>Funds under management</b>	<b>52,809,355</b>	<b>48,515,377</b>	<b>45,387,775</b>	<b>7,421,580</b>	<b>16.4%</b>	<b>4,293,978</b>	<b>8.9%</b>

\* Covered bonds, territorial bonds and securitization



## Quarterly Yields and Costs

	30/06/2020				30/06/2019				31/12/2019			
	Average balance	Distribution (%)	Income or expense	Average rate (%)	Average balance	Distribution (%)	Income or expense	Average rate (%)	Average balance	Distribution (%)	Income or expense	Average rate (%)
Financial system	2,778,934	5.62%	37	0.00%	1,465,675	3.29%	68	0.01%	1,458,071	3.21%	138	0.01%
Loans to customers (gross) <sup>(a)</sup>	31,690,072	64.10%	273,129	1.73%	31,235,200	70.05%	285,470	1.84%	31,134,801	68.64%	569,725	1.83%
Securities portfolio	11,653,817	23.57%	51,175	0.88%	8,673,619	19.45%	49,722	1.16%	9,514,791	20.98%	101,431	1.07%
Other assets	3,315,422	6.71%	1,162	0.07%	3,216,172	7.21%	1,336	0.08%	3,252,220	7.17%	2,685	0.08%
<b>Total earning assets <sup>(b)</sup></b>	<b>49,438,244</b>	<b>100.00%</b>	<b>325,503</b>	<b>1.32%</b>	<b>44,590,666</b>	<b>100.00%</b>	<b>336,595</b>	<b>1.52%</b>	<b>45,359,883</b>	<b>100.00%</b>	<b>673,980</b>	<b>1.49%</b>
Customer deposits <sup>(c)</sup>	31,848,064	64.42%	9,492	0.06%	29,160,640	65.40%	13,951	0.10%	29,656,319	65.38%	29,047	0.098%
Sight deposits	25,467,735	51.51%	7,189	0.06%	22,070,069	49.49%	9,557	0.09%	22,680,272	50.00%	20,798	0.09%
Term deposits	6,380,330	12.91%	2,303	0.07%	7,090,571	15.90%	4,394	0.12%	6,976,048	15.38%	8,248	0.12%
Wholesale funds	13,259,105	26.82%	16,740	0.25%	11,175,958	25.06%	25,275	0.46%	11,432,887	25.20%	46,621	0.41%
Other funds	1,004,925	2.03%	4,202	0.84%	1,110,273	2.49%	3,452	0.63%	1,066,305	2.35%	8,516	0.80%
Equity	3,326,150	6.73%	-	-	3,143,796	7.05%	-	-	3,204,373	7.06%	-	-
<b>Total funds <sup>(d)</sup></b>	<b>49,438,244</b>	<b>100.00%</b>	<b>30,434</b>	<b>0.12%</b>	<b>44,590,666</b>	<b>100.00%</b>	<b>42,678</b>	<b>0.19%</b>	<b>45,359,883</b>	<b>100.00%</b>	<b>84,184</b>	<b>0.19%</b>
<b>Customers' spread <sup>(a)-(c)</sup></b>				<b>1.67</b>				<b>1.75</b>				<b>1.73</b>
<b>NII o/ATA <sup>(b)-(d)</sup></b>				<b>295,069</b>				<b>293,917</b>				<b>589,796</b>
				<b>1.20</b>				<b>1.33</b>				<b>1.30</b>

# Table of Contents

---

## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

## 6. Conclusions

## 7. Annex:

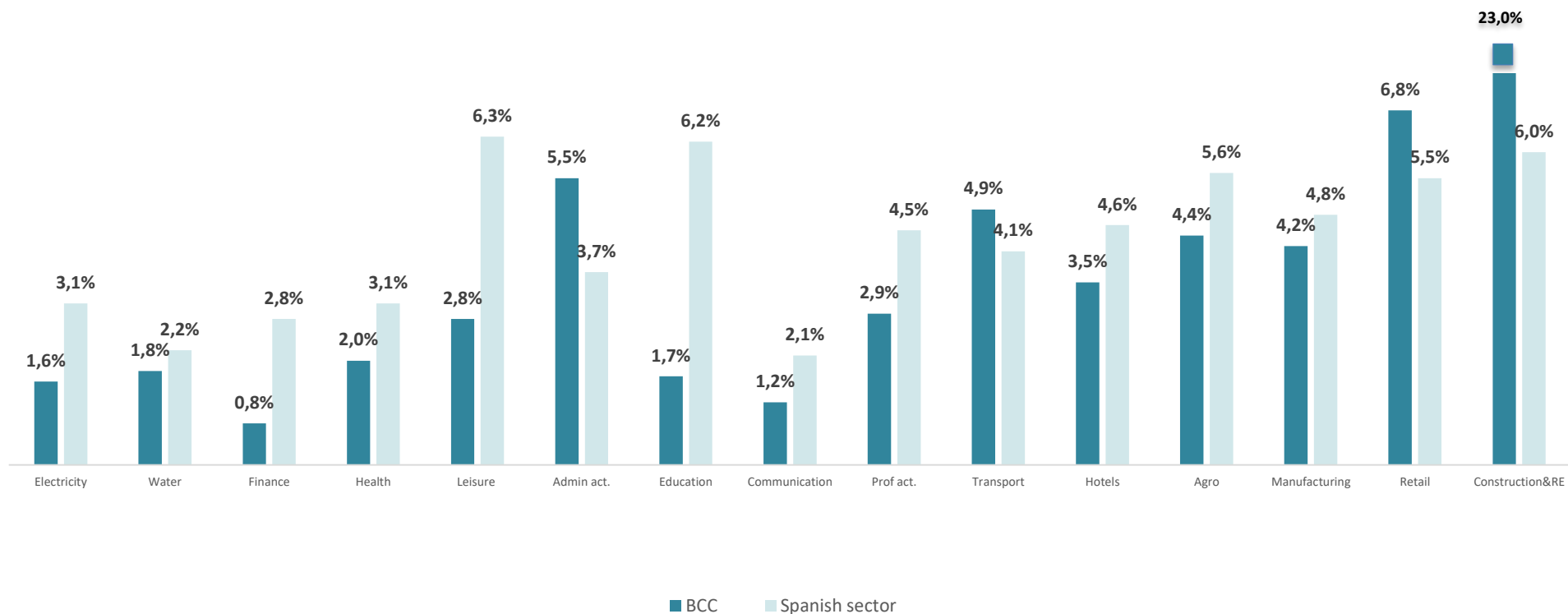
- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview

# EBA Transparency Exercise –Exposure and NPL Ratio by NACE (\*)

	TOTAL		Peer 1		Peer 2		Peer 3		Peer 4		Peer 5		Peer 6		Peer 7		Peer 8		BCC		Peer 10		Peer 11		Peer 12	
	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio	% of total	NPL Ratio
Total	100%	4.7%	100%	3.3%	100%	4.5%	100%	7.5%	100%	8.2%	100%	6.6%	100%	5.4%	100%	7.2%	100%	3.2%	100%	7.8%	100%	4.9%	100%	4.8%	100%	3.3%
Agro	3%	5.6%	3%	2.2%	3%	6.3%	7%	6.1%	2%	8.7%	5%	2.9%	1%	18.4%	4%	7.1%	2%	6.4%	15%	4.4%	2%	4.1%	2%	6.0%	2%	4.0%
Mining	2%	2.4%	1%	8.8%	2%	2.3%	2%	2.3%	1%	5.8%	0%	6.7%	0%	0.8%	0%	10.8%	1%	1.0%	0%	31.7%	3%	2.1%	1%	1.8%	0%	1.1%
Manufacturing	18%	4.8%	23%	5.3%	16%	5.4%	10%	8.7%	20%	6.8%	16%	4.2%	21%	4.4%	16%	5.2%	14%	2.5%	19%	4.2%	23%	4.3%	16%	5.8%	19%	3.0%
Electricity	6%	3.1%	5%	0.4%	4%	1.8%	7%	1.0%	8%	7.9%	2%	0.3%	1%	0.1%	7%	0.9%	8%	1.2%	1%	1.6%	7%	5.6%	8%	1.5%	4%	0.3%
Water	1%	2.2%	1%	0.3%	1%	2.4%	4%	0.4%	1%	7.3%	1%	2.7%	1%	0.9%	1%	1.8%	1%	0.7%	1%	1.8%	1%	1.6%	1%	2.2%	1%	3.2%
Construction	8%	10.5%	7%	2.8%	6%	9.8%	20%	13.0%	7%	16.1%	22%	10.6%	17%	13.1%	10%	17.1%	11%	6.3%	11%	33.4%	6%	12.6%	10%	9.5%	9%	5.2%
Retail	18%	5.5%	13%	5.7%	22%	4.6%	10%	8.1%	17%	9.1%	17%	5.9%	10%	8.9%	15%	7.3%	14%	4.3%	20%	6.8%	16%	6.6%	14%	6.5%	17%	5.2%
Transport	6%	4.1%	8%	2.4%	6%	3.9%	6%	2.7%	10%	8.5%	3%	7.4%	12%	0.6%	6%	3.9%	8%	2.1%	5%	4.9%	6%	5.3%	6%	2.7%	6%	2.2%
Hotels	5%	4.6%	6%	2.6%	4%	7.3%	5%	16.9%	5%	5.8%	3%	11.7%	2%	11.8%	6%	6.8%	6%	1.8%	6%	3.5%	5%	3.2%	8%	3.0%	6%	1.6%
Communication	4%	2.1%	3%	2.8%	4%	1.8%	1%	4.7%	3%	3.1%	2%	9.2%	2%	2.6%	2%	4.0%	2%	4.7%	4%	1.2%	4%	1.4%	2%	2.8%	2%	5.3%
Finance	2%	2.8%	0%	0.8%	0%	0.0%	7%	1.6%	0%	0.0%	2%	0.1%	11%	0.2%	6%	21.2%	0%	3.3%	1%	0.8%	4%	2.8%	8%	2.2%	0%	0.0%
RE	13%	3.3%	2%	0.9%	15%	2.8%	8%	6.2%	7%	6.6%	5%	8.0%	9%	4.4%	12%	3.2%	12%	2.5%	6%	4.0%	11%	4.0%	13%	5.0%	16%	2.1%
Prof act.	4%	4.5%	9%	1.4%	5%	3.2%	3%	6.2%	7%	14.9%	7%	6.6%	6%	2.3%	7%	3.7%	4%	4.2%	4%	2.9%	3%	3.8%	4%	5.7%	5%	4.2%
Admin act.	3%	3.7%	3%	2.0%	3%	4.5%	3%	4.6%	3%	3.5%	3%	8.7%	2%	6.2%	2%	7.0%	3%	1.3%	2%	5.5%	2%	3.4%	3%	2.8%	4%	3.5%
Public admin	0%	0.6%	0%	0.0%	0%	0.1%	4%	1.7%	0%	0.0%	0%	0.0%	2%	0.0%	0%	4.2%	1%	0.0%	0%	89.8%	0%	1.7%	0%	1.6%	0%	0.0%
Education	1%	6.2%	0%	3.3%	1%	4.6%	0%	9.1%	1%	8.8%	0%	8.5%	1%	4.4%	1%	37.4%	0%	15.0%	2%	1.7%	1%	4.5%	0%	7.9%	0%	8.1%
Health	2%	3.1%	2%	1.4%	2%	4.2%	1%	17.8%	2%	6.4%	1%	6.7%	1%	2.4%	3%	0.6%	1%	2.2%	1%	2.0%	3%	1.4%	1%	3.0%	1%	3.0%
Leisure	1%	6.3%	1%	12.0%	0%	6.5%	1%	13.3%	2%	6.1%	1%	21.7%	1%	2.8%	1%	8.5%	1%	9.0%	1%	2.8%	1%	3.4%	1%	8.3%	1%	3.7%
Other	6%	3.3%	14%	1.4%	7%	3.7%	1%	25.8%	4%	1.8%	9%	2.9%	1%	3.1%	2%	1.2%	11%	2.3%	1%	3.8%	4%	4.3%	1%	6.3%	6%	1.2%

Nace code	Label	10	J Information and communication
1	A Agriculture, forestry and fishing	11	K Financial and insurance activities
2	B Mining and quarrying	12	L Real estate activities
3	C Manufacturing	13	M Professional, scientific and technical activities
4	D Electricity, gas, steam, air conditioning supply	14	N Administrative and support service activities
5	E Water supply	15	O Public administration and defence, compulsory social security
6	F Construction	16	P Education
7	G Wholesale and retail trade	17	Q Human health services and social work activities
8	H Transport and storage	18	R Arts, entertainment and recreation
9	I Accommodation and food service activities	19	S Other services

## EBA Transparency Exercise – NPL ratio comparison by NACE (\*)



# Table of Contents

---

## 1. Key Highlights

## 2. Asset Quality

## 3. Solvency

## 4. Liquidity

## 5. Business & Results

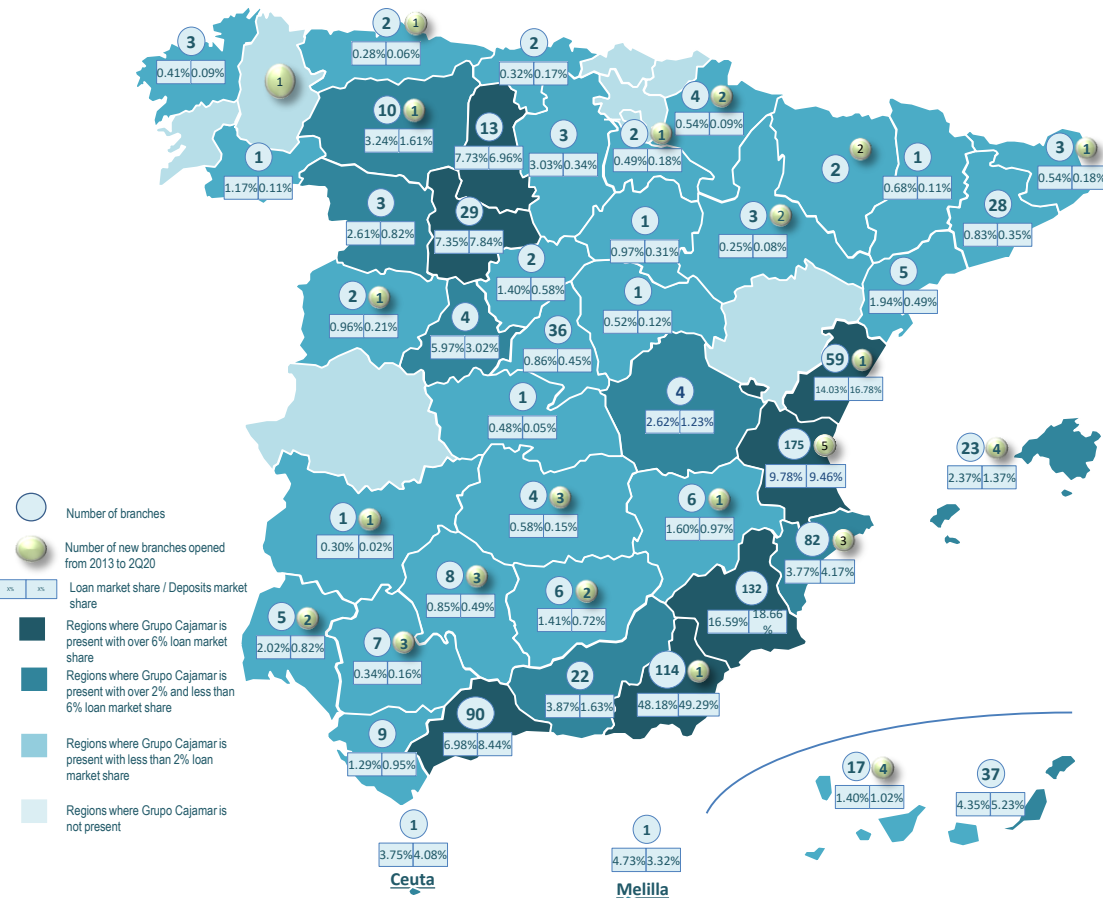
## 6. Conclusions

## 7. Annex:

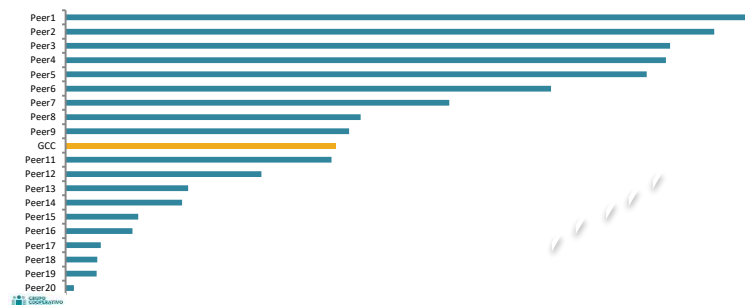
- Financials
- EBA transparency exercise
- Grupo Cajamar Corporate Overview

# Grupo Cooperativo Cajamar: A cooperative Group with nationwide presence

→ The Group ranks #10 by loans in Spain, and #11 by asset size (€53bn). It has 2.93% of the loan market share, and >15% of the agribusiness market share

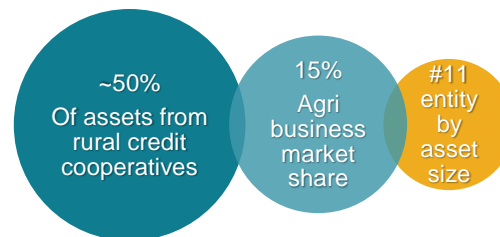


## Gross loans in Spain



→ **Strong presence along mediterranean coast and also some areas in Castilla-León and the Islands,** as a result of a number of mergers of credit cooperatives over the last years.

→ **BCC's is opening branches on strategic locations in which it did not have presence.**



**930 branches (3 openings, -26 closures\* during 2020)**

(\*) Closures include both the closing of branches and the new agency agreements

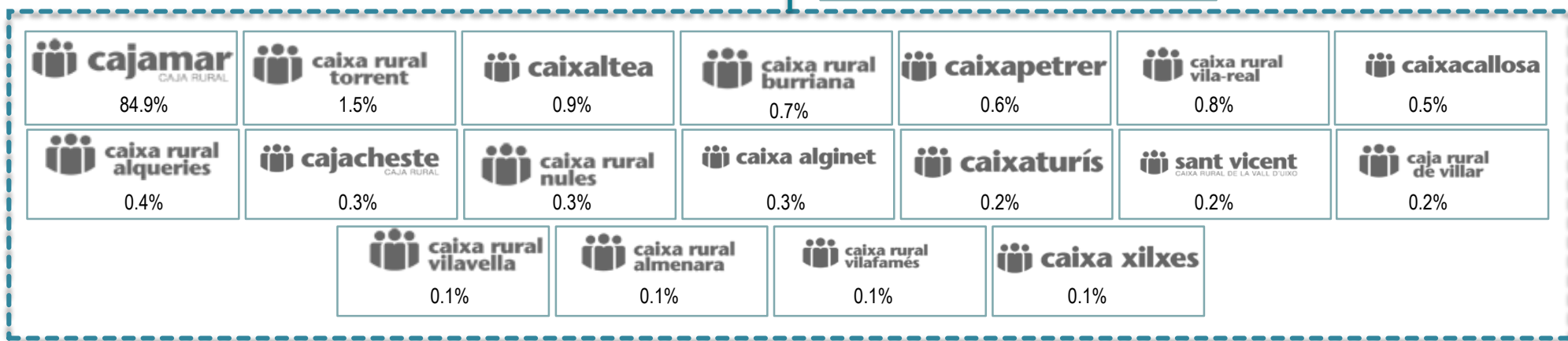
# Grupo Cajamar Corporate Structure

- 1 bank + 18 credit cooperatives, being BCC the parent company of the Group. Supervised by ECB as a Group, through BCC.
- Operating as an Institutional Protection Scheme with full P&L pooling and balance sheet consolidation, where control and management are sited at BCC, operating as one entity in terms strategy, solvency, risk mgmt., liquidity and profits.
- BCC will be the issuer of senior debt and hybrid capital. Covered bonds and ABS to be issued by Cajamar, where the collateral is booked

BCC is owned 92% by credit coops of Grupo Cajamar and 8% by external shareholders



% of shareholding in BCC as of 2Q20: 92.3%



Caixa Albalat merged into Cajamar in 2018

Full institutional presentation at [www.bcc.es/en](http://www.bcc.es/en)

COOPERATIVE BANKING MODEL:  
people - ideas - places

ESG CRITERIA IMPLEMENTATION (ENVIRONMENTAL, SOCIAL AND GOVERNANCE) IN GRUPO COOPERATIVO CAJAMAR

ENVIRONMENTAL

**Risk portfolio carbonisation (%<sup>4</sup>):** to carbon leakage risk (11.8%) ▽ 0.09 p.p.; to at least one physical risk factor (16.3%) ▽ 1.15 p.p.; and associated with mitigation activities (23.2%) ▽ 1.78 p.p.

**Renewable** origin of 100% of **electrical energy consumed**.  
Group's adherence to the project RE100.

**Ecoefficiency plan 2021-2023.**

**Sustainable products** for its partners and customers.

**Compensation in 1H, 2020 of 2,683 t de CO<sub>2</sub>** of 2019.

**Entity that communicates and manages the climate change** according to CDP, with rating B in 2019.



SOCIAL

- **COVID19:** The Entity promotes the 'Home Bank' to bring money to seniors to their home.
- **COVID19:** New corporate volunteering program aimed at third-age people.

ENTITY , EMPLOYEES AND THIRD SECTOR:

- **COVID19:** Our Entity promotes a pioneering alliance among *third sector* organizations to support the most vulnerable to Covid19.
- The **Solidarity Team** allocates its semi-annual funds to two projects. One assists women with breast cancer. And another for socially vulnerable minors with physical and intellectual disabilities.



GOVERNANCE

COVID19:

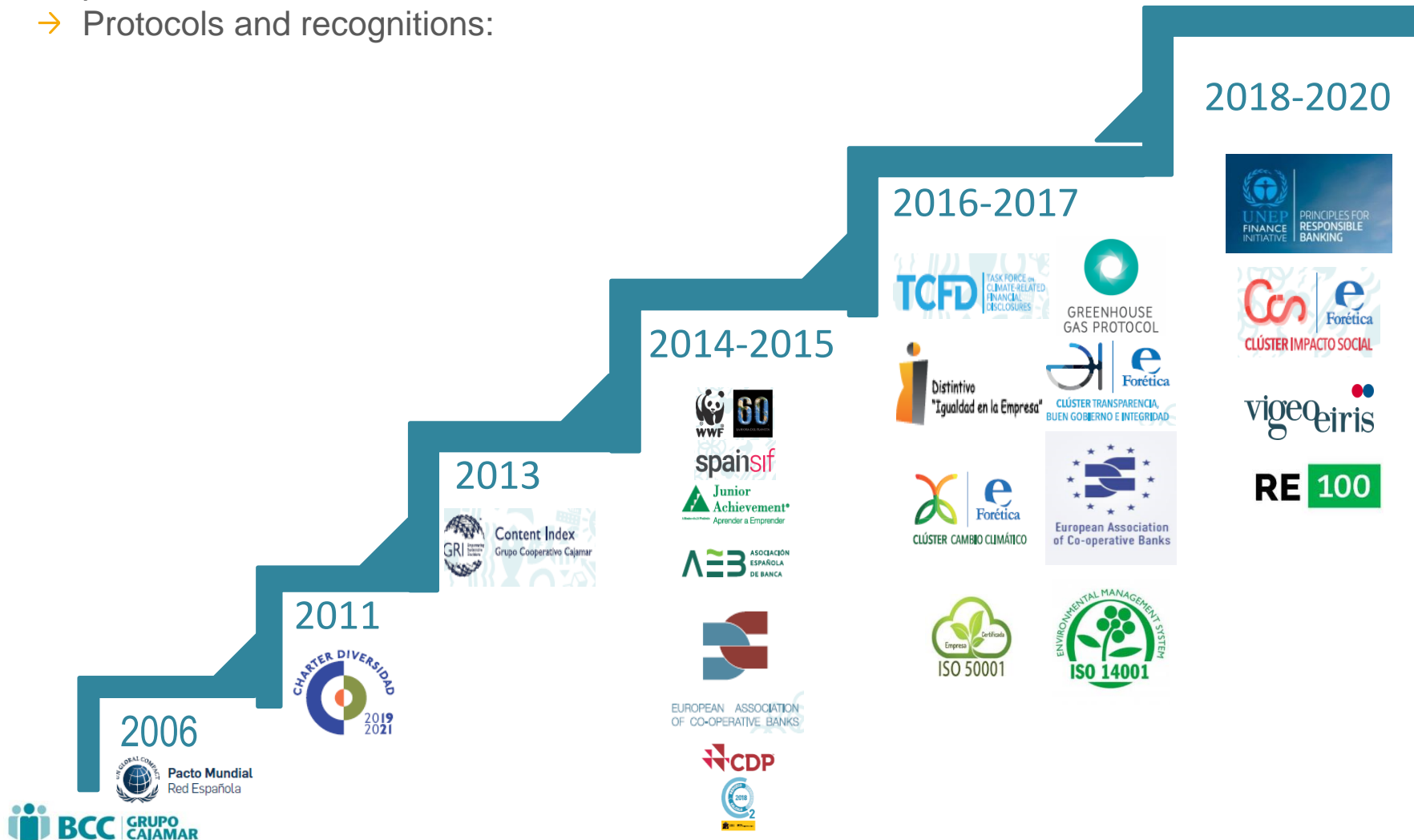
- The Entity joins the *Manifesto for a green recovery* of Spain.
- The Entity is committed to equality by joining the Global Compact *Target Gender Equality* initiative.
- The Entity, with the Spanish Global Compact Network, has continued its pioneering initiative of training its suppliers throughout the approval process.





## A deeply-ingrained commitment with sustainability

- We combine economic-financial interests with ESG criteria, following a SRI. The concept of sustainability as a key element of our activity is crucial in our decision-making in all areas of performance. The latest adherence has been to RE 100.
- Protocols and recognitions:



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