

Quarterly Results

Second quarter, 2020



Most significant figures (EUR Thousands)

(EUR Thousands)						Annual		
	30/06/2020	31/12/2019	30/06/2019	y- o -y Abs. %		Annua Abs.	%	
Profit and Loss Account								
Net interest income Gross Income Recurring Gross Income Pre-provision profit Recurring pre-provision profit Profit before tax Consolidated Net profit Attributable Net profit	295,069 611,050 494,201 328,684 211,835 28,872 18,247	589,796 1,147,654 935,222 573,542 361,110 113,412 92,495 92,495	293,917 663,469 447,541 375,602 159,674 72,106 47,010 47,010	1,152 (52,419) 46,660 (46,918) 52,161 (43,234) (28,763) (28,763)	0.4% (7.9%) 10.4% (12.5%) 32.7% (60.0%) (61.2%)			
Business								
Total Assets Equity On-balance sheet retail funds Off-balance sheet funds Performing Loans	52,725,077 3,362,903 33,339,582 4,655,023 31,082,845	47,406,455 3,304,672 30,561,447 4,850,569 29,574,566	45,334,985 3,200,803 29,799,437 4,537,637 29,436,858	7,390,092 162,100 3,540,145 117,386 1,645,987	16.3% 5.1% 11.9% 2.6% 5.6%	5,318,622 58,231 2,778,135 (195,546) 1,508,279	11.2% 1.8% 9.1% (4.0%) 5.1%	
Risk management								
Gross Loans Contingent risks Non-performing loans Non-performing contingent risks NPL ratio (%) NPL coverage ratio (%)	32,888,285 750,140 1,805,440 7,785 5.39% 55.65%	31,522,642 706,355 1,948,076 7,862 6.07% 49.10%	31,643,197 732,415 2,206,339 8,324 6.84% 46.91%	1,245,088 17,725 (400,899) (539) (1.45) 8.74	3.9% 2.4% (18.2%) (6.5%)	1,365,643 43,785 (142,636) (77) (0.68) 6.55	4.3% 6.2% (7.3%) (1.0%)	
Liquidity								
LTD (%) LCR (%) NSFR (%) Business gap	90.93% 258.98% 126.67% 3,134,257	95.05% 212.33% 124.03% 1,569,745	96.96% 217.23% 126.55% 941,860	(6.03) 41.75 0.12 2,192,397	232.8%	(4.12) 46.65 2.64 1,564,512	99.7%	
Solvency phased in								
CET1 ratio (%) Tier 2 ratio (%) Capital ratio (%) Leverage ratio (%)	12.94% 1.66% 14.60% 5.55%	13.03% 1.66% 14.69% 6.25%	12.86% 1.68% 14.54% 6.29%	0.08 (0.02) 0.06 (0.74)		(0.10) 0.00 (0.09) (0.70)		
Solvency fully loaded								
CET1 ratio (%) Tier 2 ratio (%) Capital ratio (%) Levarage ratio (%)	12.35% 1.67% 14.01% 5.30%	12.32% 1.67% 13.98% 5.91%	12.14% 1.69% 13.83% 5.94%	0.21 (0.02) 0.19 (0.64)		0.03 0.00 0.03 (0.61)		
Profitability and efficiency								
ROA (%) RORWA (%) ROE (%) Cost-income ratio (%) Recurring cost-income ratio (%)	0.07% 0.16% 1.10% 46.21% 57.14%	0.20% 0.40% 2.89% 50.02% 61.39%	0.21% 0.41% 3.02% 43.39% 64.32%	(0.14) (0.25) (1.92) 2.82 (7.18)		(0.13) (0.24) (1.79) (3.81) (4.25)		
Other data								
Cooperative members Employees Branches	1,440,626 5,448 930	1,430,086 5,483 956	1,428,750 5,486 964	11,876 (38) (34)	0.8% (0.7%) (3.5%)	10,540 (35) (26)	0.7% (0.6%) (2.7%)	



Balance Sheet

(EUR Thousands)				у- о -у		Annu	al
	30/06/2020	31/12/2019	30/06/2019	Abs.	%	Abs.	%
Cash, cash balances at central banks and other demand deposits	3,427,419	1,930,275	1,080,923	2,346,496	217.1%	1,497,144	77.6%
Financial assets held for trading	5,158	3,944	4,339	819	18.9%	1,214	30.8%
Financial assets designated at fair value through profit or loss	424,817	358,490	301,415	123,402	40.9%	66,327	18.5%
Of which:							
Loans and advances to Customers	316,369	236,070	180,751	135,618	75.0%	80,299	34.0%
Financial assets at fair value through other comprehensive income	5,886,466	2,550,967	2,673,003	3,213,463	120.2%	3,335,499	130.8%
Financial assets at amortised cost	39,039,795	38,573,884	37,233,058	1,806,737	4.9%	465,911	1.2%
Of which:							
Loans and advances to Customers	31,107,380	29,929,506	30,031,013	1,076,367	3.6%	1,177,874	3.9%
Derivatives – Hedge accounting	-	-	-	-	-	-	-
Investments in subsidaries, joint ventures and associates	106,511	118,938	93,943	12,568	13.4%	(12,427)	(10.4%)
Tangible assets	1,021,995	1,034,456	1,041,777	(19,782)	(1.9%)	(12,461)	(1.2%)
Intangible assets	187,050	179,439	166,438	20,612	12.4%	7,611	4.2%
Tax assets	1,129,472	1,133,590	1,115,349	14,123	1.3%	(4,118)	(0.4%)
Other assets	1,162,852	1,173,171	1,249,670	(86,818)	(6.9%)	(10,319)	(0.9%)
Non-current assets and disposal groups classified as held for sale TOTAL ASSETS	333,543 52,725,077	349,301 47,406,455	375,071 45,334,985	(41,528)	(11.1%)	(15,758)	(4.5%) 11.2 %
				7,390,092	16.3%	5,318,622	
Financial liabilities held for trading	3,047	2,440	2,778	269	9.7%	607	24.9%
Financial liabilities measured at amortised cost	48,709,996	43,579,880	41,294,943	7,415,053	18.0%	5,130,116	11.8%
Of which:							
Central Banks deposits	9,473,896	5,040,280	5,024,871	4,449,025	88.5%	4,433,616	88.0%
Central counterparty deposits	636,420	812,793	430,206	206,214	47.9%	(176,373)	(21.7%)
Customer deposits	33,339,582	30,561,447	29,799,437	3,540,145	11.9%	2,778,135	9.1%
Debt securities issued	2,398,973	2,409,330	2,406,308	(7,335)	(0.3%)	(10,357)	(0.4%)
Derivatives – Hedge accounting	81,190	112,743	108,076	(26,886)	(24.9%)	(31,553)	(28.0%)
Provisions Tax liabilities	88,106 86,722	74,916 79,576	107,347 81,771	(19,241) 4,951	(17.9%) 6.1%	13,190 7,146	17.6% 9.0%
Other liabilities	401,783	230,729	519,364	(117,581)	(22.6%)	171,054	74.1%
of which: Welfare funds	10,965	4,800	6,516	4,449	68.3%	6,165	128.4%
TOTAL LIABILITIES	49,370,844	44,080,284	42,114,278	7,256,566	17.2%	5,290,560	12.0%
Equity	3,362,903	3,304,672	3,200,803	162,100	5.1%	58,231	1.8%
Of which:	3,302,903	3,304,072	3,200,003	102,100	J. 1 /0	30,231	1.0 /0
Capital / Equity instruments issued other than capital / Treasury shares	3,010,007	2,947,594	2,873,040	136,967	4.8%	62,413	2.1%
Retained earnings / Revaluation reserves / Other reserves	334,993	284,231	281,572	53,421	19.0%	50,762	17.9%
Profit or loss attributable to owners of the parent	18,247	92,495	47,010	(28,763)	(61.2%)	(74,248)	(80.3%)
(-) Interim dividends	(344)	(19,648)	(818)	474	(57.9%)	19,304	(98.2%)
Accumulated other comprehensive income	(8,670)	21,499	19,904	(28,574)	(143.6%)	(30,169)	(140.3%)
Minority interests	-	-	-	-	-	-	-
TOTAL EQUITY	3,354,234	3,326,171	3,220,707	133,527	4.1%	28,063	0.8%



Funds managed

	20/06/2020	31/12/2019	20/06/2040	у- о -у		Annual	
	30/06/2020	31/12/2019	30/06/2019	Abs.	%	Abs.	%
Sight deposits	27,455,991	23,777,663	22,757,467	4,698,524	20.6%	3,678,328	15.5%
Term deposits	5,883,591	6,783,784	7,041,970	(1,158,379)	(16.4%)	(900,193)	(13.3%)
Customer deposits	33,339,582	30,561,447	29,799,437	3,540,145	11.9%	2,778,135	9.1%
On-balance sheet retail funds	33,339,582	30,561,447	29,799,437	3,540,145	11.9%	2,778,135	9.1%
Bonds and other securities *	2,715,461	2,800,005	2,891,879	(176,418)	(6.1%)	(84,544)	(3.0%)
Subordinated liabilities	393,847	402,547	404,327	(10,480)	(2.6%)	(8,700)	(2.2%)
Monetary market operations	1,486,416	3,714,853	2,158,001	(671,585)	(31.1%)	(2,228,437)	(60.0%)
Deposits from credit institutions	745,130	631,400	571,623	173,507	30.4%	113,730	18.0%
ECB	9,473,896	5,040,280	5,024,871	4,449,025	88.5%	4,433,616	88.0%
Wholesale funds	14,814,750	12,589,085	11,050,701	3,764,049	34.1%	2,225,665	17.7%
Total balance sheet funds	48,154,332	43,150,532	40,850,138	7,304,194	17.9%	5,003,800	11.6%
Mutual funds	2,756,411	2,893,771	2,574,904	181,507	7.0%	(137,360)	(4.7%)
Pension plans	825,847	832,230	823,656	2,191	0.3%	(6,383)	(0.8%)
Savings insurances	657,790	671,219	671,110	(13,320)	(2.0%)	(13,429)	(2.0%)
Fixed-equity income	414,975	453,348	467,968	(52,993)	(11.3%)	(38,373)	(8.5%)
Off-balance sheet funds	4,655,023	4,850,569	4,537,637	117,386	2.6%	(195,546)	(4.0%)
Customer funds under management	37,994,605	35,412,016	34,337,074	3,657,531	10.7%	2,582,589	7.3%
Funds under management	52,809,355	48,001,101	45,387,775	7,421,580	16.4%	4,808,254	10.0%

^{*} Covered bonds, territorial bonds and securitization.



Loans and advances to Customers

	20/05/2020	24/42/2040	20/06/2040	у- о -у		Annual		
	30/06/2020	31/12/2019	30/06/2019	Abs.	%	Abs.	%	
General governments	639,526	469,029	770,175	(130,649)	(17.0%)	170,497	36.4%	
Other financial corporations	1,322,345	1,157,366	1,112,813	209,532	18.8%	164,979	14.3%	
Non-financial corporations	12,886,468	11,838,272	11,293,154	1,593,314	14.1%	1,048,196	8.9%	
Households	17,580,221	17,657,433	17,865,917	(285,696)	(1.6%)	(77,212)	(0.4%)	
Loans to customers (gross)	32,428,560	31,122,100	31,042,059	1,386,501	4.5%	1,306,460	4.2%	
Of which:								
Real estate developers	785,832	852,469	990,567	(204,735)	(20.7%)	(66,637)	(7.8%)	
Performing loans to customers	30,623,120	29,174,024	28,835,720	1,787,400	6.2%	1,449,096	5.0%	
Non-performing loans	1,805,440	1,948,076	2,206,339	(400,899)	(18.2%)	(142,636)	(7.3%)	
Other loans *	-	-	204,655	(204,655)	(100.0%)	-	-	
Debt securities from customers	459,725	400,542	396,483	63,242	16.0%	59,183	14.8%	
Gross Loans	32,888,285	31,522,642	31,643,197	1,245,088	3.9%	1,365,643	4.3%	
Performing Loans	31,082,845	29,574,566	29,436,858	1,645,987	5.6%	1,508,279	5.1%	
Credit losses and impairment	(1,004,808)	(956,524)	(1,034,949)	30,141	(2.9%)	(48,284)	5.0%	
Total lending	31,883,474	30,566,118	30,608,247	1,275,227	4.2%	1,317,356	4.3%	
Off-balance sheet risks								
Contingent risks	750,140	706,355	732,415	17,725	2.4%	43,785	6.2%	
of which: non-performing contingent risks	7,785	7,862	8,324	(539)	(6.5%)	(77)	(1.0%)	
Total risks	33,638,425	32,228,997	32,375,612	1,262,813	3.9%	1,409,428	4.4%	
Non-performing total risks	1,813,225	1,955,938	2,214,663	(401,438)	(18.1%)	(142,713)	(7.3%)	

^{*} Mainly reverse repurchase agreements

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Risk management

(EUR Thousands)						
(LON Moderato)	30/06/2020	31/12/2019	30/06/2019	y- o -y Abs. %	Annua Abs.	nl %
Defaulting debtors				Aus. /0	Abs.	70
Non-performing total risks	1,813,225	1,955,938	2,214,663	(401,438) (18.1%)		(7.3%)
Total risks NPL ratio (%)	33,638,425 5.39%	32,228,997 6.07%	32,375,612 6.84%	1,262,813 3.9% (1.45)	1,409,428	4.4%
Gross loans coverage	1,004,808	956,524	1,034,949	(30,141) (2.9%)		5.0%
NPL coverage ratio (%)	55.65%	49.10%	46.91%	8.74	6.55	
Foreclosed assets						
Foreclosed assets (gross)	2,700,595 1,319,705	2,709,536 1,292,866	2,832,091 1,357,395	(131,496) (4.6%)		(0.3%)
Foreclosed assets coverage Foreclosed assets coverage ratio (%)	48.87%	47.72%	47.93%	(37,690) (2.8%) 0.94	1.15	2.170
Foreclosed assets coverage ratio with debt forgiveness (%)	54.34%	53.08%	52.93%	1.41	1.26	
NPA ratio (%)	12.66%	13.61%	14.61%	(4.05)	(0.05)	
NPA coverage ratio (%)	51.59%	48.29%	47.48%	(1.95) 4.11	(0.95)	
NPA coverage ratio (/a)	54.83%	51.52%	50.44%	4.39	3.31	
Loans impairment coverage breakdown						
Total coverage	1,019,062	969,103	1,053,568	(34,506) (3.3%)	49,959	5.2%
Non-performing coverage	749,491	761,643	885,259	(135,768) (15.3%)		(1.6%)
Performing coverage	269,571	207,460	168,309	101,262 60.2%	62,111	29.9%
NPL breakdown	4.070.400	4 700 555	4 000 440	(00.4.0.4.0) (40.00%)	(400, 400)	(0.00())
Past due >90 days Doubtful non past due	1,652,133 153,307	1,760,555 187,521	1,986,443 219,896	(334,310) (16.8%) (66,589) (30.3%)		(6.2%) (18.2%)
Total	1,805,440	1,948,076	2,206,339	(400,899) (18.2%)	(142,636)	(7.3%)
Of which: Forborne loans	1,093,056	1,194,303	1,398,315	(305,259) (21.8%)	(101,247)	(8.5%)
NPL breakdown by segment						
General governments	1	5	168	(167) (99.4%)		(80.8%)
Other financial corporations Other corporations	1,708 856,905	1,817 921,573	3,191 1,082,490	(1,483) (46.5%) (225,585) (20.8%)		(6.0%) (7.0%)
Households	946,826	1,024,682	1,120,490	(173,664) (15.5%)		(7.6%)
Total Of which:	1,805,440	1,948,076	2,206,339	(400,899) (18.2%)	(142,636)	(7.3%)
Real estate developers	357,675	419,233	523,317	(165,642) (31.7%)	(61,558)	(14.7%)
Forborne loans breakdown						
Non-performing	1,093,056	1,194,303	1,398,315	(305,259) (21.8%)		(8.5%)
Performing Total Forborne loans	567,180 1,660,236	547,843 1,742,146	542,733 1,941,048	24,447 4.5% (280,812) (14.5%)	19,337 (81,910)	3.5% (4.7%)
REOs breakdown						
REOs (gross)	3,005,578	2,991,714	3,196,584	(191,006) (6.0%)	13,864	0.5%
Foreclosed assets	2,700,595	2,709,536	2,832,091	(131,496) (4.6%)		(0.3%)
Non-current assets held for sale Inventories	531,266 2,169,330	549,671 2,159,865	602,107 2,229,984	(70,841) (11.8%) (60,654) (2.7%)		(3.3%)
RE Investments	304,983	282,178	364,493	(59,510) (16.3%)		8.1%
REOs (coverage)	1,448,291	1,410,768	1,518,863	(70,572) (4.6%)	37,523	2.7%
Foreclosed assets	1,319,705	1,292,866	1,357,395	(37,690) (2.8%)		2.1%
Non-current assets held for sale Inventories	239,741 1,079,964	239,906 1,052,960	265,947 1,091,448	(26,206) (9.9%) (11,484) (1.1%)		(0.1%)
RE Investments	128,586	117,903	161,468	(32,882) (20.4%)		9.1%
REOs (% coverage)	48.19%	47.16%	47.52%	0.67	1.03	
Foreclosed assets	48.87%	47.72%	47.93%	0.94	1.15	
Non-current assets held for sale Inventories	45.13% 49.78%	43.65% 48.75%	44.17% 48.94%	0.96 0.84	1.48 1.03	
RE Investments	42.16%	41.78%	44.30%	(2.14)	0.38	



Foreclosed assets (*)

(EOR Housands)				у- о -у		Annual	
	30/06/2020	31/12/2019	30/06/2019		%	Abs.	%
Foreclosed assets (gross)	2,700,595	2,709,536	2,832,091	(131,496) (4.6%)	(8,941)	(0.3%)
Foreclosed assets coverage	(1,319,705)	(1,292,866)	(1,357,395)		2.8%)	(26,839)	2.1%
Foreclosed assets (net)	1,380,890	1,416,670	1,474,696		6.4%)	(35,780)	(2.5%)
Foreclosed assets coverage ratio (%)	48.87%	47.72%	47.93%	0.94		1.15	
Foreclosed assets coverage ratio with debt forgiveness (%	54.34%	53.08%	52.93%	1.41		1.26	
By asset type							
Foreclosed assets (gross)	2,700,595	2,709,536	2,832,091	(131,496) (4.6%)	(8,941)	(0.3%)
Residential properties	1,278,998	1,289,997	1,399,035		8.6%)	(10,998)	(0.9%)
Of which: under construction	233,812	218,587	177,066		32.0%	15,225	7.0%
Commercial properties	1,405,241	1,389,947	1,407,036		0.1%)	15,295	1.1%
Of which: countryside land	50,312	58,310	53,939		6.7%)	(7,998)	(13.7%)
Of which: under construction Of which: urban land	2,694 1,039,700	2,168 1,009,264	2,168 1,025,316		24.3%	526 30,435	24.3% 3.0%
Of which: droath and Of which: developable land	10,218	9,833	8,767		1.4 %	385	3.9%
Others	16,356	29,593	26,020		7.1%)	(13,237)	(44.7%)
Coverage	(4 240 705)	(4 202 966)	(4 257 205)	37,690 (2 00/1	(26,839)	2.1%
Coverage Residential properties	(1,319,705) (525,604)	(1,292,866) (516,013)	(1,357,395) (563,560)		2.8%) 6.7%)	(26,839)	1.9%
Of which: under construction	(121,073)	(111,405)	(95,676)		26.5%	(9,668)	8.7%
Commercial properties	(788,662)	(768,777)	(785,055)	(3,607)	0.5%	(19,885)	2.6%
Of which: countryside land	(26,604)	(35,538)	(34,777)		3.5%)	8,934	(25.1%)
Of which: under construction	(1,536)	(1,215)	(1,230)		24.9%	(321)	26.4%
Of which: urban land	(625,494)	(599,022)	(608,728)	\ ' '	2.8%	(26,471)	4.4%
Of which: developable land	(7,289)	(7,658)	(7,027)	(262)	3.7%	369	(4.8%)
Others	(5,438)	(8,075)	(8,779)	3,341 (3	8.1%)	2,637	(32.7%)
Foreclosed assets (net)	1,380,890	1,416,670	1,474,696		6.4%)	(35,780)	(2.5%)
Residential properties	753,394	773,983	835,475		9.8%)	(20,589)	(2.7%)
Of which: under construction	112,739	107,183	81,390		38.5%	5,557	5.2%
Commercial properties	616,579	621,169	621,981		0.9%)	(4,591)	(0.7%)
Of which: countryside land Of which: under construction	23,708 1,159	22,773 953	19,162 938		23.7% 23.5%	935 205	4.1% 21.6%
Of which: urban land	414,206	410,242	416,588		0.6%)	3,964	1.0%
Of which: developable land	2,929	2,175	1,740		68.3%	754	34.7%
Others	10,918	21,518	17,240		6.7%)	(10,600)	(49.3%)
(01)	40.070/	47 700/	47.000/	0.04		4.45	
Coverage (%)	48.87%	47.72%	47.93%	0.94	_	1.15	
Residential properties Of which: under construction	41.10% 51.78%	40.00% 50.97%	40.28% 54.03%	0.81 (2.25)		1.09 0.82	
Commercial properties	56.12%	55.31%	55.79%	0.33		0.82	
Of which: countryside land	52.88%	60.95%	64.47%	(11.60)		(8.07)	
Of which: under construction	57.00%	56.03%	56.72%	0.27		0.96	
Of which: urban land	60.16%	59.35%	59.37%	0.79		0.81	
Of which: developable land	71.33%	77.88%	80.15%	(8.82)		(6.55)	
Others	33.25%	27.29%	33.74%	(0.49)		5.96	
Coverage with debt forgiveness (%)	54.34%	53.08%	52.93%	1.41		1.26	
Residential properties	47.89%	46.60%	46.34%	1.56		1.29	
Of which: under construction	108.30%	108.11%	114.96%	(6.65)		0.20	
Commercial properties	60.53%	59.67%	59.87%	0.66		0.86	
Of which: countryside land	60.06%	66.75%	69.94%	(9.87)		(6.69)	
Of which: under construction	57.43%	56.41%	57.10%	0.33		1.01	
Of which: urban land	64.09%	63.22%	63.07%	1.03		0.87	
Of which: developable land	77.46%	82.66%	84.62%	(7.16)		(5.19)	
Others	33.25%	27.29%	33.74%	(0.49)		5.96	
(*) RF investments are not included							Page 6/9

^(*) RE investments are not included. Page 6/9



Solvency

.	30/06/2020	31/12/2019	30/06/2019	y- o -	у	Annı	Annual		
Phased-in	30/00/2020	31/12/2019	30/06/2019	Abs.	%	Abs.	%		
Capital	3,010,007	2,947,594	2,873,040	136,967	4.8%	62,413	2.1%		
Reserves and Results	478,248	508,321	484,823	(6,575)	(1.4%)	(30,073)	(5.9%)		
AFS Surplus/ Others	(48,011)	3,382	(5,397)	(42,613)	789.5%	(51,392)	(1519.6%)		
Capital deductions	(421,160)	(415,124)	(385,817)	(35,343)	9.2%	(6,036)	1.5%		
Ordinary Tier 1 Capital	3,019,085	3,044,173	2,966,649	52,436	1.8%	(25,087)	(0.8%)		
CET1 ratio (%)	12.94%	13.03%	12.86%	0.08		(0.10)			
Tier2 Capital	388,000	388,000	388,000	-	-				
Tier 2 ratio (%)	1.66%	1.66%	1.68%	(0.02)		0.00			
Elegible capital	3,407,085	3,432,173	3,354,649	52,436	1.6%	(25,087)	(0.7%)		
Capital ratio (%)	14.60%	14.69%	14.54%	0.06		(0.09)			
Total risk-weighted assets	23,335,545	23,357,888	23,068,389	267,156	1.2%	(22,343)	(0.1%)		
Credit risk	21,699,209	21,693,601	21,482,321	216,888	1.0%	5,608	0.0%		
Operational risk	1,522,646	1,522,646	1,445,750	76,896	5.3%	-	-		
Other risk	113,690	141,641	140,318	(26,628)	(19.0%)	(27,951)	(19.7%)		
Fully-loaded									
Capital	3,010,007	2,947,594	2,873,040	136,967	4.8%	62,413	2.1%		
Reserves and Results	334,059	333,234	309,736	24,323	7.9%	825	0.2%		
AFS Surplus/ Others	(48,011)	3,382	(5,397)	(42,613)	789.5%	(51,392)	(1519.6%)		
Capital deductions	(421,160)	(415,124)	(385,817)	(35,343)	9.2%	(6,036)	1.5%		
Ordinary Tier 1 Capital	2,874,896	2,869,086	2,791,562	83,334	3.0%	5,810	0.2%		
CET1 ratio (%)	12.35%	12.32%	12.14%	0.21		0.03			
Tier2 Capital	388,000	388,000	388,000	-	-	-			
Tier 2 ratio (%)	1.67%	1.67%	1.69%	(0.02)		0.00			
Elegible capital	3,262,896	3,257,086	3,179,562	83,334	2.6%	5,810	0.2%		
Capital ratio (%)	14.01%	13.98%	13.83%	0.19		0.03			
Total risk-weighted assets	23,284,175	23,291,332	22,996,628	287,547	1.3%	(7,157)	(0.0%)		
Credit risk	21,647,839	21,627,044	21,410,560	237,279	1.1%	20,795	0.1%		
Operational risk	1,522,646	1,522,646	1,445,750	76,896	5.3%	-	-		
Other risk	113,690	141,642	140,318	(26,628)	(19.0%)	(27,952)	(19.7%)		



Profit & Loss Account

	30/06/2020	o/ATA	30/06/2019	o/ATA	y- o -y Abs.	<u> </u>	31/12/2019	o/ATA
Interest income	344,090	1.40%	350,557	1.59%	(6,467)	(1.8%)	704,293	1.55%
Interest expenses	(49,021)	(0.20%)	(56,640)	(0.26%)	7,619	(13.5%)	(114,497)	(0.25%)
NET INTEREST INCOME	295,069	1.20%	293,917	1.33%	1,152	0.4%	589,796	1.30%
Dividend income	2,815	0.01%	3,139	0.01%	(324)	(10.3%)	8,705	0.02%
Income from equity-accounted method	17,555	0.07%	17,366	0.08%	189	1.1%	38,435	0.08%
Net fees and commissions	114,710	0.47%	122,148	0.55%	(7,438)	(6.1%)	245,260	0.54%
Gains (losses) on financial transactions	196,710	0.80%	242,721	1.10%	(46,011)	(19.0%)	295,677	0.65%
Exchange differences [gain or (-) loss], net	419	-	1,144	0.01%	(725)	(63.4%)	3,160	0.01%
Other operating incomes/expenses	(16,227)	(0.07%)	(16,966)	(0.08%)	739	(4.4%)	(33,379)	(0.07%)
of which: Mandatory transfer to Education and Development Fund	(632)	-	(2,551)	(0.01%)	1,919	(75.2%)	(3,803)	(0.01%)
GROSS INCOME	611,050	2.49%	663,469	3.00%	(52,419)	(7.9%)	1,147,654	2.53%
Administrative expenses	(252,597)	(1.03%)	(258,875)	(1.17%)	6,278	(2.4%)	(517,272)	(1.14%)
Personnel expenses	(163,172)	(0.66%)	(165,472)	(0.75%)	2,300	(1.4%)	(331,706)	(0.73%)
Other administrative expenses	(89,425)	(0.36%)	(93,403)	(0.42%)	3,978	(4.3%)	(185,566)	(0.41%)
Depreciation and amortisation	(29,769)	(0.12%)	(28,992)	(0.13%)	(777)	2.7%	(56,840)	(0.13%)
PRE-PROVISION PROFIT	328,684	1.34%	375,602	1.70%	(46,918)	(12.5%)	573,542	1.26%
Provisions or (-) reversal of provisions	(29,565)	(0.12%)	(61,372)	(0.28%)	31,807	(51.8%)	(53,362)	(0.12%)
Impairment losses on financial assets	(208,375)	(0.85%)	(185,637)	(0.84%)	(22,738)	12.2%	(333,633)	(0.74%)
OPERATING INCOME	90,744	0.37%	128,593	0.58%	(37,849)	(29.4%)	186,547	0.41%
Impairment or reversal of impairment of investments in joint ventures or associates (net)	-	-	-	-	-	-	-	-
Impairment losses on non financial assets	(32,386)	(0.13%)	(30,857)	(0.14%)	(1,529)	5.0%	(32,947)	(0.07%)
Gains or (-) losses on derecognition of non financial assets, net	(17,059)	(0.07%)	(16,676)	(0.08%)	(383)	2.3%	(27,338)	(0.06%)
Profit or (-) loss from non-current assets and disposal groups classified as held for sale	(12,426)	(0.05%)	(8,955)	(0.04%)	(3,471)	38.8%	(12,850)	(0.03%)
PROFIT BEFORE TAX	28,872	0.12%	72,106	0.33%	(43,234)	(60.0%)	113,412	0.25%
Tax	(10,625)	(0.04%)	(25,096)	(0.11%)	14,471	(57.7%)	(20,917)	(0.05%)
CONSOLIDATED NET PROFIT	18,247	0.07%	47,010	0.21%	(28,763)	(61.2%)	92,495	0.20%



Quarterly Yields & Costs

(EUR Thousands and annualised rates)

	30/06/2020				30/06/2019				31/12/2019			
	Average balance	Distribution (%)	Income or expense	Average rate (%)	Average balance	Distribution (%)	Income or expense	Average rate (%)	Average balance	Distribution (%)	Income or expense	Average rate (%)
Financial system Loans to customers (gross) ^(a) Securities portfolio Other assets	2,778,934 31,690,072 11,653,817 3,315,422	64.10% 23.57%	37 273,129 51,175 1,162	0.00% 1.73% 0.88% 0.07%	1,465,675 31,235,200 8,673,619 3,216,172	3.29% 70.05% 19.45% 7.21%	68 285,470 49,722 1,336	0.01% 1.84% 1.16% 0.08%	1,458,071 31,134,801 9,514,791 3,252,220	3.21% 68.64% 20.98% 7.17%	138 569,725 101,431 2,685	0.01% 1.83% 1.07% 0.08%
Total earning assets (b)	49,438,244	100.00%	325,503	1.32%	44,590,666	100.00%	336,595	1.52%	45,359,883	100.00%	673,980	1.49%
Customer deposits (c)	31,848,064	64.42%	9,492	0.06%	29,160,640	65.40%	13,951	0.10%	29,656,319	65.38%	29,047	0.10%
Sight deposits	25,467,735	51.51%	7,189	0.06%	22,070,069	49.49%	9,557	0.09%	22,680,272	50.00%	20,798	0.09%
Term deposits	6,380,330	12.91%	2,303	0.07%	7,090,571	15.90%	4,394	0.12%	6,976,048	15.38%	8,248	0.12%
Wholesale funds	13,259,105	26.82%	16,740	0.25%	11,175,958	25.06%	25,275	0.46%	11,432,887	25.20%	46,621	0.41%
Other funds	1,004,925	2.03%	4,202	0.84%	1,110,273	2.49%	3,452	0.63%	1,066,305	2.35%	8,516	0.80%
Equity	3,326,150	6.73%	0		3,143,796	7.05%	0	-	3,204,373	7.06%	0	-
Total funds ^(d)	49,438,244	100.00%	30,434	0.12%	44,590,666	100.00%	42,678	0.19%	45,359,883	100.00%	84,184	0.19%
Customers' spread ^{(a)-(c)} NII o/ATA ^{(b)-(d)}			295,069	1.67 1.20			293,917	1.75 1.33			589,796	1.73 1.30